# FINANCIAL ANNUAL REPORT 

## IDENTIFICATION

| Name | Warehouses Estates Belgium (WEB for short) |
| :---: | :---: |
| Legal form | Partnership limited by shares (SCA for short) |
| Statut | Public Regulated Property Company (SIRP of SIR for short) |
| Registered office | 29 avenue Jean Mermoz, B-6041 Gosselies (Belgium) |
| Phone | +3271259259 |
| Fax | +3271352127 |
| E-mail | info@w-e-b.be |
| Website | www.w-e-b.be |
| Entreprise number | BE0426.715.074 |
| LEI | 549300JTAJHL7MXIM284 |
| Date of incorporation ${ }^{1}$ | 04 January 1985 under the name «Temec » |
| Date of admission to Euronext | 01 October 1998 |
| Date of approvalas SIR | 13 January 2015 |
| Duration | Unlimited |
| Share capital | €10.000.000 |
| Number of actions | 3,166,337 |
| ISIN code | BE0003734481 |
| Cotation | Euronext Brussels |
| Effective Managers | Mr Laurent WAGNER, CEO |
|  | Ms Caroline WAGNER, CAO |
|  | Mr Antoine TAGLIAVINI, CFO |
|  | Mr Laurent VENSENSIUS, CTO |
| Manager | W.E.B. Property Services Plc (WEPS Plc for short) |
| Closing date | 31 December |
| Property Expert | CBRE represented by Mr Pieter PAEPEN ${ }^{2}$ |
| Auditor | PwC represented by Mr Damien WALGRAVE ${ }^{3}$ |
| Types of properties | Commercial, logistics buildings and offices |
| Fair value | €2974125284 |

## Déclaration

Mr Claude DESSEILLE, as Chairman of the Board of Directors, Ms Valérie WAGNER, asDirector and ex-Chairwoman of the Board of Directors, Ms Caroline WAGNER and Mr Laurent WAGNER, as Executive Directors and Effective Managers, Messrs Daniel WEEKERS, Jean-Jacques CLOQUET and Jacques PETERS, as Independent Directors as well as Messrs Antoine TAGLIAVINI (CFO) and Laurent VENSENSIUS (CTO), as Effective Managers of Warehouses Estates Belgium SCA (hereinafter "WEB SCA") having its registered office at Avenue Jean Mermoz 29, 6041 Charleroi (Gosselies), Belgium, declare that, to the best of their knowledge:

- the financial statements, drawn up in accordance with applicable accounting standards, give a true and fair view of the Company's assets, financial situation and results et des ses filiales (également dénommées le Groupe);
- the management report contains a true and fair presentation of the development of the business, the results and the situation of the Company, as well as a description of the main risks and uncertainties which it faces.
Any additional information can be obtained on request by telephone at 071/259.259, by fax at 071/352.127 or by email at info@w-e-b.be.

The financial report is also available in French and Dutch. Only the French version of the document is authentic; the Dutch and English versions are free translations.

## SOMMARY

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Financial report

## PROFILE

WEB SCA is a Public Regulated Property Company under Belgian law ("Société Immobilière Réglementée Publique - SIRP") subject to legal requirements in this area, in particular the Law of 22 October 2017 amending the Law of 12 May 2014, and the Royal Decree of 23 April 2018 amending the Royal Decree 04 of 13 July 2014 relating thereto.

WEB SCA has been listed on Euronext Brussels since $1^{\text {st }}$ October 1998. In accordance with its investment strategy, WEB SCA invests in property in Belgium and the Grand Duchy of Luxembourg.
WEB SCA's business activities consist of making its properties available to users. Most of these are operating leases with WEB SCA retaining the risks and benefits associated with the ownership of investment properties. The rents received are recognised as rental income on a straight-line basis over the duration of the rental contract. WEB SCA has also concluded four (4) long lease contracts.
Through its activities, WEB SCA aims to enhance and increase its property assets, with particular focus on commercial, office and logistics properties. WEB SCA is currently one of the investment and property management specialists in these categories.
WEB SCA et ses filiales have a portfolio of more than 110 properties (excluding projects under development) representing a total property area of $291435 \mathrm{~m}^{2}$ (excluding land). The fair value of this property portfolio amounts to $€ 297412528$ as at 31 December 2020.1

Since its initial public listing 22 years ago, WEB SCA has offered its shareholders a remarkable return, despite the sometimes difficult socio-economic situations. It intends to continue its development by favouring the composition of a stable portfolio, creating value and long- term growth and generating income in line with its dividend policy. WEB SCA will continue to adopt a cautious and selective position in the choice of its investments so that they are always carried out under conditions particularly favourable for its shareholders, while taking into account the potential associated risks.
As at 31 December 2020, the market capitalisation of the Company was €134 252689.

PROFILE

# LETTER TO SHAREHOLDERS 

## Dear Shareholders,

The year 2020 was a very unusual year, with a COVID-19 pandemic affecting our country as from the beginning of March.

Completely unknown, its effects on the population and on the economy surprised the medical profession, political leaders and companies.

Given its property portfolio, Our Company decided to grant certain economic facilities to tenants, and modified, or even reduced, some of its operating budgets in order to maintain an acceptable threshold of returns.
In early 2020, WEB SCA acquired two companies, SA Business Park Alleur and SA SPI La Louvière, which consequently became its subsidiaries. Their returns are in line with forecasts and are recorded in the consolidated accounts, with additional annual rental income of just over €1 400000.

The 2020 financial year ended with a distributable result of €10 166243.

The fair value of the property portfolio, including investment properties, rose from €272 194705 to €297 412528 on a consolidated basis, i.e. an increase of $9.26 \%$, taking into account the following operations:

- les travaux d'amélioration et de rénovation pour un montant de 4175 k€;
- the acquisition of the two subsidiaries, each the owner of a building
- the sale of a building located in Courcelles

The Group's consolidated assets therefore rose from $€ 277885774$ to $€ 304530$ 271, an increase of 9.59\%.

The consolidated net rental result is $€ 17388$ 913, generating a property result of $€ 16791866$.
The occupancy rate is $94.77 \%$ as at 31 December 2020.

On 23 November 2020, the Board of Directors decided to distribute an interim dividend of $€ 1.40$ gross per share, paid in December 2020.

At the Ordinary General Meeting of 28 April 2021, it will propose an additional dividend of $€ 1.75$ gross.
As such, the overall gross amount of the dividend for the financial year 2020 would be $€ 3.15$, giving a gross return of $6.34 \%$; the pay-out ratio therefore stands at $98.11 \%^{1}$ against $91.56 \%$ for the previous financial year.

The Board of Directors and the Effective Management will continue to favour selective growth as well as the maintenance at the best rental level of the building stock, choosing to maintain sufficient profitability to generate an annual profit, which will enable them to offer an attractive dividend per share to Shareholders, in accordance with the strategy set out in the following pages.
We would like to thank all of the employees for the work accomplished during this year, and congratulate them for the positive spirit they have demonstrated in order to achieve the objectives.
We would also like to thank all the Shareholders, whose loyalty to the Company strengthens our determination to pursue the profitable expansion of our portfolio


Claude DESSEILLE
President of the Board of Directors

[^0]
## KEY FIGURES 2020¹

|  | PORTFOLIO'S DISTRIBUTION BY SECTOR (\% FAIR VALUE) | 31/12/2020 | 31/12/2019 | DELTA Y/Y |
| :---: | :---: | :---: | :---: | :---: |
|  | Retail | 68,63\% | 72,81\% | -4,19\% |
|  | Logistic | 18,51\% | 17,74\% | 0,77\% |
|  | Office | 12,08\% | 6,88\% | 5,20\% |
|  | Land | 0,79\% | 2,57\% | -1,78\% |
|  |  |  |  |  |
|  | CONSOLIDATED ACCOUNTS | 31/12/2020 | 31/12/2019 | DELTA Y/Y (\%) |
|  | Rental income | €18 825k | €18 790k | 0,19\% |
|  | Net rental result | €17389k | €18 656k | -6,79\% |
|  | Property result | €16 792k | €18 142k | -7,44\% |
|  | Operating result | €12 313k | €12 016k | 2,47\% |
|  | Net result | €10 105k | €9 946k | 1,60\% |
|  |  |  |  |  |
|  | CONSOLIDATED STATEMENT | 31/12/20 | 31/12/19 | DELTA (\%) |
|  | Fair value of portfolio | €297 413k | €272 195k | 9,26\% |
|  | Shareholders' equity | €158 753k | €157 038k | 1,09\% |
|  | Intrinsic unit value of a share | € 50.14 k | €49.60k | 1,09\% |
|  | Occupancy rate | 94,77\% | 94,43\% | +0,34\% |
|  | Debt ratio | 46,1\% | 41,6\% | 10,92\% |

DISTRIBUTION BY SECTOR


[^1]
## CHANGE IN FAIR VALUE ${ }^{1}$



CHANGE IN SHAREHOLDERS' EQUITY

CHANGE IN DEBT RATIO


## CHANGE IN OCCUPANCY RATE

COMPARATIVE CHANGE IN EQUITY AND FAIR VALUE OF PROPERTY ${ }^{2}$

## DIVIDEND PAYOUT POLICY

Listed since 1st October 1998 on Euronext Brussels, WEB SCA closed its twenty-two financial period on 31 December 2020. Given the good economic development of WEB SCA over the 2020 financial period,

The Board of Directorswill ask the Ordinary General Meeting of 27 April 2021 to confirm the interim dividend of $€ 2.25$ gross per share paid in December 2020 and to distribute an additional dividendof $€ 1.75$ gross per share, payableon 6 May 2021. The gross amount of the dividend for the 2020 financial period s'établirait dès lors à $€ 3.15$ gross per share; the distributed percentage compared to the statutory results s'établissant à $98.11 \%^{1}$ as against $91.56 \%$ for the previous financial period.

WEB SCA intends to continue its profitable development in the future, in order to sustainably consolidate its current policy of dividend distribution and return.

## HISTORY OF DIVIDEND DISTRIBUTION

|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ <br> $(\mathbf{1 5}$ months) | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Intrinsic share value | $€ 50.14$ | $€ 49.60$ | $€ 49.41$ | $€ 48.61$ | $€ 46.58$ |
| Market share price on the closing date | $€ 42.40$ | $€ 60.00$ | $€ 48.48$ | $€ 61.67$ | $€ 64.50$ |
| Annual average market share price ${ }^{2}$ | $€ 49.72$ | $€ 53.96$ | $€ 54.09$ | $€ 62.13$ | $€ 61.86$ |
| Gross amount per share | $€ 3.15$ | $€ 3.50$ | $€ 4.15$ | 3.45 | $€ 3.44$ |
| Gross return on the annual average market share <br> price $^{3}$ | $6.34 \%$ | $6.49 \%$ | $7.67 \%$ | $5.55 \%$ | $5.56 \%$ |
| Percentage distributed in relation to results | $98.11 \%{ }^{4}$ | $91.56 \%$ | $93.50 \%$ | $98.96 \%$ | $101.85 \%$ |

## GROSS RETURN ON THE ANNUAL AVERAGE

 MARKET SHARE PRICE[^2]


## FINANCIAL CALENDAR YEAR ${ }^{1,2}$

| End of the $1^{\text {st }}$ half period of the 2021 financial period | 30/06/2021 |
| :--- | :--- |
| Publication of the half-yearly financial results for the 2021 financial period | $30 / 09 / 2021$ |
| Publication of the 2021 Half-yearly Financial Report | $30 / 09 / 2021$ |
| Closing of financial period 2021 | $31 / 12 / 2021$ |
| Publication of annual financial results for the 2021 financial period | $25 / 03 / 2022$ |
| Online publication of the 2021 annual Financial Report | 25/03/2022 |
| Ordinary General Meeting of Shareholders (OGM) | 26/04/2022 |
| Dividend for the 2021 financial period | $27 / 04 / 2022$ |
| - Publication of the 2021 dividen ${ }^{3}$ | $02 / 05 / 2022$ |
| •- Ex-date | $03 / 05 / 2022$ |
| Pecord date | $04 / 05 / 2022$ |

[^3]
## HISTORICAL



Initial public offering, creation of $\mathbf{2 0 2 8} \mathbf{8 6 0}$ shares Approuval as a property investment fund with fixed capital (SICAFI: Société d'Investissements à
Capital Fixe Immobiliers)

## 1999

Issue of $\mathbf{1 3 6}$ shares following the merger by absorption of SA IMMOWA taking the capital from €4,969,837 to €4 973268


2000
Issue of $\mathbf{9 8 6}$ shares following the merger by absorption of SA CEMS and SA WINIMO taking the capital from €4 973268 to €4 984671

Conversion of share capital into euros and increase the same by $€ 15,328.87$, taking the capital from $€ 4,984,671$ to $€ 5 \mathbf{0 0 0} 000$


Issue of $\mathbf{2 7 2} \mathbf{8 0 9}$ shares following the merger by absorption of SA IMOBEC taking the capital from €5 000000 to $€ 6700000$

## 2010

Issue of 863546 shares following the capital increase with preferential rights bringing the capital from $€ 6700000$ to

## 2011

Increase in share capital by incorporation of the share premium account for an amount of $€ 787501.82$, taking the capital from $€ 9212498$ to $€ 10000000$, without creating new shares

# MANAGEMENT REPORT 

## 相

## Strategy

Looking to develop its property portfolio profitably in order to increase both the intrinsic value of the Company and the distributable profit, WEB SCA relies on the following overall strategy:

- acquisition of buildings or property companies located in Belgium, mainly in the Retail Park, Logistics and Office areas
- continuous and proactive renovation of its building stock
- sale of buildings that have become non-strategic
- constant monitoring of the debt ratio so that it remains below $50 \%$, while maintaining steady growth
- control of overhead costs

To achieve this, it has a Board of Directors and a competent and efficient Effective Management, as well as a network of high-quality Independent Contributors.
The activity carried out as such is in line with all the "pillars" of said activity:

## Management creating added value in the long term

WEB SCA:

- proactively manages the relationship with its rental clients: its commercial team continuously builds a close relationship with the tenants.
- carefully selects its tenants: the client portfolio is made up of first-rate corporate chains, and includes, on consoli-
dated basis, almost 42\% of international operators, more than $33 \%$ working at a national level, and more than $21 \%$ at the regional level.
- actively participates in improving the commercial attractiveness of its trading areas


## Continuous and proactive improvement of the existing portfolio

- Property management : WEB SCA exercises its commercial management locally, the objectives of such being the sustainability of tenant relationships, as well as the identification of their needs.

The client relationship maintained by WEB enables it to pay close attention, and to listen to its tenants. This relationship enables a close administrative follow-up, anticipating possible problems and making it possible to provide adequate and rapid solutions. The permanent aspect of client contact also allows us to remain open to their wishes and recommendations, and thereby to identify the most relevant improvements.

The relatively flat hierarchy of the structure guarantees the quality of management and responsiveness, which is useful for achieving its strategic vision.

- Facility management: WEB SCA offers its clients a facility management service available seven days a week. The commercial and technical teams are in daily contact with the tenants. The technical team in charge of facility management of buildings provides the services intended to ensure the proper functioning of the building (maintenance, upkeep and minor repairs to buildings; maintenance of green spaces, etc.).


## Long-term external growth in value (acquisitions, mergers, etc.)

WEB SCA identifies new projects that contribute to its strategic vision, which meet the following criteria:

- high-quality, attractive and long-lasting buildings in order to minimise ecological footprints
- modular buildings in order to minimise any conversion costs
- prime locations
- complementarity and diversity of tenants' commercial offers
- tenants who are financially sound and who participate in the diversity and complementarity of the commercial offer
- relevant and innovative property projects using the most modern techniques that are the least invasive for the ecosystem
- sustainable economic profitability.

The investment strategy consists in owning buildings for a long period, without bearing the risks inherent in promotion, and responding primarily to one of the following specificities:

- commercial properties
- logistics properties
- office properties.

It is the permanent role of the Board of Directors to define, adapt and control the implementation of the strategy described above.
The pandemic has sparked off discussions within the Company, strengthening its desire to consolidate its position in peripheral commercial property.
Obviously, WEB SCA must adapt its business strategy according to the opportunities and, strictly in the interests of the company, may in certain circumstances sell buildings which no longer prove to be strategic, or which do not offer more development prospects in the medium to long term. The buildings in the portfolio are regularly subject to a study, coupled with an examination of the local property context.

During the period under review, WEB SCA continued to invest in the growth and diversification, both sectoral and geographic, of its property portfolio. This growth strategy will remain in place. In addition to the usual due diligence reviews, potential assets are analysed from the perspective of the building's intrinsic qualities (including those related to its energy performance), and also their location, accessibility, catchment area, and quality of occupying tenants.

More than ever, the Company favours rentals from national or international chains whose solvency is recognised and more easily controlled, in order to consolidate its activity on a sustainable basis, and limit the risk of tenant insolvency.

This strategy was accompanied by a policy of maintenance of the existing building stock to preserve all the potential and expressed rental value, which also reflects its desire to improve its ecological footprint by improving the rental quality of its buildings. This operational strategy will remain in place.

## Activity

## Provision of buildings

WEB SCA's main activity consists of providing buildings as well as some land to third parties.
Within the limits of its investment strategy as defined above, WEB SCA invests in properties. Through its activities, WEB SCA aims to enhance and increase its property assets.

WEB SCA is currently one of the investments and property management specialists in the categories detailed in the table below.

As at 31 December 2020, these buildings are broken down as follows, on a consolidated basis:

| Description of activities | Logistics buildings | Commercial buildings | Office buildings | Land | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total built-on area | $135016 \mathrm{~m}^{2}$ | 139093 m² | $17326 \mathrm{~m}^{2}$ | n/a | $291435 \mathrm{~m}^{2}$ |
| Investment value ${ }^{1}$ | $€ 57255300$ | €210 $126276 €$ | €36990 368 | €2 630920 | €307002 864 |
| Fair value ${ }^{2}$ | €55036989 | €204105451 | €35931493 | €2 338595 | €297412528 |
| Distribution of assets ${ }^{3}$ | 18,65\% | 68,44\% | 12,05\% | 0,86\% | 100\% |
| Insured value ${ }^{\text {4, 5,6 }}$ | €92 132265 | €189 459392 | €59 329164 | n/a | €340 920821 |
| Acquisition / renovation value | €47 708811 | €119 374792 | €35 320405 | €8 870100 | €210 274108 |
| Potential yield ${ }^{7}$ | 9,09\% | 6,44\% | 6,48\% | 6,06\% | 6,93\% |

## Description of additional services

## WORKS: CONSTRUCTIONS, EXTENSIONS, FITTINGS, TRANSFORMATIONS, COMPLIANCE, MAINTENANCE

WEB SCA regularly reviews preventive maintenance work and improvements to be made. Depending on the expiry of the leases and the condition of the buildings, WEB SCA sets up adequate renovation programmes while ensuring that its costs (property expenses and overheads) are controlled, integrating at the same time the imperatives of sustainable development in all of its renovation operations in order to sustain its long-term development.

WEB SCA develops its buildings in order to meet the needs of users, ranging from a restructuring of the rented spaces, their extension, up to the construction of new buildings,
making it possible to accommodate them in a perfectly adapted environment.
WEB SCA has not entered into a property finance lease and has not offered any building under finance lease, with or without option to purchase, or any similar contract.

WEB SCA carries out its activities with an active management perspective, consisting in particular of carrying out the development and day-to-day management of buildings, as well as any other activity bringing added value to these same buildings or to their users.

[^4]
## OTHER SERVICES

WEB SCA also offers its clients：
－security services on certain sites，i．e．carrying out daily and night rounds by an approved company
－concierge services on certain sites
－light development work to accommodate the specific needs of the tenant
－the distribution of withholding tax on properties and various taxes，including the verification of the amounts， possible requests for exemption，revision and reduction
－procedures relating to socio－economic permit applica－ tions and registration of lease．

## Proposal for the allocation of results ${ }^{1}$

| Statutory net result for the financial year | €9 006491 |
| :---: | :---: |
| Transfer to／from reserves（－／＋） | €967 470 |
| Reserve for the balance of variations in fair value of property | €－1 165372 |
| Reserve for estimated transfer fees and rights arising from hypothetical disposal of investment properties | €817340 |
| Reserve for the balance of variations in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is not applied | €－140 902 |
| Transfer to／from results carried forward from prior years | €1456404 |
| CAPITAL REMUNERATION PROVIDED FOR IN ARTICLE 13，PARA 1，LINE 1 （AR 07／13／2014） | €－9 973962 |
| dont acompte brut sur dividende payé en décembre 2020 | €－4 432872 |

## Highlights of the financial year 2020

The year 2020 was marked by an unprecedented global health crisis imposing，in addition to the closure of non－ essential businesses，certain restrictive government measu－ res．These impacted businesses in a differentiated and sometimes significant way，forcing them to close their doors during the＂lockdown＂．

Thanks to the segmentation of its property portfolio（Retail， Logistics，and Offices），and its Retail positioning in peripheral retail parks，the impact of the health crisis on the fair value of the portfolio and on results remains limited． The quality of the location of its commercial buildings， mainly located on the outskirts of cities，benefiting from easy access by car and large car parks，makes it possible to shop efficiently while respecting safety measures，which is less stressful．This is leading to an accelerated recovery in the various segments of the peripheral retail trade．In addition，the level of rents being lower in the outskirts，the rent to turnover ratio for the chains installed there is lower than in city centres．

Looking to support them in this crisis，WEB SCA has conducted a responsible and transparent dialogue with its tenants in order to help them face the challenges this brings，on a case－by－case basis，and according to the specific difficulties and the financial capacities of each and the residual term of the lease．

Depending on the case，a deferment of rental payments or a partial cancellation of these，conditional on the loyalty of the said tenants，has been negotiated in return for the extension of the lease to the next three－year expiry date． Support actions were limited to tenants significantly impact－ ed by government measures．

The impact of the pandemic on the consolidated fair value of the retail segment of the portfolio amounts to $0.08 \%$ as at 31 December 2020，which demonstrates the resilience of the latter in the face of the crisis．

As at 31 December 2020，the impact of these partial and conditional discounts is reflected in rental results at €1 430k，i．e． $7.6 \%$ of rental income，of which $€ 634 k$ corres－ ponds to commercial discounts granted，€451k aux perte de revenus locatifs suite à des faillites and $€ 345 k$ to the solvency risks of certain tenants weakened by this crisis．

Given the context，the Company remains cautious with regard to its growth and investment strategy as well as for its CAPEX（investments \＆renovation of buildings），the budget of which will be scrupulously monitored and，if necessary，reassessed．

## INTERIM DIVIDEND

In December 2020, the Company distributed an interim dividend for the financial year 2020 in the amount of $€ 1.40$ gross per share.

## PORTFOLIO DEVELOPMENT

WEB SCA continues its development, adapting a cautious and selective position in the choice of its investments, so that they are always carried out under conditions particu-
larly favourable for its shareholders, and in accordance with the strategy described above.

## ACQUISITIONS


#### Abstract

Alleur On 22 January 2020, the Company acquired all of the shares of SA BUSINESS PARK ALLEUR, owner of Business Park Alleur, located at Loncin in the Liège region, at the heart of the motorway interchange, 3 minutes from the motorway exit for Brussels, Namur, Aachen. It is a five floor office building, built in 2019, covering $\pm 4,700 \mathrm{~m}^{2}$ and with 161 parking spaces.

The building was designed with high performance techniques and materials, with a view to saving energy giving an energy coefficient K29. The exceptional quality of the thermal insulation, the use of reversible heat pumps, the implementation of a sophisticated regulation system, etc. are some examples of techniques which guarantee high climatic comfort for users and generate substantial savings in use, while respecting the environment.


## Houdeng-Goegnies

On 31 January 2020, the Company acquired all of the shares of the limited company SPI LA LOUVIERE, owner of a logistics building located at the exit of the Mons-Liège motorway. This is a building built in 2004, of $\pm 6,000 \mathrm{~m}^{2}$ on a plot of $11,000 \mathrm{~m}^{2}$ and with 71 parking spaces, fully let, generating an annual rental income of nearly $€ 350 \mathrm{k}$ (en tenant compte des gratuités) with a 10 -year fixed-term lease which started on 1 July 2017.

## DIVESTMENTS

## Courcelles

On 16 March 2020, WEB SCA sold the office building located at rue Général de Gaulle 12, 6180 Courcelles.

In accordance with Article 49, para. 1 of the Law of 12 May 2014, the sale price of this property was set at $€ 400 \mathrm{k}$ excluding costs, i.e. an identical value to that given by the SIR's property expert as at 31 December 2019.
In accordance with Article 49, para. 1 of the Law of 12 May 2014, the transaction was carried out under normal market conditions. WEB SCA's approved expert determined a fair value of $€ 4,930 \mathrm{k}$. As at 31 December 2020, this building whose fair value rose to $€ 4913 \mathrm{k}$ represents $1.64 \%$ of the portfolio sur base de la valeur d'investissement, with a yield of $7.53 \%$.

The site occupancy rate is $100 \%$. With this acquisition, WEB SCA generates nearly $€ 1,058,000$ in additional annual rental income with a firm 111-month fixed-term lease that took effect on 1 May 2019.
In accordance with Article 49, para. 1 of the Law of 12 May 2014, the transaction was carried out under normal market conditions. WEB SCA's approved expert determined a fair value of $€ 16,810,000$. As at 31 December 2020, this building, the fair value of which has risen to $€ 17039 \mathrm{k}$, represents $5.69 \%$ of the portfolio sur base de la valeur d'investissement, with a yield of 6.05\%.

## Corporate governance statement

This corporate governance statement falls under the provisions of the Belgian Code of Corporate Governance, as well as the Law of 6 April 2010. This Code is available on the Moniteur Belge (Belgian Official Gazette) website, as well as on the website "www.corporategovernancecommittee.be". The new "Codes des Sociétés et Associations" (Companies and Associations Code) has been in effect since 1 January 2020.

WEB SCA attaches great importance to good governance, and observes the principles of Corporate Governance de- scribed in the Belgian Code of Corporate Governance of 2020 (hereinafter referred to as the "Code"), which is its reference code, in accordance with the Royal Decree of 6 June 2010 requiring listed companies to comply with said Code. The Code is available in the annex to the aforemen-tioned Royal Decree (accessible on the Moniteur Belge website).

In accordance with the rules and directives contained in the Code, the governance framework for WEB SCA's activities is specified in a Corporate Governance Charter.
WEB SCA does not conform to the following points of the 2020 Code:

- given the reduced size of the Company, no secretary has been appointed within the meaning of Article 3.19 of the 2020 Code;
- no nomination and remuneration committee has been set up within the meaning of article 4.17 and 4.19 of the 2020 Code since WEB SCA meets two of the three exclusion criteria set out in Article 7:100, paragraph 4 of the Companies and Associations Code, and is therefore not legally bound to set up such committees;1
- Directors are appointed in principle for six years, whereas the maximum term recommended by the Article 5.6 of the 2020 Code is four years. This recommendation is justified by the fact that the shareholders are called upon to decide with sufficient frequency on the appointment of Directors. This consi-deration is academic for a company
which, like WEB SCA, has the form of a partnership limited by shares and is managed by a statutory manager;
- non-executive directors do not receive variable compensation within the meaning of article 7.6 of the 2020 Code, which is in line with the Companies and Associations Code;
- executive managers do not receive variable compensation within the meaning of article 7.7. of the 2020 Code, this is explained by the desire to encourage management with a view to sustainability and to avoid short "termism";
- notwithstanding the provisions of articles 7.6 and 7.9 of the 2020 Code, the company has in fact considered that, given the relatively small size of the company and the fluidity of the communication of information between the directors and the effective directors, the grant compensation in shares risked giving rise to difficulties with regard to the company's obligations in terms of preventing market abuse.
In addition, the corporate governance principles of WEB SCA are set by the Board of Directors in a number of documents available on the Company's website (www.web.be):
- Code of conduct
- Regulations of the Board of Directors
- Regulations of the Effective Managers
- Regulations of the Audit Committee
- Corporate Governance Charter,
- Remuneration policy.

The corporate governance structure includes:

- the management bodies, namely:
- Statutory manager of WEB SCA: WEPS SA,
- Board of Directors and Effective Managers of WEB SCA,
- Audit Committee;
- supervisory bodies, both external and internal:
- internal: Audit Committee, Internal Audit,
- external: Statutory Auditor, Property Experts.


## COMPOSITION \& FUNCTIONING OF THE ADMINISTRATIVE BODIES

WEB SCA is managed by its Statutory Manager WEB Property Services (or in abbreviated form WEPS SA), appointed in the Articles of Association for an indefinite period.

With the exception of the Effective Managers, staff are employed by the Statutory Manager of the regulated property company (SIR), WEPS SA, and may be considered as staff of the SIR for the purposes of Article 4 of the said Law. As at 31 December 2020, this was divided into 3 categories:

- the operational functions are carried out by Ms Valérie WAGNER, Head of Marketing and Sales, and Mr Laurent VENSENSIUS, Chief Technical Officer
- the mixed functions are exercised by 2 Effective Managers: Mr Laurent WAGNER, Chief Executive Officer and by Ms Caroline WAGNER, Chief Administration Officer and Compliance Officer
- the support functions are supervised by an Effective Manager, Mr Antoine TAGLIAVINI, Chief Financial Officer and Risk Manager.


## Boards of Directors

In accordance with the Companies and Associations Code and its Articles of Association, the Company is managed by a Statutory Manager, WEPS SA, which acts through its Board of Directors. WEPS SA is both the General Partner and the Statutory Manager of the Company, and represents the same.

## Missions

The Board of Directors decides on WEB SCA's strategy and objectives, the guidelines for achieving them and the level of risk it accepts to take.

The Board of Directors is responsible in particular for:

- Property strategy:
- décisions
- decisions to acquire and dispose of rights of rem over property, including the determination of the property value of the asset, the structure of the transaction, and the guarantees that are required to respond to any remarks by the advisers of the Company as part of the due diligence process;
- policy with regard to insurance;
- policy with regard to renovations;
- appointment of the certified property expert and followup of his or her reports;


## Powers

The Manager of the Company has the power to perform all acts necessary or useful for the accomplishment of the corporate purpose, with the exception of those which the law or the Articles of Association reserve for the General Meeting.
The Manager prepares the half-yearly and annual financial reports.

The Manager appoints the independent property expert(s) in charge of the valuation of each of the properties of the Company and its subsidiaries, in accordance with SIR regulations, and if necessary, proposes any modification to the list of experts included in the file which accompanied its application for accreditation as a SIR.
The Manager may delegate special powers to any representative of its choice, restricted to certain acts or to a series of specific acts, with the exception of day-to-day management and the powers reserved for it by the Companies and Associations Code and by the SIR Law and their implementing decrees, as well as by any legislation applicable to SIRs. The above delegations and powers are always revocable.

The Manager may fix the remuneration of each representative to whom special authorities have been granted, in accordance with SIR regulations. The remuneration cannot be directly or indirectly linked to the operations carried out by the Company and are charged to the operating costs of the Company.
In addition, pursuant to Article 9 of the Articles of Association relating to the authorised capital, the Manager is authorised to increase the share capital in one or more stages, up to a maximum amount of ten million euros ( $€ 10$ million), on the dates, conditions and methods it may fix, in accordance with

WEPS SA is responsible, in an unlimited manner, for all of the Company's commitments and, in return, has very extensive management powers.
The Manager's mandate is irrevocable, except in court, for a justifiable reason.

- definition of a system of semi-annual reports relating to the occupancy rate of buildings, major leases, significant recoveries and disputes
- financial strategy:
- interest risk coverage policy;
- staff policy:
- determination of the staff budget and the remuneration policy (distribution between fixed and variable salaries, remuneration in kind);
- determination of the organisation chart;
- financial and other information:
- assessment and approval of all financial and other information, as well as legally required reports, whether under the head of company law or regulations or SIR legislation.

Article 7:198 of the Companies and Associoations Code. The preferential right may be limited or cancelled in accordance with Article 11 of the Articles of Association. Under the same conditions, the Manager is authorised to issue convertible bonds or subscription rights. This authorisation is granted for a period of five (5) years from the publication of the minutes of the General Meeting of 5 September 2018 in the Annexes to the Belgian Official Gazette. The Manager is expressly empowered to proceed, in the event of a takeover bid for securities issued by the Company, to capital increases under the aforementioned conditions. This authorisation is granted for a period of three (3) years from the decision of the General Meeting of 5 September 2018.
These authorisations can be renewed in accordance with the legal provisions regarding the matter.
In addition, pursuant to Article 14 of the Articles of Association relating to the acquisition, pledge and disposal by the Company of its own shares, the Company may acquire or pledge its own fully paid-up shares, with or without the right to vote, against cash under the terms of a decision of the General Meeting ruling in accordance with Articles 7:215 and 7:226 of the Companies and Associations Code, in compliance with the conditions imposed by all legal provisions in force. This same Meeting may fix the conditions for the disposal of these shares.
The Manager is authorised to acquire shares of the Company, on behalf of the latter, if this acquisition is necessary to avoid serious and imminent damage to the Company. This authorisation is granted for a period of three (3) years from the publication in the Annexes of the Moniteur Belge of the decision of the General Meeting of 5 September 2018.

This authorisation may be extended one or more times in accordance with legal provisions.
The conditions for the disposal of securities acquired by the Company are fixed as the case may be, in accordance with Article 7:218, paragraph 2 of the Companies and Associations Code, by the General Meeting or by the Manager.

The Manager may dispose of the Company's own shares in the following cases:

1. if these shares are admitted to trading on a regulated market within the meaning of Article 1:11 of the Companies and Associations Code;

## Composition

In accordance with Article 20 of the Articles of Association of WEB SCA, the Board of Directors consists of at least five (5) Directors, whether shareholders or not, including at least three (3) independent Directors in accordance with Article 7:87 of the Companies and Associations Code.
The Directors are appointed for a term of six (6) years at most. If WEPS SA appoints Directors for a term of six years, being a derogation from the Corporate Governance Code, WEB SCA must explain this in its corporate governance statement. However, WEB SCA has justified this potential derogation in its Corporate Governance charter: "The maximum term of four years recommended by the Corporate Governance Code is indeed justified by the fact that the shareholders are called upon to decide with sufficient frequency on the appointment of Directors. This consideration is academic for a company which, like WEB SCA, has the form of a partnership limited by shares, and is managed by a statutory manager."

The composition of the Board of Directors is based on gender diversity and diversity in general, as well as on the complementarity of skills, experience and knowledge. It aims in particular to ensure a significant representation of Directors who know the property sector well, and more particularly retail, offices, as well as logistics, or who have experience in the financial aspects of the management of a listed company, and in particular SIRs.
2. if the disposal is made on a stock exchange or following an offer for sale made under the same conditions to all shareholders, to avoid serious and imminent damage to the company, this authorisation being valid for a period of three (3) years from the publication of the minutes of the Meeting of 5 September 2018, and being extendable for identical terms;
3. in all other cases allowed by the Companies and Associations Code.

Non-executive Directors may not consider accepting more than five (5) terms of office in listed companies.
As at 31 December 2020, the Board of Directors was made up of seven (7) Directors, including four (4) Non-Executive Directors (including 3 independent) and three (3) Executive Directors:

- Mr Claude DESSEILLE, Chairman of the Board of Directors, Non-Executive Director;
- Mr Daniel WEEKERS, Vice-Chairman of the Board of Directors, Non-Executive, independent Director;
- Mr Jean-Jacques CLOQUET, Non-Executive, Independent Director;
- Mr Jacques PETERS, Non-Executive, Independent Director;
- Mr Claude DESSEILLE, Executive Director (CEO);
- Mr Laurent WAGNER, Executive Director (CEO);
- Ms Caroline WAGNER, Executive Director (CAO);
- Ms Valérie WAGNER, Executive Director (HMS).

The Company complies with the requirements relating to gender diversity as required by the Law of 28 July 2011 aimed at ensuring the presence of women on the Board of Directors of listed companies.

All Directors are natural persons. They meet the conditions of good repute, expertise and experience provided for in Article 14 of the SIR Law, and none of them falls within the application of the cases of prohibition referred to in Article 15 of the SIR Law.

| BOARD OF DIRECTORS AT 31/12/2021 | BEGINNING OF FIRST MANDATE | END OF CURRENT MANDATE |
| :--- | :--- | :--- |
| DESSEILLE Claude | May 2012 | AUG 2023 |
| WEEKERS Daniel | July 2011 | AUG 2023 |
| CLOQUET Jean-Jacques $^{3}$ | January 2017 | AUG 2023 |
| PETERS Jacques |  |  |
| WAGNER Laurent $^{4}$ | January 2018 | AUG 2026 |
| WAGNER Caroline $^{6}$ | January 2017 | AUG 2023 |
| WAGNER Valérie $^{7}$ | December 2000 | AUG 2023 |

[^5]
## MANAGEMENT REPORT

## Liabilities

As this is a collegial body, and notwithstanding the distinction made between executive, non-executive and independent Directors, all Directors are liable for the management of WEB SCA, in accordance with common corporate law.

## SPECIALISED COMMITTEES OF THE BOARD

The Board of Directors may set up specialised committees whose mission is to examine specific questions and advise it on this subject. Decision-making will remain a collective responsibility of the Board of Directors. The composition and mode of operation of each committee are described in the Corporate Governance statement.

In these circumstances, the Board of Directors appoints the members of the committees it creates, and their chairman.

## Audit Committee

As the Company fulfils two of the three exclusion criteria listed in Article 7:99, paragraph 3 of the Companies and Associations Code, it is not legally bound to set up an Audit Committee. The Board of Directors nevertheless took the decision to set up said Audit Committee

## Role

In general, the Audit Committee's mission consists of ensuring the accuracy of financial statements and accounting information intended for the Board of Directors, Shareholders and third parties within the financial world, and to report its conclusions on the matter to the Board of Directors.

The Audit Committee's mission is to assist the Board of Directors in:

- monitoring administrative and organisational procedures;
- with regard to financial reporting:
- monitoring the integrity and accuracy of the figures, information given to the Board of Directors or addressed to Shareholders and the market, the relevance of the valuation rules and international accounting standards applied (IFRS, IAS, IFRIC), and the accuracy and the consistency of this information;
- with regard to internal control and risk management:
- assessment of the effectiveness of internal control and risk management systems;


## Composition

The Audit Committee is made up of non-executive members of the Board of Directors. At least one member of the Audit Committee is an independent Director pursuant to Article 7:87 of the Companies and Associations Code. Mr Daniel WEEKERS, appointed Chairman of this committee, is in charge of accounting and auditing.

When making these appointments, the Board of Directors ensures that each committee is composed in such a way that, as a whole, it has the skills required to carry out its mission. Each committee includes at least three (3) members.

The term of the mandate as a member of a committee does not exceed that of the Director's mandate.

The Committees of the Board of Directors are empowered to request external professional advice at the Company's expense, after having informed the Chairman of the Board of Directors.

- with regard to the Company's independent control functions:
- assessment of the effectiveness of internal control mechanisms;
- with regard to internal audit:
- proposal to the Board of Directors concerning the appointment, approval of fees and dismissal of the head of internal audit;
- with regard to internal audit process:
- approval of the internal audit plan proposed by the internal audit manager,
- monitoring the assignments of the head of internal audit,
- monitoring the implementation of internal audit recommendations by Company executive officers;
- with regard to the external audit process:
- follow-up on questions and remarks made by the Statutory Auditor and recommendations relating to the appointment or reappointment of the Statutory Auditor and its remuneration conditions,
- monitoring the operation and assessment of the Statutory Auditor, its independence and the non-audit services it provides.

The Audit Committee reports on the aforementioned matters to the Board of Directors, which retains ultimate responsibility, except for the decision-making tasks listed above.

The Audit Committee is therefore composed of the following persons:

- Mr Daniel WEEKERS, Chairman, Non-Executive, Independent Director
- Mr Jean-Jacques CLOQUET, Non-Executive, Independent Director
- Mr Jacques PETERS, Non-Executive, Independent Director.


## Operational mode

The Audit Committee meets at the invitation of the Chairman of the Audit Committee or one of its members at least four times a year, and whenever deemed necessary for the performance of its duties.

At least twice a year, it meets with the Company Statutory Auditor in order to be informed of the conclusions of its audit activities. At least twice a year, the Audit Committee meets the person or persons in charge of the internal audit of WEB SCA.

The Audit Committee is also the point of contact between, on the one hand, the Statutory Auditor and the Internal Auditor and, on the other hand, the Board of Directors, as well as any staff member who may observe irregularities.

In order to deliberate, the majority of the members of the Audit Committee must be present. Committee members

## Report

The minutes of the meetings summarise the discussions and specify the opinions and recommendations, indicating, if necessary, any reservations expressed by Committee members. The original is kept by the Company for its records. The Chairman of the Audit Committee is in charge of sending a copy to the members of the Audit Committee.

After each meeting of the Audit Committee, the Chairman of the Audit Committee communicates the Committee's conclusions, recommendations and/or proposals to the Board of Directors, and in particular after the meetings devoted to the preparation of the periodic accounts and the preparation of financial statements for publication.
At each meeting of the Board of Directors ruling on the halfyearly, annual publications and any periodic financial reporting, the Audit Committee reports in writing on its findings in the matters studied.
cannot appoint a proxy to represent them. Opinions and recommendations are taken by majority. The Chairman does not have a casting vote.

En fonction de l'ordre du jour, the meetings of the Audit Committee take place in the presence of the effective Managers and possibly (after having previously informed the Chairman of the Board of Directors) with the members of staff whose presence is deemed necessary by the Committee. It may appoint experts to analyse certain questions in depth, and has the means necessary for this purpose.
As part of its responsibilities, the Audit Committee has access to all the means it deems necessary, including external opinions.

The Audit Committee is also particularly attentive to the general risk analysis and the content of the additional notes included in the half-yearly and annual reports. The Committee can make recommendations on this subject, and add or request adaptations.
At least once a year, the Audit Committee produces and submits a report to the Board of Directors on its internal operations and its general conclusions concerning:

- the assessment of accounting, financial and budgétaires information,
- the functioning of internal control and risk management systems,
- the functioning of the external auditor,
- the recommendations for accounting adjustments.

The Audit Committee also regularly reports to the Board of Directors on the performance of its tasks.

## OPERATIONAL COMMITTEES

The composition is restricted to the team of Effective Managers. Mr Laurent WAGNER is the manager in charge.

## Effective Managers

The Board of Directors did not opt for the creation of a Management Committee within the strict meaning of the term. The Executive Management is made up of persons having the status of Effective Manager within the meaning of the applicable legislation. The role of Effective Managers is described in the WEB SCA Governance Charter and the Regulations of Effective Managers.

WEB SCA considers as Effective Managers the operational persons who exercise a direct and decisive influence on the operational management of all or part of the activities of WEB SCA and have the decision-making power.

## Missions

The WEB SCA effective Managers must, at a minimum:

- implement the decisions of the Board of Directors;
- take the measures necessary, under the supervision of the Board of Directors, so that the Company has its own management structure and an appropriate administrative, legal, accounting, financial and technical organisation enabling it to carry out its activities;
- without prejudice to the monitoring role of the Board of Directors, set up and adapt internal control procedures (identification, assessment, management and monitoring systems for financial and other risks), based on the COSO framework 2013 and approved by the Board of Directors;
- ensure that the Company takes the necessary measures to have permanent independent adequate functions in terms of internal audit, independent Compliance, and risk management, as well as a adequate management policy and integrity policy;
- report at least once a year to the Board of Directors, the FSMA and the Statutory Auditor on the existence of a proprietary management structure and an appropriate administrative, accounting, financial and technical organisation enabling them to carry out their activities and the measures taken;
- submit to the Board of Directors the exhaustive, punctual, true and fair preparation of the financial statements, in accordance with the accounting standards in force, as well as an objective and comprehensive assessment of the financial situation of the Company;
- communicate to the FSMA the annual and semi-annual reports, as well as any detailed periodic financial statements, and declare that they are in accordance with the accounts and inventories;
- confirm that they have taken the necessary steps to ensure that the aforementioned reports are drawn up in accordance with the FSMA instructions in force, as well as by applying the accounting and valuation rules governing the preparation of the annual accounts, with regard to the periodic reports drawn up at the end of the financial year, or by applying the accounting and valuation rules which governed the preparation of the annual accounts relating to the last financial year, with regard to the other periodic reports;


## Composition

In accordance with the regulations relating to SIRs (in particular Article 14 of the Law of 12 May 2014 relating to regulated property companies), the effective Management of WEB SCA is entrusted to at least two natural persons, who are appointed by the Board of Directors, and who bear the title of Effective Manager.

On 31 December 2020, since $1^{\text {st }}$ January 2020, the Effective Managers were:

- prepare adequate communication of the financial statements and other significant financial and non-financial information of the Company;
- manage the property portfolio of the Company:
- presentation of investment and divestment files to the Board of Directors as well as negotiate and conclude contracts related thereto;
- carry out rental, modification and renewal of building rental contracts, including the determination of the rental value and other provisions useful for rental contracts;
- manage disputes;
- monitor the building maintenance and renovation policy;
- monitor and coordinate development projects for own account (permit applications, works, administrative procedures, etc.);
- manage the financing of the Company, conduct negotiations with financial institutions with regard to credit applications, refinancing and subscription to interest rate hedging instruments, and ensure cash management;
- manage the staff: recruit and dismiss staff who are not executive officers, manage their contracts, prepare the budgets and monitor the organisation chart;
- provide the Board of Directors with all the information necessary to fulfil its obligations in good time;
- maintain contacts with the authorities (FSMA, Euronext, social and tax authorities);
- manage disputes.

The Regulations for effective Managers also include procedures for the following points:

- decision-making by the effective Managers of WEB SCA;
- proposal by the effective Managers of WEB SCA of the decisions to be taken by the Board of Directors;
- review of proposals from executive officers;
- assessment of the performance of executive officers in relation to the achievement of the agreed objectives;
- reporting to the Board of Directors;
- Delegations: effective Managers can delegate decisionmaking and signing powers to other managers and/or other executive officers within the limits of a delegation of powers charter.
- Mr Laurent WAGNER, Chief Executive Officer
- Ms Caroline WAGNER, Chief Administrative Officer
- Mr Antoine TAGLIAVINI, Chief Financial Officer
- Mr Laurent VENSENSIUS, Chief Technical Officer

All of the Effective Managers are natural persons. They meet the conditions of good repute, expertise and experience provided for in Article 14 of the SIR Law and none of them falls within the application of the case of prohibition referred to in Article 15 of the same.

## Distribution of tasks between the Effective Managers

The tasks are distributed between the Effective Managers as indicated in the Regulations for Effective Managers, available on the Company's website (www.web.be).

## Distribution of tasks between Effective Managers and Directors

In property and financial matters, the Effective Managers identify the possibilities and needs in terms of investment, divestment, and financing. They make proposals to the Board of Directors for it to take decisions on this subject. The Board of Directors may however mandate the Effective Managers, with the power of sub-delegation, to take a series of decisions, and to represent the Company (for example, when concluding leases below a certain amount).

In terms of staff, the Effective Managers lead and manage the teams, within the framework of the organisation chart and the budget determined by the Board of Directors.
With regard to financial reporting, the Effective Managers supervise the exhaustive, punctual, true and fair preparation of the financial statements in accordance with the
accounting standards and the valuation rules of the Company, present the financial statements to the Board of Directors and, after approval by the Board, have them published. The Board of Directors approves the financial statements and draws up the accounts.
In terms of internal control and risk management, the Effective Managers set up and adapt the internal control and risk management procedures (identification, assessment, management and monitoring systems for financial and other risks) within the framework approved by the Board of Directors. The Board of Directors also appoints the heads of independent control functions.
They report regularly to the Board of Directors.

Company and the FSMA of the number and percentage of voting rights it holds since this acquisition/disposal, when the voting rights attached to the securities in its possession go above or below the legal threshold of $5 \%$. The legal and statutory threshold for transparency declarations is set at $3 \%$ of the total number of issued shares admitted to trading on a regulated market. All WEB SCA shares have the same voting rights.

## AMOUNT OF SHARE CAPITAL HELD, NUMBER OF SHARES AND POSSIBLE CATEGORIES OF SHARES

The subscribed share capital is set at ten million euros ( $€ 10,000,000$ ). It is represented by $3,166,337$ shares, without par value, all fully paid up and conferring the same rights and advantages. The capital may be subscribed and released both by the General Partner and by the Shareholders.

## IDENTITY OF REFERENCE SHAREHOLDERS

Based on the declarations received at the closing date, the shareholding structure as at 31 December 2020 was as follows:

| TOTAL NUMBER OF SHARES ISSUED BY WEB SCA AT 31/12/2020 | 3.166.337 | 100\% |
| :---: | :---: | :---: |
| Ageas SA | 154752 | 4,89\% |
| Norges Bank | 123283 | 3,89\% |
| Number of shares held by shareholders acting in concert | 1556361 | 49,15\% |
| Broken down as follows: |  |  |
| 1. Stichting Administratie Kantoor Valaur | 1274361 | 40,25\% |
| 2. WEPS SA | 2000 | 0,06\% |
| 3. Robert Jean WAGNER | 10000 | 0,32\% |
| 4. Robert Laurent WAGNER | 25000 | 0,79\% |
| 5. Valérie WAGNER | 50000 | 1,58\% |
| 6. VLIM SA | 195000 | 6,16\% |
| FREE FLOAT | 1331941 | 42,07\% |

The Stichting Administratie Kantoor Valaur is jointly held by Mr Robert Jean WAGNER, Ms Valérie WAGNER, Mr Robert Laurent WAGNER, Ms Claire FONTAINE and Ms Jarmila SCHREILOVA.

They are therefore considered to be Promoters within the meaning of Article 2, 13 and 22, of the SIR Law, albeit that, WEB SCA having been approved as a Sicafi (property investment trust) in 1998, i.e. more than three years ago, they are no longer bound by the obligations referred to in Articles 23, paragraph 1 and 2, of the SIR Law.

## Promoters

The members of the WAGNER family identified below control WEB SCA.

At WEB SCA level, there is a concert agreement relating to the voting rights binding the members of the WAGNER family (namely Mr Robert Jean WAGNER, Mr Robert Laurent WAGNER, Ms Valérie WAGNER, Ms Claire FONTAINE, and Ms Jarmila SCHREILOVA), both directly and through the Stichting Administratie Kantoor Valaur.

## Remuneration report

This report is drawn up in accordance with the Companies and Associations Code.

At this time, the Company does not plan to modify its remuneration policy for the next two years.
The board of directors approved on March 24, 2021 a remuneration policy in accordance with article 7:89 of the CSA which describes:

- how it contributes to the company's business strategy, long-term interests and sustainability, the different components of fixed and variable compensation (if applicable),
- the way in which the remuneration and employment conditions of the company's employees were taken into account when establishing the remuneration policy,


## Effective Managers

## REMUNERATION POLICY

The remuneration of the Effective Managers is the responsibility of the Board of Directors of WEPS SA, and is fixed.

The remuneration package for the Effective Managers of WEB SCA results from the application of management agreements and employment contracts. No variable remuneration is granted. Effective Managers do not receive remuneration related to performance, operations or transactions, such as bonuses and long-term incentive plans, or share bonus plans.

Concerted shareholding concerns the exercise of voting rights, with a view to carrying out a sustainable common policy, as well as the acquisition and disposal of shares conferring the right to vote.
In total, this concerted shareholding concerns 1556361 shares, representing 49.15\% of the total voting rights.

- for compensation in shares (if applicable), the period of acquisition and retention of shares,
- the duration of contracts or agreements and the notice periods, the characteristics of supplementary or early retirement schemes, the conditions for termination and severance pay.

Total compensation respects the adopted compensation policy, including how it contributes to the long-term performance of the company.
No deviation is noted from the procedure for implementing the remuneration policy.

This remuneration is determined according to each person's responsibilities and skills, and is indexed if the person is employed under an employment contract.
As at 31 December 2020, the CEO, the CTO and the CFO were exercising their functions under an independent status.
The CAO performs her functions under the auspices of an employment contract, and benefits from such advantages as: hospitalisation insurance, group insurance, company vehicle, PC, and mobile phone.

## AMOUNT OF REMUNERATION FOR THE YEAR UNDER REVIEW

The total remuneration of the Effective Managers amounted to €995 212 for the past financial periode.

## Statutory Manager

## REMUNERATION POLICY

In accordance with the Articles of Association of WEB SCA, the remuneration of the Manager is fixed by the General Meeting, in accordance with Article 35, paragraph 1 of the SIR Law.

The Manager is also entitled to the reimbursement of costs which are directly linked to its mandate. The fees and expenses paid to the Manager by the SIR are subject to con-trol by the Statutory Auditor at each half-yearly or annual closing.

## AMOUNT OF REMUNERATION FOR THE YEAR UNDER REVIEW

The Ordinary General Meeting of 23 April 2019 of WEB SCA decided to grant a fixed annual remuneration of $€ 475,000$ excluding VAT to the Statutory Manager for the 2019 Financial Year (from 1 January 2019 to 31 December 2019).

## Board of Directors

## REMUNERATION POLICY

The Directors of WEPS SA, whether executive or nonexecutive, receive a fixed and identical remuneration in the form of attendance fees, the amount of which is determined by the General Meeting of WEPS SA.

Following the decision of the WEPS SA General Meeting of 15 October 2020, the remuneration of the members of the Board of Directors is set as follows:

- for meetings of the Board of Directors:
- a flat-rate amount of $€ 1,000$ per meeting,
- an amount of $€ 500$ per meeting for actual attendance,
- for unanimous resolutions:
- an amount of $€ 750$ per meeting held by telephone.

The Directors do not receive any remuneration linked to performance, operations or transactions, such as bonuses and long-term incentive plans, nor any benefit in kind, nor any benefit linked to pension plans.

The costs they have incurred in the exercise of their duties as Director are reimbursed to them.

The Chairman of the Board of Directors receives a fixed annual remuneration, the amount of which is determined by the General Meeting of WEPS SA. This was set at $€ 35,000$ per year as from the date of the General Meeting of 16 December 2019

The Vice-Chairman of the Board of Directors receives a fixed annual remuneration, the amount of which is determined by the General Meeting of WEPS SA. This is set at €3,000 per year.

## Audit Committee

## POLITIQUE DE RÉMUNÉRATION

The members of the Audit Committee receive remuneration proportional to the work provided, the amount of which is determined by the General Meeting of WEPS SA. Account must therefore be taken of the time that members devote to the activities of the Audit Committee, the skills they bring, and the tasks they are in charge of, as well as the value of their work for the company.

The Chairman of the Audit Committee receives a fixed annual remuneration determined by the General Meeting of WEPS SA, on a proposal from the Board of Directors, in addition to that of a member of this Committee.

A fixed and identical remuneration of $€ 1,000$ per meeting is granted to members. ${ }^{1}$
A remuneration of $€ 15,000 / y e a r$ was granted to the Chairman of the Audit Committee.

MONTANT DES RÉMUNÉRATIONS POUR LA PÉRIODE SOUS REVUE

|  | AUDIT COMMITEE | GROSS REMUNERATION (EXCL. VAT) |
| :--- | ---: | ---: | ---: |
| WEEKERS Daniel | $4 / 4$ | €19 000 |
| CLOQUET Jean-Jacques | $4 / 4$ | $€ 4000$ |
| PETERS Jacques | $4 / 4$ | $€ 4000$ |

[^6]
## Internal control

In terms of internal control and risk management, the Board of Directors and the Effective Managers have implemented and adapt the internal control and risk management procedures (identification, assessment, management, and monitoring of financial and other risks), assisted by the Statutory Auditor and the Audit Committee. The Board of Directors have also appointed the heads of the independent control functions, namely a head of Internal Audit, a Risk Manager and a Compliance Officer, in accordance with Article 17 of the Law of 12 May 2014.
These functions are performed adequately and with the necessary independence, taking into account the size of the Company and its resources.
In accordance with the definition of COSO 2013 ("Committee of Sponsoring Organisations of the Threadway Commission"), a reference system adopted by WEB SCA, internal control consists of constantly establishing and adapting appropriate management systems, with the aim of giving Directors and Managers a reasonable assurance that the financial information is reliable, that legal or internal regulations are complied with, and that the main business processes operate effectively and efficiently.

One of the objectives of internal control is to prevent and control the risk of error or fraud. The internal control environment is based on the key documents that are the internal procedures, the functional organisation and the Code of Conduct, which are binding on all WEB SCA employees.

The quality of internal control will be assessed over the course of the financial year:

- by internal audit;
- by the Audit Committee, which will ensure the relevance and efficiency of the Company's internal control and risk management systems and will monitor the internal audit and external control carried out by the Statutory Auditor, who will itself formulate all advice and recommendation to the Board of Directors and the Effective Managers in these areas, and will in particular review closings, specific accounting treatments, disputes and main risks;
- by the Statutory Auditor as part of its review of the interim and annual accounts. In particular, it may make recommendations concerning the preparation of financial statements.

The Board of Directors supervises the performance of the Audit Committee's tasks in this area, in particular through the reporting provided to it by this Committee.

## Internal auditing function

The responsible in charge of Internal Audit within the Company is C. DESSEILLE SCA represented by Mr Claude DESSEILLE, appointed for an indefinite period. He is Chairman of the Board but he has granted delegations of powers to Mr Pierre PONCELET ("BDO"), for a renewable period of one year.

## DEFINITION AND PURPOSE

In general, the purpose of internal audit is to examine and assess the proper functioning, effectiveness and efficiency of internal control and of the Compliance and risk management functions.

Internal auditing is an independent and objective activity that gives an organisation assurance on the degree of control of its operations, gives it advice for improvement, and contributes to creating added value. It helps this organisation to achieve its objectives by assessing, through a systematic and methodical approach, its risk management, and control and corporate governance processes, and by making proposals to enhance their effectiveness.
Each activity of the Company falls within the scope of internal audit.

## REPORTING AND MONITORING

The Internal Auditor draws up an internal audit report for each assignment carried out. This is sent in the form of a draft to the CEOs with whom he organises a closing meeting to validate the conclusions.

In accordance with the other rules adopted by the Company, in particular the Corporate Governance Charter, the Internal Auditor must be immediately informed in the event of suspected fraud, misappropriation or breach of internal rules adopted by the Company, laws or regulations. In this case, the Internal Auditor must inform the Audit Committee and the Compliance Officer, who will ensure that an audit or an investigation is carried out to resolve the problem.

The Internal Auditor may also, upon request and after the agreement of the Audit Committee, assist the persons in charge of the organisation in the effective exercise of their responsibilities, and provide them with analyses, assessments, recommendations, opinions and information on the activities examined.

The Internal Auditor regularly informs the CEOs and the Audit Committee of the main risks identified, the measures taken to improve their control and the progress of the work carried out as part of the mission of this function. He will immediately inform the Audit Committee of any matter that would pose a significant risk to the Company.

## RESPONSIBILITIES

As such, the Internal Auditor has no direct responsibility or authority over the activities or operations he examines. The responsibilities of the Internal Auditor are as follows:

- implementation of the annual programme, including, where applicable, any special task or project required by the Audit Committee, the effective Managers or the Board of Directors;
- writing of reports summarising the results of internal audit activities and the implementation of the annual programme;
- communication to the Audit Committee of information, emerging trends and developments in the field of internal audit practices and recommendations for revision, if necessary, of the Internal Audit Regulations;
- transmission of a list of important measurement objectives and results to the Audit Committee;
- verification that internal audit conforms to internal audit standards and best practices;
- professionalism in performing audit tasks;
- preservation of integrity and objectivity.

The internal audit process does not release the Audit Committee, the effective Managers and the Board of Directors from their responsibility for managing and improving controls in their respective areas.
The services of the Internal Auditor are evaluated each year by the Audit Committee.

## Compliance function

The functions of Compliance Officer are performed for an indefinite period by Ms Caroline WAGNER, Effective Manager.

## DÉFINITION AND PURPOSE

The Compliance function is an internal, independent and permanent function of WEB SCA, charged with ensuring that the Company complies with the laws, regulations and Codes of Conduct applicable to its activity, as well as its integrity policy.

The purpose of the Compliance function is in particular to:

- ensure compliance with the laws and regulations applicable to the Company;
- ensure compliance with the Corporate Governance Charter;
- ensure the establishment and dissemination of information;
- identify and assess the compliance risk to which the Company is exposed;


## REPORTING AND MONITORING

The Compliance Officer draws up a Compliance Report for each review carried out.

The draft report is sent to the effective Managers. The Compliance Officer organises a closing meeting to validate the conclusions recorded in the draft Compliance Report.

## Function of Risk Manager

The risk management function is exercised by a Risk Manager, who is appointed by the Board of Directors on the proposal of the Effective Managers, subject to prior approval by the FSMA.

- ensure compliance with the conflicts of interest rules;
- ensure compliance with the integrity policy rules;
- ensure compliance with the market abuse rules and in particular with the procedures implemented by the Company in terms of prevention of market abuse, as described in the Company's Code of Conduct;
- regularly monitor and assess whether internal procedures and measures relating to Compliance are effective and adequate.

The Compliance Officer alerts the CEOs, the Board of Directors and the Internal Auditor in the event of suspected fraud, misappropriation or breach of internal rules adopted by the Company, or of laws, or regulations.

The report is then presented to the Audit Committee, which examines it during its next meeting. At the request of the Audit Committee, the Compliance Officer provides additional information.

The Risk Manager's function is performed by Mr Antoine TAGLIAVINI for an indefinite period. The Risk Manager is independent for the exercise of this function.

## DEFINITION AND PURPOSE

The risk management function is a permanent internal function independent of operational activities within the Company and is charged with:

- identifying, together with the effective Managers, the risk profile of the Company;
- defining the policy and strategy for risk management;
- designing and deploying risk management processes;
- identifying, according to the processes defined with the effective Managers, the risks to which the Company is exposed;
- assessing the impact of the risks identified in financial, operational, compliance and reputation terms;
- assessing the degree of control of the Company in relation to the risks identified;
- offering the effective Managers an adequate response in accordance with the risk profile;
- implementing or having implemented responses adapted to the risks identified through policies, procedures and/ or action plans (including contingency and business continuity plans), the implementation of which is the responsibility of the effective Managers;
- monitoring and ensuring the adequate and operational nature of said policies and procedures;
- being the main "Promoter" of risk management at strategic and operational level;
- deploying a risk culture within the organisation, with appropriate training actions;
- providing regular reporting on the risks identified, the corresponding action plans and their implementation, for the attention of the effective Managers, the Audit Committee and the Board of Directors.


## REPORTING AND MONITORING

The Risk Manager implements regular reporting including at a minimum:

- the risks identified;
- the assessment made of these,
- the type of response to these,
- the resulting actions,
- the monitoring of actions by the effective Managers.


## Management of Conflict of Interest

The rules for preventing conflicts of interest are integrated into the WEB SCA Governance Charter.

## IDENTIFICATION OF POTENTIAL CONFLICTS

Conflicts of interest may notably arise in the following cases:

- acquisition of buildings or property companies
- provision of buildings
- signature of service contracts.


## CONFLICT OF INTEREST PREVENTIVE RULES

Each Director organises his or her personal and professional affairs so as to avoid any conflict of interest, whether direct or indirect, with WEB SCA.
The legal rules for preventing conflicts of interest which apply to WEB SCA are Articles 7:96 and 7:97 of the Companies and Associations Code, the specific rules on conflicts of interest
set out in Articles 37 and 49 paragraph 2 of the SIR Law (which notably provides for the obligation to inform the FSMA in advance in a series of cases), as well as the rules provided for in its "Governance Charter".

## PROVISIONS SPECIFIC TO THE COMPANY

The Board also imposed specific rules on the Company' in addition to the applicable legal rules:

## 1. Special majority

In the event of an investment or the making available of a building involving a conflict of interest within the meaning of Article 7:96 of the Companies and Associations Code, the
decision must be taken by a majority of the Directors, including at least half of the independent Directors.

[^7]If such an investment presents a conflict of interest with an independent Director, the rule specified in the above paragraph remains applicable, it being understood that the independent Director in question may not participate in the vote, by application of Article 7:96 of the Companies and Associations Code.

In addition, we specify that in these cases, the relevant paragraphs of the minutes of the Board of Directors must also be reproduced in the management report.

Similarly, any situation falling under the scope of Article 7:97 of the Companies and Associations Code will result in the application of these provisions (if applicable, cumulatively with Article 7:96 of the Companies and Associations Code) and, in particular, upon the prior assessment of the transaction by a Committee made up of three independent Directors.

## 2. Transaction with a majority family member or a related company

It may happen that the Company enters into a transaction relating to a property with a member of the majority family or a company linked to one or more of them (defined as a company in which one or more of them holds a stake or exercises a mandate as Director, delegate for daily management, or member of the Board of Directors). In this case, as long as the majority family members are shareholders of the Company, the principles of management of conflicts of interest as provided for by the Companies and Associations Code, the Corporate Governance Charter and the SIR Regulations will scrupulously be respected, whatever the amount of the investments (de minimis exceptions are not used).

In addition, for any transaction relating to a property (which is not within the competence of the General Meeting), the following rules must apply:

- the Effective Managers (by a majority, excluding the Effective Managers on whose part there is a conflict of interest) must make a written proposal to the Board of Directors in which they must indicate:
- description of the property
- description of the transaction
- description of the conflict of interest
- the Company's interest in the transaction
- an expert valuation
- the price or its equivalent and other conditions
- proof that the price or the equivalent is in accordance with market conditions


## 3. Conflicts of functions

If WEB SCA proposes to conclude, with a company in which a Director of WEB SCA exercises a mandate or in which it holds a participation other than a minor shareholding, a transaction which is not covered by Article 7:96 of the Companies and Associations Code (for example, because it is a usual transaction concluded under normal market conditions and guarantees), WEB SCA nevertheless considers it necessary that this Director immediately informs the Chairman of the Board of Directors.

His or her declaration, as well as the reasons justifying the non-application of Article 7:96 of the Companies and Associations Code, will appear in the minutes of the Board of Directors, which must take a decision.

- a copy of the proposal of the Effective Managers to the Board of Directors will be communicated for information to the FSMA
- the Board of Directors (to which Article 7:96 of the Companies and Associations Code applies) will instruct three independent Directors to prepare the report provided for in Article 7:97 of the Companies and Associations Code (unless it decides not to study the file)
- the Committee of independent Directors will appoint an Independent Expert, who must be a certified property expert, a company auditor or an investment bank
- the report of the Committee of independent Directors assisted by the Independent Expert must specify, in addition to the information required by Article 7:97 of the Companies and Associations Code, whether the proposed transaction would be carried out under normal market conditions
- this report will be communicated, not only to the Board of Directors, but also to the FSMA
- the Board of Directors must specifically explain its decision regarding compliance with market conditions
- a copy of the decision of the Board of Directors will be communicated to the FSMA
- an assessment as to the accuracy of the data must be made by the Statutory Auditor of the company

The Chairman will decide whether to report thereon to the Board of Directors, and whether the Director concerned should abstain from attending the Board of Directors' deliberations on this transaction, or take part in the vote.

The minutes relating to the transaction concerned do not, however, have to be reproduced in the Annual Report. The Company will inform the FSMA of this case of conflict.

The application of this policy will be mentioned in the Corporate Governance statement in the Annual Report.

## 4. Transactions with an executive officer

The above policy also applies, mutatis mutandis, to transactions between WEB SCA and executive officers. The executive officer concerned must declare the conflict of interest to the Chairman of the Board of Directors. His or her declaration must appear in the minutes of the Board of

## 5. Corporate opportunities

Since the Directors of WEPS SA are appointed, in particular according to their skills and experience in the property area, it is common for them to hold terms of office in other property companies or companies controlling property companies.

It may therefore happen that a transaction submitted to the Board of Directors (for example: acquisition of a building as part of an auction process) is likely to interest another company in which a Director has a mandate. In such a case, which may involve in certain cases a conflict of functions, the company has decided to apply a procedure largely modelled on that provided for in Article 7:96 of the Companies and Associations Code in matters of conflicts of interest.
The Director concerned must immediately inform the Chairman of the Board of Directors and the CEO of the existence of such a situation. As far as possible, the CEO also takes care to identify the existence of such a situation.
Once the risk has been identified, the Director concerned and the Chairman of the Board of Directors or the CEO will jointly examine whether the "Chinese walls" procedures adopted within the entity of which the Director concerned is a party enable the Director, without question, and under his or her sole responsibility, to attend meetings of the Board of Directors. In the event that such procedures have not been put in place, or in the event that the Director

## Mandatory information

During the year under review, there was no transaction giving rise to the application of the procedure referred to in Article 7:96 of the Companies and Associations Code relating to conflicts of interest.

## Preventive rules for market abuse

In accordance with European regulations (hereinafter referred to as the "Regulations") and the law (hereinafter referred to as the "Law") relating to market abuse, the Company has defined, as an issuer, a prevention policy concerning the use of inside information related to its financial instruments. These rules apply:

- to the members of the administrative body of the statutory manager of WEB SCA
- to high-level managers who, without being members of the body referred to above, have regular access to inside information directly or indirectly concerning the Company, and the power to take management decisions concerning future development and strategy of the Company, "the managers"

Directors, which must take a decision. This transaction can only be concluded under normal market conditions.
The minutes relating to the transaction concerned do not, however, have to be reproduced in the Annual Report. The Company will inform the FSMA of this case of conflict.
concerned or the Board of Directors considers that it is more appropriate for the Director concerned to abstain, the latter will withdraw from the deliberation and decision process: the preparation notes will not be sent to the Director concerned, who will withdraw from the Board of Directors' meeting when the point is discussed there, and this point will be the subject of an annex to the minutes which will not be communicated to said Director.

The Board of Directors' minutes will record compliance with this procedure, or explain the reason why it has not been applied.
This procedure will cease to apply as soon as the risk disappears (for example, because either the company renounces it or the competing company decides not to submit an offer).
If necessary, this procedure will be combined with Article 7:96 of the Companies and Associations Code, if this provision is applicable (for example, because the Director in question has a property interest opposed to that of the Company, the transaction is concluded by a company other than the Company). In addition, we specify that in these cases, the relevant paragraphs of the Board of Directors' minutes must also be reproduced in the management report.

During the past period, the Company did not carry out any transaction constituting a transaction referred to in Article 7:97 of the Companies and Associations Code.

During the past period, the Company did not carry out any transaction constituting a transaction referred to in Article 37 of the SIR Law.

- to persons likely to have inside information because of their involvement in the preparation of a specific transaction

The rules for preventing market abuse are detailed in the "Code of Conduct" applicable to transactions in shares and other financial instruments of WEB SCA, and to the aforementioned persons.
The Code of Conduct also provides the following rules:

- internal notification:
- the appointed persons (Managers, staff members and any person called upon to receive inside information) intending to carry out transactions relating to WEB SCA shares must give written notice (fax, mail, email) in advance, i.e. at least 48 hours before the transaction is completed, to the Compliance Officer of WEB SCA;
- if the Compliance Officer of WEB SCA intends to carry out share transactions, he or she must also notify them in advance (at least 48 hours before the transaction is completed) and in writing (fax, mail, email), to the Chairman of the Board of Directors. The written notice must detail the type of share and the transaction envisaged, the quantity concerned, and the date envisaged for the transaction.
- notification to the FSMA: the appointed persons must notify any transaction carried out on their own account


## PRIVILEGED INFORMATION

"Information of a precise nature which has not been made public, which concerns, directly or indirectly, the Company, one or more financial instruments, and which, if it were made public, could have a significant influence on the price of the financial instruments concerned or the price of derivative financial instruments linked to them."

WEB SCA ensures that inside information is made public as soon as possible, and in a manner that allows rapid and complete access to this information, and a correct and rapid assessment of the same by the public.

WEB SCA may, under its own responsibility, postpone the publication of inside information, provided that all of the following conditions are met:

- immediate publication is likely to prejudice the legitimate interests of the issuer;
- the delay in publication is not likely to mislead the public;
- the issuer is able to ensure the confidentiality of said information. If the issuer has deferred the publication of
and relating to the financial instruments of the Company at the latest within three working days after the date of the transaction, by means of an online notification via the application available on the FSMA website. These transactions will then be published on the FSMA website.
- establishment of periods during which the execution of stock exchange transactions on WEB SCA shares is not authorised ("closed and prohibited periods").
- keeping of an insider list.
inside information, it must inform the FSMA in writing immediately after the publication of the information.
Persons with inside information must refrain from:
- using this inside information, whether for their own account or that of another person, to acquire, dispose of, or attempt to acquire or dispose of the shares concerned directly or indirectly;
- communicating this inside information to any other person, except in the context of the normal performance of their work and the exercise of their function;
- on the basis of this inside information, advising another person, whoever he or she may be, to acquire or sell the shares concerned by this inside information, or to have this acquisition or disposal carried out by other persons.
The Company strongly encourages insiders not to make any recommendations, even when they do not have, or no longer have, inside information, relating to the Company or a subsidiary.


## INSIDER LIST

The Compliance Officer draws up and maintains a list of all the persons who have access to inside information.
The Compliance Officer must take all reasonable measures to ensure that the persons appearing on the insider list recognise in writing the legal and regulatory obligations arising therefrom, and are aware of the sanctions applicable in the event of insider dealing or illicit disclosure of privileged information.

## CLOSED AND PROHIBITED PERIODS

Managers cannot carry out transactions in financial instruments, either on their own account or on behalf of a third party, directly or indirectly, during a closed period, namely:

- the period of thirty calendar days preceding the date of publication of the annual results
- the period of thirty calendar days preceding the date of publication of the half-yearly results

It is not recommended for persons on the insider list established in accordance with the regulations, and in particular for Managers, to carry out short-term transactions in the shares of the Company.
it being understood that, for each period, the trading day during which the publication of the results takes place is added.

Managers may also not carry out transactions in financial instruments, either on their own behalf or on behalf of a third party, directly or indirectly, during a period during which the Company and/or certain managers are in possession of privileged information.

## RELATIONS WITH CLIENTS, EMPLOYEES, TENANTS, BUSINESS CONTACTS AND SHAREHOLDERS

In accordance with its Corporate Governance Charter, WEB SCA undertakes to always act, whether towards its clients, employees and business contacts, or towards its shareholders, in compliance with the laws and regulations in force in all economic sectors of the country, and with respect for ethics.
It does not tolerate any form of corruption, and refuses to enter into contact with persons involved in illegal activities, or suspected of being so. When choosing its partners, WEB SCA takes into consideration their desire to respect the principles contained in the Charter, and ensures collaboration with partners scrupulously respecting the various laws and regulations applicable to WEB SCA's activities (including social legislation, tax fraud legislation, etc.).

WEB SCA does not finance or support any political party and any school of thought, and acts independently in this regard.

WEB SCA strives to maintain harmonious human relations in its team, guided by the principles of professional ethics. It takes care to respect the rights of its employees, with a concern for constructive dialogue based on trust. It also
ensures that all persons working within it act in accordance with the ethics and the principles of good business conduct, and the principles set out in the charter.
All employees must avoid being in a situation of conflict between their personal interest and the interest of the shareholders of WEB SCA, in particular in the context of relations with clients, contractors, suppliers, and other third parties. In this regard, they must refrain from accepting any remuneration or personal advantage (gift, invitation, etc.) that does not fall within the scope of current low-value end-of-year gift practices, and they must also refrain from giving to these third parties or to any member of a public authority any advantage whatsoever (sum of money, gift, etc.).

Any employee who suspects fraud, embezzlement, illegal or unethical behaviour, or a breach of internal rules adopted by WEB SCA, or of laws or regulations, must immediately inform the Compliance Officer and the Internal Auditor. They will ensure the anonymity of any person who reports a risk of fraud or breach of internal rules adopted by WEB SCA, or laws or regulations.

## Research and development

During this financial period, the Company did not incur any research and development costs.

## Post balance sheet events

In this particular context, the Company has strengthened its commercial policy in order to increase its occupancy rate and ensure the sustainability of its income. The occupancy rate increased by $x \%$ over the last 6 months of the financial year. These efforts continued throughout the $1^{\text {st }}$ quarter of 2021, during which nearly 20 new leases were signed, making it possible to confidently expect this trend to continue up to the financial year end.

Certain sectors of activity are still targeted by government measures, which are being continued in order to fight against the spread of the virus. It is difficult at this stage to estimate the impact of these measures on the tenants concerned, and therefore on the results of our Company.

## Subsidiary

As at 31 December 2020, the Company has 2 subsidiaries. These are SA Business Park Alleur and SA SPI La Louvière, all of whose shares were acquired on 22 January and 31 January 2020, respectively.

## Increase of capital by contribution in kind

The Company did not increase any capital by contribution in kind during the year under review.

## Diversification of investments in securities

[^8]

## RISK FACTORS ${ }^{1}$

## I．STRATEGIC RISKS

## 1．1．INVESTMENT PROPERTY PORTFOLIO MANAGEMENT－CONCENTRATION

## Description

－No transaction carried out by the Regulated Property Company（SIR－Société Immobilière Réglementée）can have the effect that more than $20 \%$ of its consolidated assets are invested in properties which form a single pro－ perty complex．
－As at 31／12／2020，sur base consolidée et actifs détenus en vue de la vente inclus，the fair value of the property assets constituting the portfolio＇s largest property com－ plex，as shown in the Company＇s Financial Statements at $31 / 12 / 2020$ ，represents $17.03 \%$ ；this is the City Nord site in Gosselies；the largest tenant represents $5.28 \%$ ．

## 1．2．FINANCING RISK

## Description

－WEB SCA is exposed to the risk associated with the limit of available sources of financing（in the form of equity or bank debt）．
－Access to financing，and above all its cost，could depend increasingly more on ESG aspects（Environment，Social， Governance），therefore on the performance of its pro－ perty assets in terms of such environmental，social and governance aspects，measured on the basis of inter－ national reporting frameworks and regional guidelines．
－The attractiveness will depend on WEB＇s ability to post solid financial results，as well as a sufficient ESG score．
－WEB SCA is approaching the upper limit of credits that Belgian banks are currently ready to lend to the Retail property sector．
－As a national operator，WEB SCA operates in a globalised financial context，made more uncertain by the COVID－19 crisis．
－WEB SCA is exposed to the liquidity risk associated with the renewal of its maturing finance，or for any additional financing necessary to fulfil its commitments．The Compa－ ny could also be exposed to this risk in the context of the termination of its financing contracts．

## Impact

－Legal limitation of borrowing capacity due to a concen－ tration rate of more than $20 \%$ of its consolidated assets in properties forming a single property complex．
－Diversification does not ensure an adequate spread of risks in terms of property assets within the meaning of Article 29 of the SIR Law．

## Mitigating measures and factors

－Overall，the diversification（geographic and sectoral）of the assets in the portfolio is an objective that has been pursued since September 2015．The fair value of invest－ ment properties thus increased from €198，905k as at $30 / 09 / 2015$ to $€ 297.413 \mathrm{k}$ as at 31／12／2020．

## Impact

－Lack of growth through acquisition
－Resale of profitable investment property
－Restriction on the investment policy in modernising the building stock
－Decrease in the current pay－out ratio
－Cancellation／termination of credit agreements or early repayment．

| Financial year | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :--- | ---: | ---: |
| Bank debt | $€ 112,062 \mathrm{k}$ | $€ 137,099 \mathrm{k}$ |
| Credits to renew within 1 year | $€ 0$ | $€ 21,000 \mathrm{k}$ |
| Credits to renew within 5 years | $€ 75,400 \mathrm{k}$ | $€ 94,035 \mathrm{k}$ |
| Debt ratio | $41.55 \%$ | $46.03 \%$ |

## Mitigating measures and factors

－Look for other potential sources of financing via capital increases or bond issues．
－Anticipation of ESG regulations with an internal estimation of criteria for evaluating sustainability in relation to WEB＇s maturity．
－WEB has developed a prudent financial and debt policy based on：
－a debt ratio of less than 50\％；
－constant work on the maturity of the debt，within the limits of the financial institutions＇offer；
－permanent negotiation of rates with competing national financial institutions；
－the non－immobilisation of cash as part of its Working Capital Requirements．

### 1.3. RISK OF NON-GROWTH

## Description

- Risk of insufficient or no growth due to factors exogenous to the SIR (pandemic, etc.), or to the state of the property market.


## Impact

- If the prudence of financial partners (banks) and the lack of interest in the capital market were to be proven, the Company would be faced with an increase in banks' commercial margins when renewing its credit lines, which would reduce the distributable result.

| Financial year | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :--- | ---: | ---: |
| ${\text { Financing rate }(\text { IRS included })^{1}}$ | $1.469 \%$ | $1.567 \%$ |

### 1.4. OPERATIONAL CONTINUITY - DEPENDENCE ON KEY PERSONS

## Mesures et facteurs d'atténuation

- The Board of Directors and the management team of WEB SCA constantly strive to add value to the SIR portfolio through the careful selection of new investments.
- Investment opportunities are examined on the basis of available information (market, expected returns, existing and potential tenants, etc.), and influence governance in terms of any increase in equity.


## Description

- Risks due to the fact that the organisation has no back-up for key functions and has not defined a succession plan.
- Risk that personnel responsible for the management and control of an organisation or business process do not have the knowledge, skills, and experience required to ensure that WEB's objectives are met and that significant risks are reduced to an acceptable level.
- Risk of performance requirements that could cause personnel to act in a manner inconsistent with the business objectives, strategy, standards, ethics, and other prudential practices of the Company.


## Impact

- Destabilisation of the internal organisation due to lack of continuity in the operational activities of the Company.
- Negative impact, in the short and medium term, on operational capacity.
- Loss of key personnel.
- Loss of skill and experience.

| Financial year | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :--- | ---: | ---: |
| FTEs $^{2}$ | 7.8 | 7.4 |
| Self-employed | 4.9 | 4.7 |
| Total | 12.7 | 12.1 |

## Mitigating measures and factors

- The size of WEB SCA allows knowledge to be shared. The members of management would therefore be able to replace one another if necessary.
- With regard to the market in which WEB SCA finds itself, external solutions exist, as there are no manufacturing secrets linked to the profession.
- Depending on the function performed by each person, similar profiles are more or less readily available on the market.
- The administrative and financial structure in place is capable of ensuring business continuity.
- The new software package (ERP) also allows increased portability of information and processes between employees with the same level of competence.


### 1.5. INFORMATION SYSTEMS - IT / CYBERSECURITY

## Description

- The risk that technologies used in the business do not perform as intended, compromise the integrity and reliability of data and information, expose important assets to potential loss or misuse, or expose the capacity of the business to maintain the functioning of critical processes.
- Risk related to failure of information systems and cybercrime that could compromise data integrity and business continuity.


## Impact

- Recovery cost due to loss of information.
- Momentary obstacle to the proper functioning of one or another, or of all the departments of the Company.
- Information that is not secure, or unreliable.
- Significant manual processing and associated costs.
- Late publication of periodic information compromising the proper functioning of the market for the securities of the late issuer.


## Mitigating measures and factors

- Since 2017, WEB SCA has taken all the necessary measures to support and secure its growth, as well as to sustain the Company's data:
- 2017: outsourcing to the Proximus data centre of all of the Company's digital data with permanent backup;
- 2018: implementation of an efficient ERP;
- 2018: system and data validation by BDO internal auditor;
- 2018: subscription to a service agreement guaranteeing a restart within 4 hours.
- After November 2019, contacts were established with an IT provider to ensure the timely publication of the financial report in the required format.
- 2020: implementation of the purchase order module.
- An internal audit of the "cybersecurity" maturity is scheduled for 2021.
- The EASI service provider confirms that there was no Security incident ${ }^{1}$ in 2020.

Mitigating measures and factors

- Participation in roundtables.
- Increase the frequency of external communication.


### 1.6. REPUTATION AND RELATIONS WITH THIRD PARTIES

## Description

- Reputational risk vis-à-vis stakeholders (current and potential tenants, local residents, public authorities, current and potential investors, financial analysts and others, suppliers, etc.). Reputation is influenced by information disseminated by the media and on social networks.


## Impact

- Risk associated with a decline in confidence which affects WEB's ability to achieve its objectives, preserve its value, effectively raise capital or access sources of financing, etc.
- Risk that current and potential investors do not understand the Company and its key messages and strategies.
- Ensure the relevance of external communication.


## 2. OPERATIONAL RISKS

### 2.1. RENTAL RISK / RENTAL VACANCY

## Description

- Risk of increased vacancy following changes in supply and demand on the market.
- Following the Covid crisis and its negative impact on trade, there is an increased risk of renegotiation of current leases due to the economic situation.
- Risk of tenant / operator default and consequent loss of rental income.


## Impact

- Overall, the risk associated with tenants can be expressed in various forms:
- loss of rental income (insolvency, etc.),
- free rental,
- deterioration of the occupancy rate,
- possible decrease in rents,
- commercial costs to be incurred in order to relocate,
- decrease in the fair value of the portfolio (see risk "Change in the fair value of investment properties").

| Variations | Impact of a variation of +1\% <br> and $\mathbf{- 1 \%}$ expressed in relation <br> to the ERV |
| :--- | ---: | ---: |
| n |  |

### 2.2. DISASTERS \& INSURANCE

## Description

- The Company is exposed to the risk of a major disaster affecting one or another of its buildings.
- Risk of financial loss due to an inadequate insurance policy.
- Risk of inconsistent insurance coverage of buildings/sites.


## Mitigating measures and factors

- Certain exogenous aspects (random effects of an economic crisis, the relocation of a chain of stores, a closure, etc.) of this risk make effective control inferior to correct procedural control.
- The increased diversification of the rental stock spreads the potential risk non-proportionally over more than 300 rental contracts, of which the 5 largest in amounts together represent rental income of $14.81 \%$ of the total.
- Actions are being taken to overcome the problem related to rental vacancy:
- preventive screening of the rental stock and anticipation of information on the tenant (personal contacts)
- finding tenants to fill the buildings or examining the potential linked to the sale
- financial analysis of prospective tenants
- staggering payments for tenants in difficulty
- free rental
- adjustment of the rent
- search by rental agents
- advance rent payments
- competitive price per m²
- inclusion in the lease of a manager's personal guarantee
- daily checking of ageing by property management
- rent guarantees generally established or paid
- many tenants are major brands, which represents a certain financial security
- The Board of Directors examined the impact, in the short and medium terms, of e-commerce on its retail type investments. There is currently no significant direct risk. However, the Company remains vigilant about this risk..


## Impact

- Restoration costs.
- Termination of the lease by loss of its purpose.
- Reduction in portfolio operating profit.

[^9]
## Mitigating measures and factors

- Faced with this risk, WEB SCA has adopted a series of measures aimed at protecting its assets and operating income:
- all of WEB SCA's assets are covered by periodically reviewed "replacement value" insurance;
- insurance covers the structure, and where applicable the contents and operating loss;
- a circular letter is sent to tenants requesting all the information;
- concerning fire protection, as well as other related attestations;
- a waiver of recourse clause is included in most leases: in the event that the tenants are not insured, WEB would be compensated for the property;
- for some sites (Rhode-Saint-Genèse), the policy covers the property, the content, and the rental risk. Everything is then recharged to the tenants
- In terms of operating loss:
- all buildings are insured;
- rents, charges, and withholding taxes are paid until buildings are restored for operation;
- an external audit of insurance policies was carried out in 2017.


### 2.3. MANAGEMENT OF THE INVESTMENT PROPERTY PORTFOLIO

## Description

- Risk that the perceived quality of buildings, their level of security and the maintenance programme affect the valuation of the Group's rental buildings.
- Risk of deterioration of buildings as a result of wear and tear, and risk of obsolescence.
- Any transformation involves a financial risk inherent, either to not being executed according to the prospects of the Company, or specifically to the subcontractors.
- Transformation of a building whose rental potential is below expectations.


## Impact

- Risk of rental vacancy
- Transformation costs higher than the approved financial planning, altering the return on potential rent.
- Exceeding the expected transformation times, extending a rental vacancy.
- The Company's maintenance and repair costs could affect its net income.
- Bankruptcy of subcontractors.


### 2.4. ADMINISTRATIVE AUTHORISATIONS

## Description

- The implementation of portfolio extension projects is dependent on obtaining administrative permits and authorisations relating to the legislation in force, particu-larly at the urban, environmental, social and economic level.
- The good reputation of the SIR with one or another of the client brands could be damaged.
- Projects delayed by having to obtain a permit/authorisation.
- Financial impact difficult to predict since it depends on the occurrence of a fortuitous future event.


## Mesures et facteurs d'atténuation

- Financial analysis of subcontractors ${ }^{1}$
- WEB SCA has an internal structure enabling it to manage subcontracted activities and to limit subcontracting to what is strictly necessary:
- request for administrative authorisation;
- clear contracts with subcontractors (price, late penalties, etc.);
- project management (monitoring, approvals, etc.),i;
- guarantees/commitment of subcontractors;
- tender processes.

| Financial year | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :--- | ---: | ---: | ---: | ---: |
| Capitalised expenses | $€ 3,682 \mathrm{k}$ | $€ 3.385 \mathrm{k}$ | $€ 4.176 \mathrm{k}$ |

## Impact

- Delays postponing the execution of work or the starting date of the lease in progress and causing a financial loss for the Company.
- Risk of not obtaining the requested building permit.
- All of these proven risks would have the consequence of delaying the planned development of the Company and of reducing its yield to a certain amount and for a certain time, as it has been exposed thereby to a series of related expenses.

| Site awaiting permit | Site 26 |
| :--- | :---: |
| Loss of rents for financial year 2020 | €184k |

## Mitigating measures and factors

- The exogenous nature of the risk makes it difficult to control. The Company cannot have control over the person issuing the permits. Control is in place for the management of the internal process, although it mainly depends on the decision of an official. Therefore a request for a preliminary permit is made which rarely differs from the final decision.
- Monitoring of current files by WEB SCA on a daily basis.
- Continuous training of the internal team in order to adapt to the multiplication of procedures.
- Use of expert advice for complex cases.
- Obtaining the environmental permit essential for the operation of the establishment contractually payable by the tenant.


## 3. ENVIRONMENTAL, CLIMATE AND ESG RISKS

### 3.1. POLUTION AND ENVIRONMENTAL RISK

## Description

- Part of the Company's property assets are located in the Carolegion region.
- The subsoil of the Charleroi region has been extensively exploited by the coal and steel industry. WEB SCA may therefore own buildings located in an area with pollution.
- For many years, asbestos has been used in various applications, but since 1 January 2005, the use and commercialisation of products containing asbestos is completely prohibited, in Belgium as well as in the whole of the European Union.


## Impact

- Limitation or prevention of access to the affected area causing a loss of earnings.
- Environmental degradation.
- Introduction of significant costs.
- Negative impact on the Company's image.
- Soil pollution and industrial backfilling are sources of potential risks, as is the possible existence of a mine gallery.


## Mitigating measures and factors

- When starting up any new site, a geotechnical study is carried out in case of doubt.
- Systematic analysis of the bearing capacity of the soil before any new construction (soil study).
- WEB SCA contractually ensures that the liability lies with the lessee in the event that its activity involves a proven risk of pollution.


### 3.2. ESG TRANSPARENCY AND SUSTAINABILITY RISK

## Description

- Risk related to the lack of visibility on aspects related to ESG ${ }^{1}$
- which could have an impact on the interest of WEB's shareholders and/or stakeholders.
- Risk associated with the performance of WEB's ESG index, linked to the overall Sustainable Development Goals (SDGs) or to specific performances at the portfolio level (energy consumption, carbon emissions, green building certifications, etc.)
- Risk of overexposure of buildings to climatic events leading to a potential negative impact on the value of the portfolio or a real impact on the buildings/properties themselves.


## Impact

- Risk associated with Institutional Shareholders for whom the ESG score is essential to enable investment.
- Link with growth and reputation risks.
- Potential impact on the modernisation of existing buildings and potential additional costs for new buildings.


## Mitigating measures and factors

- Anticipation of ESG regulations with the internal evaluation of assessment criteria for sustainability in relation to WEB's maturity.

[^10]
## 4. FINANCIAL RISKS

### 4.1. LIQUIDITY OF WEB SECURITIES

## Description

- Given the number of shares in "Free Float", WEB SCA experiences low liquidity in its shares, limiting both the opportunities for sales and purchases of the latter over a short period.


## Impact

- Reduced daily capacity for sales or purchases of securities.


## Mitigating measures and factors

- The Company has started a limited road show process.
- Regular contacts are maintained with the banks.
- The Company entered into a "Liquidity Provider" contract with Petercam-Degroof in August 2018.


### 4.2. CHANGES TO THE FAIR VALUE OF INVESTMENT PROPERTIES

## Description

- The property portfolio is valued quarterly by an independent property expert. This upward or downward valuation of assets directly affects the capital of the SIR and the financial ratios.


## Impact

- Negative impact on net income, net asset value and debt ratio, no impact on distributable income for the year.
- As at 31 December, a negative change in the fair value of investment properties of $1 \%$ would have the following impact:

| Financial year | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :--- | ---: | ---: |
| Net result | $-€ 2,710 \mathrm{k}$ | $-€ 2,954 \mathrm{k}$ |
| Intrinsic value per share | $-€ 0.86$ | $-€ 0.93$ |
| Impact on the ratio | $+0.45 \%$ | $+0.41 \%$ |

### 4.3. RISK OF INTEREST RATE VOLATILITY

## Description

- As the Company is primarily financed through bank loans, sometimes contracted at floating rates, it is aware of a certain level of potential financial risk linked to a possible increase in short-term Euribor rates.
- Risk associated with the early termination of interest rate hedges or the setting up of margin calls by banks.
- Risk of over-coverage.
- Interest rate risk hedging operations are random in nature, because they are linked to anticipations of developments in the financial markets in a global economic environment marked by uncertainty.
- Upward trend by some banks in their commercial margin on credits sometimes backed by variable rates "floored" at $0 \%$, and which therefore do not benefit from the negative Euribor rate.


## Mitigating measures and facto

- Detailed approach from the Company's property expert.
- Availability of expertise, data and personnel necessary for the valuation.
- Quarterly valuation and questioning of the fair value of investment properties carried out by the Property Expert.


## Impact

- In the event of an increase in short-term interest rates, une augmentation des charges financières en découlerait laquelle ne pourrait être compensée by an immediate increase in rents.
- Increase in the cost of financing the Company in the more or less long term.
- Negative effect on the value of the net assets and on the result of each of the periods successively impacted by this increase in the ST rates.

| Year | Bank debt |  |  | Variable rate credits not covered by an IRS |
| :---: | :---: | :---: | :---: | :---: |
|  | Total amount of bank debt | of which total amount of fixed rate credits | of which total variable rate credits |  |
| 2019 | €112,062k | €37,312k | €74,750k | €18,050k |
| \% | 100\% | 33.30\% | 66.70\% | 24.15\% |
| 2020 | €137,099K | €37,107k | €97,990k | €41,290k |
| \% | 100\% | 27.07\% | 71.47\% | 42.14\% |

- Negative or positive effect on equity and intrinsic value per share.
- As at 31/12/2020, a change in value of 1 BPV (Basis Point Value) from the average of the current net values of the Euribor 3 months future, over 5 years or 7 years depending on the duration chosen, was equivalent to an impact on the net result of:

| Risk valuation | Variable rate credits <br> not covered by an IRS | 3-month Euribor rate | Increase in financial charges \& impact on <br> net result of a variation of + 1\% (100 BP) <br> in the Euribor 3 month for 12 months |
| :--- | ---: | ---: | ---: |
| 2019 | $€ 18,050 \mathrm{k}$ | $-0.6351 \%$ | $€ 66 \mathrm{k}$ |
| 2020 | $€ 41,290 \mathrm{k}$ | $-0.6201 \%$ | $€ 157 \mathrm{k}$ |

## Mitigating measures and factors

- 57.86\% of floating rate loans are backed by interest rate hedges which allow the rate to be fixed until the maturity of the credit.
- Increase in the proportion of loans taken out at fixed rates.
- Increase in the proportion of debt with a maturity of more than 1 year.


### 4.4. COUNTERPARTY RISK

## Description

- Risk associated with the increase in the cost of credits granted by banks due to external events. Bank agreements typically include "cost increase" clauses to allow them to increase fees if required by supervisory authority, solvency or liquidity requirements.
- Risks associated with counterparty default, and impact on bank loans, hedging instruments, and all other credit facilities established with the entity.


## Impact

- Immediate negative impact on the distributable profit of the Company.

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :--- | ---: | ---: |
| Third party debt / total liability $^{1}$ | $43.49 \%$ | $47.81 \%$ |
| Debt ratio $^{2}$ | $41.55 \%$ | $46.09 \%$ |

- Dynamic rate monitoring policy.
- Periodic meetings with the bankers.
- WEB adapts its hedging policy according to the transformation of its financing policy, the development on the financial markets of interest rates, and the respective maturity of its debt compared to that of floating interest rate hedging instruments.


## Mitigating measures and factors

- Detailed Management of the average duration of the debt.
- Banks, reputable partners.
- Renewal of lines negotiated several months in advance.
- Prudent financial policy and continuous monitoring by the Board of Directors.
- Bank debt ratio overseen by the Board of Directors.

[^11]
## 4．5．INFLATION／DEFLATION

## Description

## Inflation

－Inflation is defined as the positive ratio between the value of the consumer price index for a given month and the index for the same month in the previous year．
－Risk related to nominal interest rates increasing more immediately than the indexation of rental income provi－ ded for on the anniversary dates of the leases．
－Risk associated with efficient and timely indexation of leases．

## Deflation

－Deflation is defined as the negative ratio between the value of the consumer price index for a given month and the index for the same month in the previous year．
－Risk related to the indexation of rental income decreasing faster than nominal interest rates．
－Risk of a fall in the fair value of the Group＇s property portfolio，which in turn would have a negative impact on shareholders＇equity，net income，and the intrinsic value of securities，and would also lead to an increase in Debt to Asset Ratio（as expressed as a percentage of the value of assets）．
－Risk related to the deterioration of the value of the colla－ teral on which the loans are guaranteed．

## Impact

－Inflation or deflation consists of a potential exogenous risk that could impact the Company＇s net income and its asset value as well as the Company＇s socio－economic environment．

## Mitigating measures and factors

－This risk is considered exogenous because it is subject to major external influences closely correlated with the economic climate，as well as with central bank policies．
－Rents or fees are indexed on the anniversary date of the contract according to changes in the health index or the consumer price index．
－Most rental contracts include clauses limiting the negative effects on the Company of a negative variation in the aforementioned indexes．

## 5．COMPLIANCE RISKS

## 5．1．RISK OF NON－COMPLIANCE AND IMPACT OF POTENTIAL PROCEDURES AND ARBITRATIONS AGAINST THE COMPANY

## Description

－Loss of the status of SIR and the benefit of the SIR tax transparency regime．
－Risk of non－compliance（voluntarily or not）with regulatory requirements that could result in the Company being fined by the regulatory authority．
－The rapid and multiple changes to legislation，as well as to its interpretation，could expose the Company to potential legal proceedings and arbitrations．

## Impact

－Failure to comply with the SIR status could lead to recon－ sideration of all loans and investments．
－Financing／credit lines／loans all depend on the SIR status．
－Risk of decrease in loan contracts or increase in costs in the event of a significant unfavourable change（Material Adverse Change clause）．
－Uncertainty resulting from globalisation，with its corollary of increased complexity of activities and regulations，in－ creasing the risk in terms of potential for non－compliance．
－Negative impact on the result for the period and possibly on the image of the Company and its share price．

## Mitigating measures and factors

－The Company，meticulously supervised by its Board of Directors，ensures compliance with the regulations in force and proactively anticipates changes in these laws．It also calls on external experts．
－Control of the internal aspects of the Company which could negatively influence the fulfilment of a contractual obligation．
－Active watch by the Compliance Officer，supported by external advisers．

## 6. REGULATORY RISKS

### 6.1. RISK ASSOCIATED WITH THE DISTRIBUTION OF DIVIDENDS PURSUANT TO ARTICLE 7: 212 OF THE CSA (COMPANIES AND ASSOCIATIONS CODE)

## Description

- WEB SCA is obliged by the legal framework in which it operates to distribute 80\% of the result (Royal Decree AR 13/07/2014 Art. 13 para. 1), up to the amount of the net positive result for the financial year, after offsetting the losses carried forward, and after the allocations and withdrawals to/from reserves provided for in "Point B. Transfer to/from reserves": as described in Section 4 of Part 1 in Chapter I of Annex C, SIRPs must distribute, as remuneration of capital, an amount corresponding at least to the positive difference between the following amounts: 1) 80\% of the amount determined in accordance with the schema in Chapter III of Annex C; and 2) the net decrease, during the year, in the SIRP's indebtedness.
- Note that the distribution obligation is subject to compliance with Article 7: 212 of the Companies Code.


## Impact

- The essential condition governing any dividend distribution to Shareholders is set out in Article 7: 212 of the Companies and Associations Code, whereas such a distribution cannot have the effect of reducing the net assets of the Company, as they appear in the annual accounts, below its capital and unavailable reserves. In terms of sanction, Article 7: 214 of the Companies Code provides that the shareholders and all other persons must return any distribution received in violation of Articles 7: 212 and 7: 213 if the Company can prove that the shareholders or any other persons in favour of whom the distribution was granted had been informed of the irregularity, or could not ignore it in view of the circumstances.


## Mitigating measures and factors

- The Board of Directors ensures that the strict conditions provided for by the Companies Code are complied with, whatever the specific case.


### 6.2. RISKS ASSOCIATED WITH CHANGES IN REGULATIONS

## Description

- Risk associated with regulatory changes (tax, reporting, statutory, environmental, urban, mobility, etc.) not specific to SIRs, and which may affect their returns and the fair value of their assets.
- Risk of losing the status of SIR resulting in the loss of the specific tax status of SIRs and of the withholding tax rate.
- Risk of changes in regulations specific to tenants and operators which could have a negative impact on their ability to honour their commitments.


## Impact

- The Company is exposed to legislative changes and to the increasingly numerous and complex regulations, as well as to any possible changes to the interpretation or application thereof by the administrative authorities or by the courts. Added to this are the potential changes in international accounting rules with which the Company must comply.
- Loss of SIR status is generally considered a default event, and could trigger repayment of loans made to the Company.
- Regulatory changes and non-compliance therewith will expose the Company to the risk of its liability being invoked, to convictions, or to civil, criminal or administrative sanctions, as well as to the risk of being unable to obtain or renew a licence. This could negatively influence the activity of the Company, its result, its profitability, its financial situation, and/or its prospects.


## Mitigating measures and factors

- WEB SCA complies in all respects with the regulations in force and with the provisions of the aforementioned circular for the calculation of Exit Taxes for which it is liable, within the context of the operations which are subject to the same.
- Compliance with the regulations in force and anticipation of the changes thereto.
- Legal monitoring by the Compliance Officer.
- Calling on external advisers in order to anticipate the identification of any deviation with regard to the legal framework of the Company
- Transparent contracts.
- Periodic monitoring by the Board of Directors.


## 7. SECTOR-RELATED RISKS

### 7.1. INVESTMENT MARKET IN RETAIL AREAS AND PERIPHERAL SHOPPING CENTRES

## Description

- Fall in investor demand for peripheral properties.
- Risk of supply and demand change in the property market, influencing rent levels, vacancy rates, and property values. Decrease in occupancy rates, decrease in contractual rents or in the value of buildings when the contract is renewed, and capital losses when properties are sold.
- Risk of decrease in the realisable or market value of investment properties.


## Impact

- The drop in rental income, and also the increase in rental vacancies, which would result from these risks, could decrease the operating result and the probable amount of the gross dividend per share, and may artificially increase WEB's debt ratio.
- The risk of rate volatility could be worsened for SIRs by the position the banks take on the "Loss given default" ratio, imposed on them by Basel 2, in the absence of loan guarantees (mortgage, pledge on business assets, etc).


## Mitigating measures and factors

- This risk is considered to be exogenous as it depends on major external influences, closely correlated with the socioeconomic context, increased due to the COVID-19 pandemic.
- Transparency and periodicity of information are at the heart of operational concerns, in particular for financial partners and third parties, who place their trust in WEB.


### 7.2. TRENDS AND DEVELOPMENTS IN THE RETAIL SECTO

## Description

- Effect of the growing importance of e-commerce on existing sales channels.
- Declining demand for physical stores due to the rise of online commerce.
- Demand for smaller stores (less $\mathrm{m}^{2}$ ), as stores have much less stock.

Impact

- The drop in rental income, and also the increase in rental vacancies, which would result from these risks, could decrease the operating result and the probable amount of the gross dividend per share, and may artificially increase WEB's debt ratio.


## Mitigating measures and factors

- Trend monitoring and anticipation through periodic meetings with the Property Expert.
- Analysis/monitoring of the SIR's target property market.

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :--- | ---: | ---: |
| Retail | $72.62 \%$ | $68.44 \%$ |
| Logistic | $17.84 \%$ | $18.65 \%$ |
| Office | $6.91 \%$ | $12.05 \%$ |
| Land | $2.63 \%$ | $0.86 \%$ |

# REAL ESTATE REPORT 



## PORTFOLIO OVERVIEW ${ }^{1,2}$

| GENERAL | 31/12/2020 |  |
| :---: | :---: | :---: |
|  | Consolidated | Statutory |
| Investment value of investment properties | €307 002864 | €284501719 |
| Fair value | €297412528 | €275 460192 |
| Percentage of net assets ${ }^{3}$ | 100\% | 100\% |
| Potential yield ${ }^{4}$ | 6.93\% | 6.98\% |
| Total rental area | $291435 \mathrm{~m}^{2}$ | 280686 m² |
| Occupancy rate | 94.77\% | 94.36\% |
| Acquisition / renovation value | $€ 210274108$ | €188534108 |
| Insured value | €340920 821 | €319585 868 |
|  |  |  |
| LOGISTICS BUILDINGS |  |  |
| Investment value of investment properties | €57255 300 | €52 219613 |
| Fair value | €55036989 | €50 124124 |
| Percentage of net assets ${ }^{3}$ | 18.65\% | 18.35\% |
| Potential yield ${ }^{4}$ | 9.09\% | 9.24\% |
| Total rental area | $135016 \mathrm{~m}^{2}$ | $128988 \mathrm{~m}^{2}$ |
| Occupancy rate | 95.23\% | 94.77\% |
| Acquisition / renovation value | €46708 811 | €41778 811 |
| Insured value | €92 132265 | €86 247491 |
|  |  |  |
| COMMERCIAL BUILDINGS |  |  |
| Investment value of investment properties | €210 126276 | €210 126276 |
| Fair value | €204 105451 | €204 105451 |
| Percentage of net assets ${ }^{3}$ | 68.44\% | 73.86\% |
| Potential yield ${ }^{4}$ | 6.44\% | 6.44\% |
| Total rental area | $139093 \mathrm{~m}^{2}$ | $139093 \mathrm{~m}^{2}$ |
| Occupancy rate | 95.00\% | 95.00\% |
| Acquisition / renovation value | €119 374792 | €117841114 |
| Insured value ${ }^{5}$ | €189 459392 | €189 459392 |
|  |  |  |
| OFFICE BUILDINGS |  |  |
| Investment value of investment properties | €36 990368 | €19 524910 |
| Fair value | €35 931493 | €18892022 |
| Percentage of net assets ${ }^{3}$ | 12.05\% | 6.86\% |
| Potential yield ${ }^{4}$ | 6.48\% | 6.87\% |
| Total rental area | 17326 m² | $12605 \mathrm{~m}^{2}$ |
| Occupancy rate | 92.38\% | 85.56\% |
| Acquisition / renovation value | €35 320405 | €18510 405 |
| Insured value | €59 329164 | €43878984 |
|  |  |  |
| LAND |  |  |
| Investment value of investment properties | €2 630920 | €2 630920 |
| Fair value | €2 338595 | €2 338595 |
| Percentage of net assets ${ }^{3}$ | 0.86\% | 0.92\% |
| Potential yield ${ }^{4}$ | 6.06\% | 6.06\% |
| Total rental area | - m² | - m ${ }^{2}$ |
| Occupancy rate | 100\% | 100\% |
| Acquisition / renovation value | €8 870100 | €10403777 |
| INSURED VALUE | - € | -€ |

## Analysis of the consolidated portfolio as at 31/12/2020 ${ }^{1}$

The developments which took place during the year were aimed at increasing the control of risks related to the diversification aspects of the portfolio, both in terms of buildings and of operators.

Ceci a également pour but de s'inscrire dans une optique d'amélioration de l'empreinte écologique de ses immeubles.
The portfolio diversification was established according to the following criteria in order to reduce the ever possible impact measured in terms of conversion costs: the number of rental contracts (more than 300), ${ }^{2}$ the intrinsic quality of tenants, and the variety of sectors of activity in which the latter are active, as well as the modularity of said buildings.

## Breakdown of the portfolio ${ }^{3}$

As at 31 December 2020, the portfolio consisted of:


## Distribution related to the tenant market scale

WEB SCA's property offer has been very successful, particularly with regard to international companies (42.78\%). De facto, the size of these reduces their immediate financial exposure to cyclical crises, which contributes to diversifying the risk in the face of an unfavourable economic situation, and proportion-ally perpetuates the rental yield of the Company's portfolio.
On the other hand, rental income, spread over a large number of tenants ( $\pm 275$ ), makes it possible to significantly fragment the debtor risk, thereby improving the stability of income.


## Sectoral distribution of commercial buildings ${ }^{1}$

The weighting of the portfolio in terms of economic sectors responds to a proactive investment policy，made up of tenants who are well divided between various economic sectors，which contributes to reducing the potential cyclical risk，particularly in times of less favourable economic conditions．In fact， a cyclical crisis affects the sectors in question in different ways．

## Geographical distribution

As at 31 December 2020，the presence of the regulated property company（SIR）in the Flemish Region amounted to $1.29 \%$ compa－ red to $95.03 \%$ in the Walloon Region．At the same date， $55.88 \%$ of investment properties were located in Gosselies，on the edge of Walloon Brabant，covering various economic sectors，including logistics buildings，commer－ cial buildings，office buildings，and also land．

## Our presence in Belgium


 due to a catchment area far exceeding the limits of its immediate geographic location, particularly in the commercial property segment.


## Status of leases ending within 12 months of the financial year end

Among the lease contracts expiring between 1 January and 31 December 2021, a large part are of the Plug \& Work or precarious type (entered into for periods ranging from a few months to one year), most of which having been renewed automatically for several years.

As at the publication date, the majority of the surface areas for which a renouncement has been received had already been re-let. In addition, renewal negotiations are underway for one tenant.

For ten leases, the tenants have not indicated their intention to renounce their contract as at the publication date, the expiry date falling in the last quarter of the fiscal year

[^12]
## Occupancy rate

The portfolio's occupancy rate remains high, reaching 94.77\% at 31 December 2020.


Over a 10-year period, from 31 December 2011 to 31 December 2020, we recorded an average rate of $96.30 \%$, with values ranging from $94.38 \%$ (minimum rate as at $31 / 12 / 2015$ ) to $98.51 \%$ (maximum rate as at 31/12/2013). ${ }^{1}$

## Rental yield ${ }^{2}$

The portfolio's rental yield remains high, with a rate of $6.93 \%$ at 31 December 2020.


Over a 10-year period, from 31 December 2011 to 31 December 2020, we recorded an average rental yield of $7.77 \%$, with a minimum of $6.93 \%$ as at $31 / 12 / 2020$, and a maximum of $8.48 \%$ as at 31/12/2011.1

[^13]
## Ranking of <br> the 10 main tenants

| According to rental income | \% |
| :--- | ---: |
| 1. Ikanbi SA | $5.28 \%$ |
| 2. Pro Bail SA (RackStore) | $2.97 \%$ |
| 3. Media Markt SA | $2.75 \%$ |
| 4. Forever Products SA | $1.95 \%$ |
| 5. Basic Fit Belgium | $1.86 \%$ |
| 6. Michelin Belux SA | $1.76 \%$ |
| 7. Pharma Belgium - Belmedis SA | $1.69 \%$ |
| 8. Euro Shoe Group | $1.68 \%$ |
| 9. Charlesports SRL (Intersports) | $1.59 \%$ |
| 10. Delimmo SA (AD Delhaize) | $1.43 \%$ |


| According to the built-on surface areas | $\mathbf{m}^{\mathbf{2}}$ |
| :--- | ---: |
| 1. Tailormade | 20250 |
| 2. Sotrewall | 13330 |
| 3. Michelin Belux SA | 10434 |
| 4. Forever Products SA | 9825 |
| 5. Pro bail SA (RackStore) | 6990 |
| 6. Jans Building Distribution SA (SFIC) | 6524 |
| 7. Media Markt SA | 6236 |
| 8. Pharma Belgium SA | 5918 |
| 9. Facq SA | 5340 |
| 10. Match SA | 5070 |

According to the residual term of leases ${ }^{1,2} \quad$ Years

| 1. Bodymat SA | 49.0 |
| :--- | :---: |
| 2. Ansimmo SA (Decathlon) | 48.2 |
| 3. Evresco | 35.8 |
| 4. Protection Unit | 35.8 |
| 5. Di SA (St-Georges) | 32.2 |
| 6. Planet Parfum SA | 31.3 |
| 7. Voyages Copine SA | 27.0 |
| 8. KBB Group | 26.5 |
| 9. OVS Garden SW SA | 25.2 |
| 10. Chaussea BRT SRL | 22.7 |

1 Excluding the rental contract for signage and land, these logically end at the same time as the related surface area contract
2 Notwithstanding the term of the leases indicated in the document, the tenants have the legal right to terminate their lease at the end of each triennium. In this theoretical scenario, all commercial surface areas would by definition be empty within the following three years and six months.

## Analysis of the statutory portfolio as at $31 / 12 / 2020{ }^{1}$

| DESCRIPTION OF ACTIVITIES | LOGISTIC <br> BUILDINGS | COMMERCIAL <br> BUILDINGS | OFFICE |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BUILDINGS | LAND | TOTAL |  |  |  |
| Total built-on area | $128988 \mathrm{~m}^{2}$ | $139093 \mathrm{~m}^{2}$ | $12.605 \mathrm{~m}^{2}$ | $\mathrm{n} / \mathrm{a}$ | $280686 \mathrm{~m}^{2}$ |
| Investment value $^{2}$ | $€ 52219613$ | $€ 210126276$ | $€ 19524910$ | $€ 2630920$ | $€ 284501719$ |
| Fair value $^{3}$ | $€ 50124124$ | $€ 204105451$ | $€ 18892022$ | $€ 2338595$ | $€ 275460192$ |
| Distribution of assets |  |  |  |  |  |

## Breakdown <br> of the portfolio ${ }^{9}$



$\rightarrow \mathbf{4 0 . 3 1 \%}$
$\rightarrow$ International
$\rightarrow \mathbf{3 3 . 1 8 \%}$
National
$\rightarrow \mathbf{2 3 . 2 2} \%$
Regional
$\rightarrow \mathbf{1 . 6 1 \%}$

## Sectoral distribution of commercial buildings ${ }^{10}$




## Residual term of leases ${ }^{2}$

On a statutory basis，the residual term of leases is estimated at 6.20 years on average．


| 0.67 \％ | Anderlues |
| :---: | :---: |
| 0.45 \％ | Binche |
| 1．42\％ | Charleroi |
| 1．17\％ | Couillet |
| 6．36\％ | Courcelles |
| 1．40\％ | Dampremy／Lodelinsart |
| 0．67\％ | Fleurus |
| 6．96\％ | Gerpinnes／Nalinnes |
| 60．06\％ | Gosselies |
| 0．74\％ | Jette |
| 0．81\％ | Jumet |
| 0．58\％ | Leuze－En－Hainaut |
| 1．92\％ | Marchienne－au－Pont |
| 1．20\％ | Marcinelle |
| 2．47\％ | Naninne |
| 2．56\％ | Péruwelz |
| 3．96\％ | Rhode－Saint－Genèse |
| 5．95\％ | Saint－Georges－s／Meuse |
| 0．65\％ | Ypres |


$\rightarrow>10$ years
10．080\％

## Occupancy rate

On a statutory basis, the portfolio's occupancy rate reaches $94.36 \%$ at 31 December 2020.


Over a 10-year period, from 31 December 2011 to 31 December 2020, we recorded an average rate of 96.25\%, with values ranging from 94.36\% (minimum rate as at 31/12/2020) to $98.51 \%$ (maximum rate as at 31/12/2013). ${ }^{1}$

## Rental yield ${ }^{2}$

On a statutory basis, the portfolio's rental yield reaches the rate of $6.98 \%$ at 31 December 2020.


Over a 10-year period, on statutory basis, from 31 December 2011 to 31 December 2020, we recorded an average rental yield of $7.77 \%$, with a minimum of $6.98 \%$ as at $31 / 12 / 2020$, and a maximum of $8.48 \%$ as at 31/12/2011). ${ }^{3}$

[^14]| According to rental income | \% |
| :--- | :--- |
| 1. Pro Bail SA (RackStore) | $3.19 \%$ |
| 2. Media Markt SA | $2.95 \%$ |
| 3. Forever Products SA | $2.10 \%$ |
| 4. Basic Fit Belgium SPRL | $2.00 \%$ |
| 5. Michelin Belux SA | $1.90 \%$ |
| 6. Euro Shoe Group | $1.81 \%$ |
| 7. Charlesports SRL (Intersports) | $1.71 \%$ |
| 8. Delimmo SA (AD Delhaize) | $1.53 \%$ |
| 9. Université de Mons Hainaut | $1.42 \%$ |
| 10. Action Belgium SPRL | $1.30 \%$ |

According to the built-on surface areas $\mathbf{m}^{\mathbf{2}}$

| 1. Tailormade | 20250 |
| :--- | ---: |
| 2. Sotrewall | 13330 |
| 3. Michelin Belux SA | 10434 |
| 4. Forever Products SA | 9825 |
| 5. Pro bail SA (RackStore) | 6990 |
| 6. Jans Building Distribution SA (SFIC) | 6524 |
| 7. Media Markt SA | 6236 |
| 8. Facq SA | 5.340 |
| 9. Match SA | 5.070 |
| 10. Jacops Sud | 4005 |


| According to the residual term of leases ${ }^{\mathbf{1 , 2}}$ | Years |
| :--- | ---: |
| 1. Bodymat SA | 49.0 |
| 2. Ansimmo SA (Decathlon) | 48.2 |
| 3. Evresco | 35.8 |
| 4. Protection Unit | 35.8 |
| 5. Di SA (St-Georges) | 32.2 |
| 6. Planet Parfum SA | 31.3 |
| 7. Voyages Copine SA | 27.0 |
| 8. KBB Group | 26.5 |
| 9. OVS Garden SW SA | 25.2 |
| 10. Chaussea brt SRL | 22.7 |



## Description of the portfolio

## Site 1 - Jumet

Rue de I'Industrie 12, 6040 Jumet
Area: $6719 \mathrm{~m}^{2}$
Category: Logistics
Construction/renovation year(s):
1970-2007-2017

## Site 2 - Couillet

Route de Philippeville 196-206, 6010 Couillet
Area: $1875 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
2006-2016
Renter(s):
Eweta, Win châssis, Wok Imperial

Route de Philippeville 351, 6010 Couillet
Area: $1200 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
+/- 1950-1999-2017
Renter(s): Basic Fit

## Site 3 - Gosselies

Avenue des États-Unis 90, 6041 Gosselies
Area: $623 m^{2}+14856 m^{2}$ parking
Category: Logistics
Construction/renovation year(s):
1999-2007
Renter(s):
Gimaco, Gruber Logistics, AK Business


## Site 4 - Nalinnes - Bultia I

Rue d'Acoz 5, 6280 Gerpinnes
Area: $1542 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
1998-1999-2016
Renter(s): 30M Tattoo By Boris, AB
Commerciale, Barber Shop, Art de Vue,
Bijouterie Laurent by Virginie, Taverne du Bultia, Chaussures Lachapelle, CKS Coiffeur Designer, Orange Belgium, Planet Parfum

Route de Philippeville 6, 6120 Nalinnes
Area: $360 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
1920-2001
Renter(s): T'Artiste


## Site 5 －Gosselies

Chaussée de Fleurus 157， 6041 Gosselies
Area： $11820 \mathrm{~m}^{2}$
Category：Logistics
Construction／renovation year（s）：
$\pm$ 1975－2008－2016
Renter（s）：
Ertek，Facq，Newrest Servair，Bertoncello，
Sentiers du Monde，Cricket \＆Co

Rue du Cerisier， 6041 Gosselies
Area： 7203 m²$^{2}$
Category：Logistics
Construction／renovation year（s）：
1974－1996－2013

## Renter（s）：

Inter－carrelage，Sonaca


## Site 8 －Gosselies

Rue de la Glacerie 122， 6180 Courcelles
Area： $31188 \mathrm{~m}^{2}+13000 \mathrm{~m}^{2}$ ground
Category：Logistics
Construction／renovation year（s）：
1920－1980－1990－2005－2013－2016－2017
Renter（s）：Corps et Esprits，Daminet，
Fluidra Belgique，Forever Products，Kasongo， Mutualités Neutre du Hainaut，Tailormade， Transaflo


## Site 9 －Gosselies <br> Rue Du Chemin De Fer

Avenue des États－Unis 38－40，
6041 Gosselies
Area： $2420 \mathrm{~m}^{2}$
Category：Commerce
Construction／renovation year（s）：
2011－2017
Renter（s）：
Heytens，AD Delhaize

Avenue de la Pépinière 5， 6041 Gosselies
Area： 2500 m²$^{2}$ bâtis
Category：Commerce
Construction／renovation year（s）：
2008
Renter（s）：
Urban Soccer

Avenue de la Pépinière 3， 6041 Gosselies
Area： 1225 m² $^{2}$
Category：Commerce
Construction／renovation year（s）：
2011－2017
Renter（s）：
Le comptoir Européen du Pneu

## Site 9 - Gosselies

Rue Du Chemin De Fer
Rue du Chemin de Fer 9-15, 6041 Gosselies
Area: $6853 \mathrm{~m}^{2}+3000 \mathrm{~m}^{2}$ parking
Category: Commerce
Construction/renovation year(s):
2019

## Renter(s):

OVS Garden, Centrakor, La Bella Tavola, Foody's Corner, Intersport, Media Markt (parking)

## Site 10 - Gosselies

## Demanet

Rue de Namur 136-138, 6041 Gosselies
Area: $10614 \mathrm{~m}^{2}$
Category: Commerce

## Construction/renovation year(s):

1920-2011-2013-2016

## Renter(s):

Van Marcke, Cuisines Schmidt, Rev'Intérieur, Mondial Textiles, Medi-Market, Maxi Zoo, Kid'S City, Damart, Paprika-Cassis, Action, City Form

Rue de Namur 140, 6041 Gosselies
Area: 6230 m²$^{2}$
Category: Commerce
Construction/renovation year(s):
2005
Renter(s):
Media Markt


## Site 11 - Gosselies

Rue des Émailleries 4-12
6041 Gosselies
Area: $6660 \mathrm{~m}^{2}$
Category: Logistics
Construction/renovation year(s):
1960-2015
Renter(s):
Cuir $\mathrm{N}^{\circ} 1$, Foirfouille, Planet Pneus, J.-L. Rassart, Rev'Interieur

## Site 12 - Fleurus

Avenue de l'Espérance 1
6220 Fleurus
Area: $3800 \mathrm{~m}^{2}$
Category: Logistics
Construction/renovation year(s):
1992
Renter(s):
Eco DTLO

## Site 13 - Gosselies <br> <br> City Nord

 <br> <br> City Nord}Centre Commercial City Nord,
Route Nationale 5, 6041 Gosselies
Area: 30562 m$^{2}$
Category: Commerce
Construction/renovation year(s):
from 1980 to 2017

## Renter(s):

Au Temps fleuri, AVA, Emocion Resto Bar, Babylon, Carlo Sport \& Fashion, Cerese Security, Chaussea, Di, DSM Cuisines, IHPO, Bristol, Literie Prestige, Fondation Papillon, I'Adriatic Pizzeria, Aquality Protect, Hema, Krëfel, Krinkels, Kvik, Planet Pafum, Lidl, Le Paradis du Sommeil, Maniet Luxus, L'Antica Gelateria, Laissez-vous tenter, Modal, NB Sat, Okaïdi, Casa, Planet Pneus, Rack Store, Le Break, Pronti, Vanden Borre



## Site 14 - Anderlues

Chaussée de Mons, 6150 Anderlues
Area: $2.450 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
2005-2013-2017

## Renter(s):

Martin Racing, Bouba city

## Site 15 - Rhode-Saint-Genèse

Chaussée de Waterloo, 198-200,
1640 Rhode-Saint-Genèse
Area: 7806 m²$^{2}$
Category: Offices
Construction/renovation year(s):
1992
Renter(s): Taxi Toni, AWS Management, Belgo Concept, BHR Clinic, BNP Paribas Fortis, Dental Design, Mob \& Com, EPM, Cuir Center, Ethias, FT Compta, Gamtak, Groupe Goffin, L'Hermitage, Insafron, Kvik, LG Pronett, Liégeois groupe, Mesel, Orange Belgium, Panorama Development, Proximus, Smart 4 Invest, Solidbot, Sparagus, Square², Laboratoire Synlab, Tomach Engineering, Tours 33, Living House


Site 17 - Gosselies Aéropole
Avenue Jean Mermoz 33, 6041 Gosselies
Area: $2800 \mathrm{~m}^{2}$
Category: Logistics
Construction/renovation year(s):
1995
Renter(s): Belgian Racing

Rue Adrienne Boland 24, 6041 Gosselies
Area: 10413 m²$^{2}$
Category: Logistics
Construction/renovation year(s):
1995
Renter(s): Michelin

Rue Adrienne Boland 9, 6041 Gosselies
Area: 400 m²$^{2}$
Category: Logistics
Construction/renovation year(s):
2001-2016
Renter(s): Balteau IE

Rue Adrienne Boland 10, 6041 Gosselies
Area: 2260 m$^{2}$
Category: Logistics
Construction/renovation year(s):
1995
Renter(s): Naniot, Urbanfurn


## Site 18 - Charleroi, Université de Mons

Boulevard Joseph II 38-42, 6000 Charleroi
Area: 2571 m²
Category: Offices
Construction/renovation year(s):
1996-2007
Renter(s): UMons


## Site 19 - Jumet

Rue Frison 56, 6040 Jumet
Area: 998 m²$^{2}$
Category: Offices
Construction/renovation year(s):
1940-1991-2007-2009-2013

## Renter(s):

Interfone, Planning Familial «Le Terril», Garages


## Site 20 - Courcelles

Rue Général de Gaulle 12,
6180 Courcelles
Area: 2574 m$^{2}$
Category: Commerce
Construction/renovation year(s):
$\pm 1950$ - 2004

## Renter(s):

Commerces: Olivier Dachkin, Shoe Discount,
Zeeman
2 apartments


## Site 21 - Gerpinnes, Chaussée de Philippeville

Route de Philippeville 193, 6280 Gerpinnes
Area: $581 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
2003
Renter(s):
Immo \& Co Invest, IACI

## Site 23 - Gosselies

Route Nationale 5, 6041 Gosselies
Area: 5025 m²$^{2}$
Category: Commerce
Construction/renovation year(s):
from 1993 to 2013

## Renter(s):

Bulthaup, Comptoir Européen du Pneu, Eggo Kitchen House, Inside Concept, Pro-Duo, $\mathrm{X}^{2} \mathrm{O}$


## Site 24 - Gosselies

Rue des Émailleries 4, 6041 Gosselies

## Area:

$8985 \mathrm{~m}^{2}$ bâtis + $2.413 \mathrm{~m}^{2}$ parking
Category: Logistics
Construction/renovation year(s):
1998-2000-2002-2006-2012

## Renter(s):

Gritec, Houdan Cuisines, RTL Belgium, Sigma Studio, SFIC, Transvia, Pool Cover, Meuble Choc, Street Corner Foodtruck


## Site 26 - Lodelinsart

Chaussée de Bruxelles 296,
6042 Lodelinsart
Area: $3500 \mathrm{~m}^{2}+6395 \mathrm{~m}^{2}$ ground
Category: Commerce
Construction/renovation year(s):
1987

## Site 30 - Marchienne-au-Pont

Rue Thomas Bonehill 30,
6030 Marchienne-au-Pont
Area: $13604 \mathrm{~m}^{2}$
Category: Logistics
Construction/renovation year(s):
1950-2010
Renter(s):
Sotrewall, Staw, Proximus, Safe conduite


## Site 32 - Gosselies Chotard

Centre Commercial Espace Nord,
Route Nationale 5, 6041 Gosselies
Area: $9247 m^{2}+4965 m^{2}$ ground
Category: Commerce
Construction/renovation year(s):
from 2000 to 2017

## Renter(s):

Bowling One, Quick, Carglass, Circus,
Clear Channel, Univers du Cuir,
Le Roi du Matelas, Laser Game Evolution, Loft Club, Univers du Cuir, Magic Center, Sarro Cuisines, Planet Sun


## Site 33 - Gosselies

Avenue Jean Mermoz 29, 6041 Gosselies
Area: $1657 \mathrm{~m}^{2}$
Category: Logistics
Construction/renovation year(s):
1992-2017
Renter(s):
Concierge, SPP, Banque Van Breda, a-Ulab

Avenue Jean Mermoz 29, 6041 Gosselies
Area: 5935 m²$^{2}$
Category: Logistics
Construction/renovation year(s):
1992

## Renter(s):

Le Temps D'un Délice, Van Oirschot Verwarminggsgroothandel, Tibi, PSB Sonorisation, Préparation technique, Gateway Communications

Avenue Jean Mermoz 29, 6041 Gosselies
Area: $13000 m^{2}+2630 m^{2}$ ground
Category: Logistics
Construction/renovation year(s):
2006-2013-2017

## Renter(s):

Clyde Bergemann, Chrome Style, Comarfin, CPAS, Enercon, Jacops Sud, Kone, Veranda Pro, Chrome Style, Comarfin, CPAS, Diamant Drilling Services

Avenue Jean Mermoz 29, 6041 Gosselies
Area: $12000 \mathrm{~m}^{2}$ ground
Category: Ground
Construction/renovation year(s):
NA
Renter(s):
My Park, Europcar


## Site 34 －Gosselies

Rue des Bancroix， 6041 Gosselies
Area： 3218 m²$^{2}$
Category：Commerce
Construction／renovation year（s）：
2002－2017
Renter（s）：
Joggingplus，Anjali，Proximus，Le Break， Gamecash，Sportsdirect．Com，4Murs， Tape à l＇モil，Nineteen


## Site 35 －Jumet，

Nouvelle Route de Bruxelles
Chaussée de Bruxelles 378， 6040 Jumet
Area： 1894 m²$^{2}$
Category：Commerce
Construction／renovation year（s）：
1980－2002－2012
Renter（s）：
On 600 Bien，RMC Optique，Planet Coiffure，
Hangar 48


## Site 36 －Leuze－en－Hainaut

Rue de Condé 62， 7900 Leuze－en－Hainaut
Area： $1530 \mathrm{~m}^{2}$ built
Category：Commerce
Construction／renovation year（s）：
1930－1968－1988－1996
Renter（s）：Match

## Site 37 －Gerpinnes， Bultia Village

Rue du Bultia 85－87， 6280 Gerpinnes
Area： 6086 m²$^{2}$
Category：Commerce
Construction／renovation year（s）：
2013－2017
Renter（s）：
Commerces：CBC Banque，Veritas，Damart， Hunkemöller，Jean－Christophe Coiffeur， Connections，Huggy＇s Bar，Di，Club， Italy Meubles，Aloès，Body Concept Training 12 apartments


## Site 38 - Courcelles, Lido Shopping

Rue Philippe Monnoyer 70, 6180 Courcelles
Area: 5829 m² $^{2}$
Category: Commerce
Construction/renovation year(s):
2005-2011-2012
Renter(s):
Action, Eldi, Leader Price, Tom \& Co


## Site 39 - Dampremy

Chaussée de Bruxelles 100,
6020 Dampremy
Area: $18608 \mathrm{~m}^{2}$ ground
Category: Ground
Construction/renovation year(s):
NA (Ground)
Renter(s): Decathlon


## Site 43 - Naninne

Chaussée de Marche 878, 5100 Naninne
Area: 3223 m$^{2}$
Category: Commerce
Construction/renovation year(s):
Inconnu - 2017

## Renter(s):

A.M.I. Automobile, Meubles Mailleux


## Site 44 - Wierde

Chaussée de Marche 657, 5100 Wierde
Area: $2225 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
1990-1991-2013
Renter(s):
C-Storm, Literie Prestige, Nawagym


Site 47 - Ypres
Paterstraat 5, 8900 Ypres
Area: 1483 m²
Category: Commerce
Construction/renovation year(s):
1704-1922-2015

## Renter(s):

Basic Fit


## Site 48 - Tournai

Rue des Chapeliers 20, 7000 Tournai
Area: $875 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
1935-1998-2007

## Site 49 - Péruwelz

Rue Neuve Chaussée 86, 7600 Péruwelz
Area: $7480 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
2011

## Renter(s):

Intermarché, JBC, Point Carré, Bristol

## Site 50 -

## St Georges Sur Meuse

Rue Campagne du Moulin 17-57,
4470 Saint Georges sur Meuse
Area: $13302 \mathrm{~m}^{2}$
Category: Commerce
Construction/renovation year(s):
2011-2014
Renter(s): Marques à suivre, Brassserie O
Bar, Aldi, Arexo consulting, Le Délice du pain, CHR Citadelle, Monkey Clothing Store, Di, Bristol, Llfe Style Fitness, Figura'Tif, JBC, MM Bijoux, My Telecoms, Planet Parfum, Securitas Verisure, REnmans, Cash Piscines, California Sun, Protection Unit, Hunter, Trafic, Amusement Park, Voyages Copine


Site FILIALE BPA SA
rue Alfred Deponthière 40
4431 Alleur
Area: $4721 \mathrm{~m}^{2}$
Category: Offices
Construction/renovation year(s):
2019
Renter(s):
Ikanbi


## Site FILIALE SPI La Louvière SA

Rue de la Reconversin 15
7110 Houdeng-Goegnies
Area: $6028 \mathrm{~m}^{2}$
Category: Logistics
Construction/renovation year(s):
2004
Renter(s):
Pharma Belgium Belmedis


$\uparrow$ Site 15 - Rhode-St-Genèse - Chaussée de Waterloo 198-200-7 806 m² - Offices \& Commerces

## PORTFOLIO VALUATION BY THE PROPERTY EXPERT

In accordance with legal provisions, the property in the WEB SCA portfolio is subject to a quarterly valuation. Currently, these property valuation assignments are entrusted to CBRE Valuations Services SRPL, having its registered office at 1000 Brussels, avenue Lloyd George 7, registered in the legal entities' register under number BE 0859.928.556, and appointed for a mandate of 3 renewable years.

As from WEB SCA's last Ordinary General Meeting, it has been represented for this assignment by Mr Pieter PAEPEN, Director.
Beginning of mandate: 2020
End of mandate: 2022

For its assignments, the expert's remuneration is €60,000 excluding VAT, based on the number of $\mathrm{m}^{2}$ of the portfolio as at 31 March 2018 according to the various types of property, namely logistics buildings, commercial buildings and office buildings, with a minimum amount per property of $€ 500$ excluding VAT per year. Square metres, $\mathrm{m}^{2}$, means all $\mathrm{m}^{2}$ valued in the superstructure calculation notes. The above fixed rate will remain in effect as long as the total $\mathrm{m}^{2}$ does not change. A quarterly update is planned in the event of variations, and the fees will be adapted to the change of the total $\mathrm{m}^{2}$ of the portfolio.

The valuation methods applied by the property appraiser are set out in Note 5 of the financial section of this document.


Ladies and gentlemen,
In accordance with the Royal Decree of 13 July 2014 in application of the Law of 12 May 2014 on Regulated Property Companies, you have given CBRE Valuation Services a mandate to evaluate the entire portfolio of Warehouses Estates Belgium SCA.
Our assignment was carried out independently. All the buildings were visited by experts from CBRE Valuation Services.
In line with standard practice, our assignment was based on the information communicated to us by Warehouses Estates Belgium with regard to the rental status, the charges and taxes to be borne by the lessor, and the works to be carried out, as well as any other factor which may influence the value of the buildings, as well as on the basis of visits carried out by CBRE experts. We assume this information to be accurate and complete. As explicitly stated in our valuation reports, these do not in any way include an assessment of the structural and/or technical quality of the buildings, nor an analysis of the possible existence of harmful materials. These factors are well known to Warehouses Estates Belgium SCA, which manages its assets professionally and carries out technical and legal due diligence before acquiring each building.
The investment value can be defined as being the most probable value under normal terms and conditions of sale between fully informed and consenting parties, on the date of the appraisal, before deduction of the costs of the deeds of sale of the portfolio.

From an accounting point of view, standard practice is to use the 'fair value' principle for the preparation of the financial statements, in accordance with the IAS/IFRS standards. According to the press release by the Belgian Association of Asset Managers (BEAMA) of 8 February 2006, and as confirmed in the press release by the BE-REIT Association of 10 November 2016, the fair value can be obtained by deducting transaction costs of $2.5 \%$ of the
investment value for buildings with a value of more than $€ 2,500,000$. For buildings with an investment value of less than $€ 2,500,000$, the deductible fees are $10 \%$ or $12.5 \%$, depending on the region in which they are located.

Based on the remarks made in the preceding paragraphs, we confirm that the investment value of the property assets of Warehouses Estates Belgium SCA valued by CBRE Valuation Services as at 31 December 2020 amounts to:

## € $307,002,864$

## (Three hundred and seven million two thousand height hundred and sixty four euros)

After deduction from the overall value of transfer costs in accordance with BEAMA recommendations, and your instruc-tions for costs of deeds, we arrive at a 'Fair Value' of:

## € 297,412,528

## (Two hundred and ninety-seven million four hundred and twelve thousand five hundred and twenty-eight euros)

This amount is therefore the total value attributed to the buildings valued by CBRE Valuation Services.
Yours faithfully,


## Pieter Paepen MRICS

Senior Director
Valuation Services
For CBRE Valuation Services

GENERAL VALUATION AT 31/12/2020

| Site | Properties | Year of construction / renovation | Built-on area |
| :---: | :---: | :---: | :---: |
|  | LOGISTIC BUILDINGS |  |  |
| 01 | Jumet - Rue de l'Industrie 12 | 1970-2007 | $6719 \mathrm{~m}^{2}$ |
| 03 | Gosselies - Ave des États-Unis 90 | 1999-2007 | $623 \mathrm{~m}^{2}$ |
| 05 | Gosselies - Chée de Fleurus 157 | 1974-1975-1996-2008-2013 | $19023 \mathrm{~m}^{2}$ |
| 08 | Courcelles - Rue de la Glacerie 12 | 1920-1980-1990-2005-2013 | $33002 \mathrm{~m}^{2}$ |
| 11 | Gosselies - Rue de l'Escasse | 1960 | $6660 \mathrm{~m}^{2}$ |
| 12 | Fleurus - Ave de l'Espérance 1 | 1992 | $3800 \mathrm{~m}^{2}$ |
| 17 | Gosselies - Aéropôle | 1995-2001 | $15894 \mathrm{~m}^{2}$ |
| 24 | Gosselies - Rue des Émailleries 1-3 | 1988-2000-2002-2006-2012 | $8985 \mathrm{~m}^{2}$ |
| 30 | Marchienne-Au-Pont - Rue T. Bonehill 30 | 1950-2010 | $13604 \mathrm{~m}^{2}$ |
| 33 | Gosselies - Ave Jean Mermoz 29 | 1992-1995-2006-2007-2013 | $20678 \mathrm{~m}^{2}$ |
| Subsid | Houdeng - Rue de la Reconversion | 2003 | $6028 \mathrm{~m}^{2}$ |
|  | TOTAL |  | 135016 m ${ }^{\text {2 }}$ |
|  | COMMERCIAL BUILDINGS |  |  |
| 02 | Couillet - Route de Philippeville 196-206 | 2006 | $3075 \mathrm{~m}^{2}$ |
| 04 | Nalinnes - Bultia | 1998-1999-2003-2016 | $1902 \mathrm{~m}^{2}$ |
| 09 | Gosselies - Rue du Chemin de fer | 2008-2011 | $12998 \mathrm{~m}^{2}$ |
| 10 | Gosselies - Demanet | 1920-2011-2013 + 2005 | $16844 \mathrm{~m}^{2}$ |
| 13 | Gosselies - City Nord | de 1980 à 2017 | $30562 \mathrm{~m}^{2}$ |
| 14 | Anderlues - Chée de Mons 56-56b | 2008-2013 | $2450 \mathrm{~m}^{2}$ |
| 20 | Courcelles - Ave Général de Gaulle 16-20 | 1950-2004 | $2424 \mathrm{~m}^{2}$ |
| 21 | Gerpinnes - Chée de Philippeville 193 | 1920-2001 | $581 \mathrm{~m}^{2}$ |
| 23 | Gosselies - RN 5 | 1980-2002-2012 | $5025 \mathrm{~m}^{2}$ |
| 26 | Lodelinsart - Chée de Bruxelles 296 | 1987 | $0 \mathrm{~m}^{2}$ |
| 32 | Gosselies - Chotard | 2000-2001-2002-2007 | $9244 \mathrm{~m}^{2}$ |
| 34 | Gosselies - Rue des Bancroix | 2002 | $3218 \mathrm{~m}^{2}$ |
| 35 | Jumet - RN 5 | 1993-1997-2008-2011 | $1894 \mathrm{~m}^{2}$ |
| 36 | Leuze-en-Hainaut - Rue Condé 62 | 1930-1968-1988-1996 | $1530 \mathrm{~m}^{2}$ |
| 37 | Gerpinnes - Rue du Bultia 85-87 | 2013 | $6086 \mathrm{~m}^{2}$ |
| 38 | Courcelles - Rue Monnoyer 70 | 2005-2011-2012 | $5829 \mathrm{~m}^{2}$ |
| 39 | Dampremy - Chée de Bruxelles 100 |  | Projet |
| 42 | Péronnes-lez-Binche - Ave Léopold III 5 | 2000 | $3360 \mathrm{~m}^{2}$ |
| 43 | Naninne - Chée de Marche 878-880 | inconnu - 2013 | 3223 m² |
| 44 | Wierde - Chée de Marche 651-657 | 1990-1991-2013 | $2225 \mathrm{~m}^{2}$ |
| 45 | Marcinelle - Ave de Philippeville 141-143 | 2009 | $2332 \mathrm{~m}^{2}$ |
| 46 | Jette - Rue H. Werrie 76 | 2015 | $1150 \mathrm{~m}^{2}$ |
| 47 | leper - Paterstraat 5 | 1704-1922-2015 | $1483 \mathrm{~m}^{2}$ |
| 48 | Tournai - Rue des Chapeliers 20 | 1935-1998-2007 | $875 \mathrm{~m}^{2}$ |
| 49 | Peruwelz - Rue Neuve Chaussée 86 | 2010 | $7480 \mathrm{~m}^{2}$ |
| 50 | St-Georges s/Meuse, - R. Campagne du Moulin 17-57 | 2010-2014 | $13303 \mathrm{~m}^{2}$ |
|  | TOTAL |  | $139093 \mathrm{~m}^{2}$ |
|  | OFFICE BUILDINGS |  |  |
| 15 | Rhode-St-Genèse - Chée de Waterloo 198 | 1992 | $7806 \mathrm{~m}^{2}$ |
| 18 | Charleroi - Bd Joseph II 38-40-42 | 1996-2007 | $2571 \mathrm{~m}^{2}$ |
| 19 | Jumet - Rue Frison 56 | 1940-1991-2007-2009-2013 | $998 \mathrm{~m}^{2}$ |
| 27 | Gosselies - Rue de Namur 138 | 1920-2011-2012-2013 | $1230 \mathrm{~m}^{2}$ |
| Subsid | Alleur - Rue Alfred Deponthière 40 | 2019 | $4721 \mathrm{~m}^{2}$ |
|  | TOTAL |  | $17326 \mathrm{~m}^{2}$ |
|  | LAND |  |  |
| 28 | Loverval - Chée de Philippeville |  | Projet |
| 29 | Gerpinnes - Chée de Philippeville 212 |  | Projet |
| 33 | Gosselies - Ave Jean Mermoz 29 |  | Parking |
|  | TOTAL |  | $0 \mathrm{~m}^{\mathbf{2}}$ |
|  | TOTAL GENERAL CONSOLIDATED |  | $291435 \mathrm{~m}^{2}$ |
|  | TOTAL GENERAL STATUTORY (WEB SCA) |  | $280686 \mathrm{~m}^{2}$ |
|  | TOTAL GENERAL SUBSIDIARIES (BPA - SPI) |  | 10749 m² |

GENERAL VALUATION AT 31／12／2020

| Site | Properties | Investment value | Fair Value | $\begin{aligned} & \text { Occupancy } \\ & \text { rate } \end{aligned}$ | \％portfolio ${ }^{2}$ consolidated | \％portfolio ${ }^{2}$ statutory |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | LOGISTIC BUILDINGS |  |  |  |  |  |
| 01 | Jumet－Rue de l＇Industrie 12 | €921 850 | €819 422 | －\％ | 0．30\％ | 0．32\％ |
| 03 | Gosselies－Ave des États－Unis 90 | €1 190667 | €1 058371 | 100\％ | 0．39\％ | 0．42\％ |
| 05 | Gosselies－Chée de Fleurus 157 | €10 772963 | €10510 208 | 100\％ | 3．51\％ | 3．79\％ |
| 08 | Courcelles－Rue de la Glacerie 12 | €8 390868 | €8 186213 | 100\％ | 2．73\％ | 2．95\％ |
| 11 | Gosselies－Rue de l＇Escasse | €1 225293 | €1 089149 | 74．42\％ | 0．40\％ | 0．43\％ |
| 12 | Fleurus－Ave de l＇Espérance 1 | €1 356800 | €1 206044 | 100\％ | 0．44\％ | 0．48\％ |
| 17 | Gosselies－Aéropôle | €6 934491 | €6 538639 | 100\％ | 2．26\％ | 2．44\％ |
| 24 | Gosselies－Rue des Émailleries 1－3 | €5 368202 | $€ 5237270$ | 100\％ | 1．75\％ | 1．89\％ |
| 30 | Marchienne－Au－Pont－Rue T．Bonehill 30 | €2 167883 | €1 927007 | 59．92\％ | 0．71\％ | 0．76\％ |
| 33 | Gosselies－Ave Jean Mermoz 29 | €13890596 | €13551801 | 95．47\％ | 4．52\％ | 4．88\％ |
| Subsid | Houdeng－Rue de la Reconversion | €5 035687 | €4912865 | 100\％ | 1．64\％ | n．a． |
|  | TOTAL | €57255 300 | €55 036989 | 95．23\％ | 18．65\％ | 18．35\％ |
|  | COMMERCIAL BUILDINGS |  |  |  |  |  |
| 02 | Couillet－Route de Philippeville 196－206 | €3 469529 | €3 384907 | 100\％ | 1．13\％ | 1．22\％ |
| 04 | Nalinnes－Bultia | €4 440396 | €4 332093 | 100\％ | 1．45\％ | 1．56\％ |
| 09 | Gosselies－Rue du Chemin de fer | €19711494 | €19 230725 | 100\％ | 6．42\％ | 6．93\％ |
| 10 | Gosselies－Demanet | €25 731372 | €25 103777 | 100\％ | 8．38\％ | 9．04\％ |
| 13 | Gosselies－City Nord | €44 197347 | €43 119361 | 100\％ | 14．40\％ | 15．54\％ |
| 14 | Anderlues－Chée de Mons 56－56b | €1 342350 | €1 193200 | 100\％ | 0．44\％ | 0．47\％ |
| 20 | Courcelles－Ave Général de Gaulle 16－20 | €2 529088 | €2 467402 | 100\％ | 0．82\％ | 0．89\％ |
| 21 | Gerpinnes－Chée de Philippeville 193 | €1 030414 | €915923 | 41．29\％ | 0．34\％ | 0．36\％ |
| 23 | Gosselies－RN 5 | €8 698380 | €8486224 | －\％ | 2．83\％ | 3．06\％ |
| 26 | Lodelinsart－Chée de Bruxelles 296 | €3 246641 | €3 167455 | －\％ | 1．06\％ | 1．14\％ |
| 32 | Gosselies－Chotard | €13 241000 | €12918049 | 99．30\％ | 4．31\％ | 4．65\％ |
| 34 | Gosselies－Rue des Bancroix | €7 731926 | €7 543341 | 100\％ | 2．52\％ | 2．72\％ |
| 35 | Jumet－RN 5 | €1 931510 | €1 716898 | 100\％ | 0．63\％ | 0．68\％ |
| 36 | Leuze－en－Hainaut－Rue Condé 62 | €1 239288 | €1 101589 | 100\％ | 0．40\％ | 0．44\％ |
| 37 | Gerpinnes－Rue du Bultia 85－87 | €15 232379 | €14860 859 | 94．18\％ | 4．96\％ | 5．35\％ |
| 38 | Courcelles－Rue Monnoyer 70 | €6 473018 | €6 315139 | 63．53\％ | 2．11\％ | 2．28\％ |
| 39 | Dampremy－Chée de Bruxelles 100 | €4 840277 | €4 722221 | 100\％ | 1．58\％ | 1．70\％ |
| 42 | Péronnes－lez－Binche－Ave Léopold III 5 | €1 338050 | €1 189378 | 100\％ | 0．44\％ | 0．47\％ |
| 43 | Naninne－Chée de Marche 878－880 | €2 915365 | €2 844258 | 100\％ | 0．95\％ | 1．02\％ |
| 44 | Wierde－Chée de Marche 651－657 | €2 522834 | €2 461302 | 100\％ | 0．82\％ | 0．89\％ |
| 45 | Marcinelle－Ave de Philippeville 141－143 | €3 971168 | €3 874310 | 100\％ | 1．29\％ | 1．40\％ |
| 46 | Jette－Rue H．Werrie 76 | €1 440430 | €1 280382 | 100\％ | 0．47\％ | 0．51\％ |
| 47 | leper－Paterstraat 5 | €1 642254 | €1 492958 | 100\％ | 0．53\％ | 0．58\％ |
| 48 | Tournai－Rue des Chapeliers 20 | €747807 | €664 717 | －\％ | 0．24\％ | 0．26\％ |
| 49 | Peruwelz－Rue Neuve Chaussée 86 | €9 922846 | €9 680825 | 74．13\％ | 3．23\％ | 3．49\％ |
| 50 | St－Georges－S／Meuse，R．Campagne du Moulin 17－57 | €20 539113 | €20 038158 | 100\％ | 6．69\％ | 7．22\％ |
|  | TOTAL | €210 126276 | €204 105451 | 95．00\％ | 68．44\％ | 73．86\％ |
|  | OFFICE BUILDINGS |  |  |  |  |  |
| 15 | Rhode－St－Genèse－Chée de Waterloo 198 | €14617790 | €14261259 | 82．82\％ | 4．76\％ | 5．14\％ |
| 18 | Charleroi－Bd Joseph II 38－40－42 | €3 100500 | €3 024878 | 100\％ | 1．01\％ | 1．09\％ |
| 19 | Jumet－Rue Frison 56 | €556 339 | €494 524 | 44．35\％ | 0．18\％ | 0．20\％ |
| 27 | Gosselies－Rue de Namur 138 | €1 250281 | €1 111361 | 100\％ | 0．41\％ | 0．44\％ |
| Subsid | Alleur－Rue Alfred Deponthière 40 | €17465458 | €17039 471 | 100\％ | 5．69\％ | n．a． |
|  | TOTAL | €36 990368 | €35931493 | 92．38\％ | 12．05\％ | 6．86\％ |
|  | LAND |  |  |  |  |  |
| 28 | Loverval－Chée de Philippeville | €342 833 | €304 740 | 100\％ | 0．11\％ | 0．12\％ |
| 29 | Gerpinnes－Chée de Philippeville 212 | €1 225789 | €1 089590 | 100\％ | 0．40\％ | 0．43\％ |
| 33 | Gosselies－Ave Jean Mermoz 29 | €1 062298 | €944 265 | 100\％ | 0．35\％ | 0．37\％ |
|  | TOTAL | €2 630920 | €2 338595 | 100\％ | 0．86\％ | 0．92\％ |
|  | TOTAL GENERAL CONSOLIDATED | €307 002864 | €297412 528 | 94．77\％ | 100\％ | 100\％ |
|  | TOTAL GENERAL STATUTORY（WEB SCA） | €284 501719 | €275 460192 | 94．36\％ |  | 100\％ |
|  | TOTAL GENERAL SUBSIDIARIES（BPA－SPI） | €22 501145 | €21 952336 | 100\％ |  | 100\％ |

GENERAL VALUATION AT 31/12/2020

| Site | Properties | Net rental | ERV ${ }^{1}$ | Potential return ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | LOGISTIC BUILDINGS |  |  |  |
| 01 | Jumet - Rue de l'Industrie 12 | - $€$ | €154 537 | 16.76\% |
| 03 | Gosselies - Ave des États-Unis 90 | €114086 | €101739 | 9.58\% |
| 05 | Gosselies - Chée de Fleurus 157 | $€ 746887$ | €729 641 | 6.93\% |
| 08 | Courcelles - Rue de la Glacerie 12 | €1 033421 | €881 800 | 12.32\% |
| 11 | Gosselies - Rue de l'Escasse | €94 797 | €119 880 | 10.40\% |
| 12 | Fleurus - Ave de l'Espérance 1 | €117 270 | €121600 | 8.64\% |
| 17 | Gosselies - Aéropôle | €581 336 | €579 090 | 8.38\% |
| 24 | Gosselies - Rue des Émailleries 1-3 | $€ 445342$ | $€ 474900$ | 8.30\% |
| 30 | Marchienne-Au-Pont - Rue T. Bonehill 30 | €211 313 | €316310 | 16.27\% |
| 33 | Gosselies - Ave Jean Mermoz 29 | €999 653 | €1 111615 | 8.43\% |
| Subsid | Houdeng - Rue de la Reconversion | €379 389 | €317 760 | 7.53\% |
|  | TOTAL | €4723494 | €4908872 | 9.09\% |
|  | COMMERCIAL BUILDINGS |  |  |  |
| 02 | Couillet - Route de Philippeville 196-206 | €256087 | €242 500 | 7.38\% |
| 04 | Nalinnes - Bultia | €311983 | €298 190 | 7.03\% |
| 09 | Gosselies - Rue du Chemin de fer | €1 264523 | €1 194605 | 6.42\% |
| 10 | Gosselies - Demanet | €1 471845 | €1528780 | 5.72\% |
| 13 | Gosselies - City Nord | €2 981182 | €3 007595 | 6.75\% |
| 14 | Anderlues - Chée de Mons 56-56b | €119 357 | €101 250 | 8.89\% |
| 20 | Courcelles - Ave Général de Gaulle 16-20 | €203 901 | €210 660 | 8.06\% |
| 21 | Gerpinnes - Chée de Philippeville 193 | €29 537 | €83 390 | 6.94\% |
| 23 | Gosselies - RN 5 | €607 162 | $€ 592750$ | 6.98\% |
| 26 | Lodelinsart - Chée de Bruxelles 296 | €3 600 | - $€$ | 0.11\% |
| 32 | Gosselies - Chotard | €988 369 | €900 467 | 7.52\% |
| 34 | Gosselies - Rue des Bancroix | € $¢ 27503$ | €510 790 | 6.82\% |
| 35 | Jumet - RN 5 | €151 392 | €128921 | 7.84\% |
| 36 | Leuze-en-Hainaut - Rue Condé 62 | €101621 | €99 450 | 8.20\% |
| 37 | Gerpinnes - Rue du Bultia 85-87 | $€ 795149$ | €837 710 | 5.54\% |
| 38 | Courcelles - Rue Monnoyer 70 | €331 297 | €481925 | 8.06\% |
| 39 | Dampremy - Chée de Bruxelles 100 | €176462 | €176462 | 3.65\% |
| 42 | Péronnes-lez-Binche - Ave Léopold III 5 | €97642 | €104925 | 7.30\% |
| 43 | Naninne - Chée de Marche 878-880 | €225 702 | €240 280 | 7.74\% |
| 44 | Wierde - Chée de Marche 651-657 | €217 173 | €199 250 | 8.61\% |
| 45 | Marcinelle - Ave de Philippeville 141-143 | €238 841 | €245715 | 6.01\% |
| 46 | Jette - Rue H. Werrie 76 | €130 072 | €97750 | 9.03\% |
| 47 | leper - Paterstraat 5 | €114501 | €96 395 | 6.97\% |
| 48 | Tournai - Rue des Chapeliers 20 | - $€$ | €65 625 | 8.78\% |
| 49 | Peruwelz - Rue Neuve Chaussée 86 | €486967 | €690 610 | 6.62\% |
| 50 | St-Georges-s/Meuse, - R. Campagne du Moulin 17-57 | €1 199436 | €1 250050 | 5.84\% |
|  | TOTAL | €13 031302 | €13 386045 | 6.44\% |
|  | OFFICES BUILDINGS |  |  |  |
| 15 | Rhode-St-Genèse - Chée de Waterloo 198 | €786 285 | €1 012055 | 6.49\% |
| 18 | Charleroi - Bd Joseph II 38-40-42 | €251 225 | €205680 | 8.10\% |
| 19 | Jumet - Rue Frison 56 | €23 497 | $€ 58250$ | 9.52\% |
| 27 | Gosselies - Rue de Namur 138 | €88 741 | €92 250 | 7.10\% |
| Subsid | Alleur - Rue Alfred Deponthière 40 | €1 057391 | €837905 | 6.05\% |
|  | TOTAL | €2 207139 | €2 206140 | 6.48\% |
|  | LAND |  |  |  |
| 28 | Loverval - Chée de Philippeville | -€ | -€ | -\% |
| 29 | Gerpinnes - Chée de Philippeville 212 | $€ 65250$ | $€ 65250$ | 5.32\% |
| 33 | Gosselies - Ave Jean Mermoz 29 | €94 066 | €90 000 | 8.85\% |
|  | TOTAL | €159 316 | €155 250 | 6.06\% |
|  | TOTAL GENERAL CONSOLIDATED | ¢20 121252 | ¢20 656307 | 6.93\% |
|  | TOTAL GENERAL STATUTORY (WEB SCA) | €18 684473 | €19 500642 | 6.98\% |
|  | TOTAL GENERAL SUBSIDIARIES (BPA - SPI) | €1 436780 | €1 155665 | 6.39\% |

[^15]
## Buildings representing more than 5\％

As at 31 December 2020，the Company had 5 sites representing more than $5 \%$ of its consolidated assets tandis que 6 sites représentent more than $5 \%$ of its statutory assets．

| Consolidated | Investment value | Faire value | \％of portfolio |
| :--- | ---: | ---: | ---: |
| Gosselies－City Nord \＆rue des Bancroix | $€ 51929273$ | $€ 50662702$ | $16.91 \%$ |
| Gosselies－Demanet | $€ 25731372$ | $€ 25103777$ | $8.38 \%$ |
| Saint－Georges－sur－Meuse，Rue Campagne du Moulin 17－57 | $€ 20539113$ | $€ 20038158$ | $6.69 \%$ |
| Gosselies－Rue du Chemin de fer | $€ 19711494$ | $€ 19230725$ | $6.42 \%$ |
| Alleur－Rue Alfred Deponthière 40 | $€ 17465458$ | $€ 17039471$ | $5.69 \%$ |


| Statutory | Investment value | Faire value | \％of portfolio |
| :--- | ---: | ---: | ---: |
| Gosselies－City Nord \＆rue des Bancroix | $€ 51929273$ | $€ 50662702$ | $18.25 \%$ |
| Gosselies－Demanet | $€ 25731372$ | $€ 25103777$ | $9.04 \%$ |
| Saint－Georges－sur－Meuse，Rue Campagne du Moulin 17－57 | $€ 20539113$ | $€ 20038158$ | $7.22 \%$ |
| Gosselies－Rue du Chemin de fer | $€ 19711494$ | $€ 19230725$ | $6.93 \%$ |
| Gerpinnes－Rue du Bultia 85－87 | $€ 15232379$ | $€ 14860859$ | $5.35 \%$ |
| Rhode－Saint－Genèse－Chaussée de Waterloo 198－200 | $€ 14617790$ | $€ 14261259$ | $5.14 \%$ |

These sites are more fully described（age，tenants，occupancy rate，etc．）in the section on building descriptions above．

| Gosselies－City Nord <br> \＆rue des Bancroix | Total lease <br> term | Residual <br> period |
| :--- | ---: | ---: |
| Altruy | 9 | 0.5 |
| Ava Papierwaren | 9 | 3.5 |
| BNG | 9 | 3.5 |
| Caprera | 9 | 4.2 |
| Cerese Security | 9 | 8.9 |
| Chaussea | 27 | 5.3 |
| Chaussures Maniet | 9 | 22.7 |
| Di | 9 | 9.0 |
| DSM Erembodegem | 9 | 6.8 |
| Electro Stalle | 9 | 7.3 |
| Euro Shoe Group Sa | 9 | 7.4 |
| Euroventes Sprl | 9 | 3.4 |
| Fnac Vanden Borre | 9 | 0.3 |
| Fondation Papillon | 9 | 4.7 |
| Forcal | 9 | 8.5 |
| Group Protect | 9 | 1.3 |
| Hema Belgie | 9 | 4.0 |
| Icash | 9 | 3.7 |
| Koperino | 9 | 5.1 |
| Krefel | 18 | 2.0 |
| Krinkels | 1 | 6.4 |
| Kvik | 9 | 1.3 |
| Lallemand P．H． | 27 | 7.0 |
| Leenbakker | 9 | 6.3 |


| Gosselies－City Nord <br> \＆rue des Bancroix | Total lease <br> term | Residual <br> period $^{2}$ |
| :--- | ---: | ---: |
| Lidl Gosselies | 27 | 7.8 |
| Literie 2000 | 0 | 17.8 |
| Literie 2000 | 1 | 0.1 |
| LTHI | 9 | 1.3 |
| Maria Giuseppe | 9 | 7.5 |
| Maria Giuseppe | 9 | 7.5 |
| Modal Voice | 9 | 4.7 |
| Nbsat | 9 | 8.9 |
| Odlices | 9 | 4.1 |
| Okaïdi | 9 | 6.0 |
| Casa | 27 | 6.1 |
| Planet Pneus New | 9 | 5.8 |
| Pro Bail | 18 | 8.0 |
| R\＆P Food Concept | 9 | 12.3 |
| Redisco | 9 | 5.9 |
| Sojo | 9 | 7.0 |
| Sportdirect．Com | 9 | 8.3 |
| Studio Telecom | 9 | 3.4 |
| Tao Belgique | 9 | 4.0 |
| Vic Mng | 9 | 1.5 |
| Well | 9 | 2.7 |
|  |  | 8.3 |
|  |  |  |

[^16]| Gosselies - Demanet | Total lease <br> term | Residual <br> period |
| :--- | ---: | ---: |
| Action | 27 | 20.3 |
| Albert D | 27 | 19.3 |
| CP Retail | 9 | 8.8 |
| Cuisibras | 9 | 6.7 |
| Damart | 9 | 5.2 |
| GTM Sport | 9 | 7.8 |
| Kid'S City | 9 | 2.4 |
| Maxi Zoo | 9 | 2.5 |
| Media Markt | 20 | 4.8 |
| Medi-Market | 9 | 3.3 |
| Mondial Textiles | 9 | 1.1 |
| Van Marcke | 9 | 2 |


| Gosselies - Chemin de Fer | Total lease <br> term | Residual <br> $\mathbf{p e r i o d}^{\mathbf{1}}$ |
| :--- | ---: | ---: |
| Bella Tavola | 9 | 7.3 |
| Centrakor Stores | 9 | 7.3 |
| CEP | 9 | 1.8 |
| Charlesports | 9 | 7.5 |
| Decor Heytens | 9 | 6.3 |
| Delimmo | 27 | 17.1 |
| Media Markt | 5 | 4.3 |
| OVS Garden | 27 | 25.2 |
| Soccer City | 9 | 7.1 |
| WG Food | 9 | 7.3 |


| Gerpinnes - Bultia Village | Total lease <br> term | Residual <br> period ${ }^{1}$ |
| :--- | ---: | ---: |
| Aloes Bien Etre | 9 | 5.5 |
| Appartement | 3 | 1.8 |
| Appartement | 3 | 2.2 |
| CBC Banque | 27 | 19.7 |
| Club | 9 | 1.6 |
| Connections | 9 | 5.9 |
| Appartement | 9 | 6.1 |
| Damart | 9 | 1.7 |
| Di | 9 | 1.7 |
| Fit Concept Training | 9 | 3.7 |
| Appartement | 1 | 1.0 |
| Hunkemoller | 9 | 1.8 |
| Italy Meubles | 9 | 5.8 |
| Appartement | 3 | 2.6 |
| Appartement | 3 | 2.5 |
| Coiffeur Jean-Christophe | 9 | 6.8 |
| Appartement | 9 | 1.9 |
| Appartement | 9 | 8.4 |
| Signore Invest | 9 | 7.1 |
| Stalens Herbage | 3 | 1.9 |
| THB Immo | 9 | 6.6 |
| Veritas | 9 | 1.7 |
| Appartement | 9 | 7.0 |

[^17]| Rhode-St-Genèse Chaussée de Waterloo 198-200 | Total lease term | Residual period ${ }^{1}$ |
| :---: | :---: | :---: |
| Antonino Bruno | 1 | 0.9 |
| Aws Management | 1 | 1.1 |
| Belgo Concept | 9 | 8.0 |
| BHR Clinic | 6 | 5.0 |
| BNP Paribas | 9 | 2.2 |
| Dental Design | 1 | 0.2 |
| Durant Peter | 1 | 1.2 |
| EPM | 1 | 0.8 |
| EPM | 1 | 0.9 |
| Espace Cuir Benelux | 9 | 5.4 |
| Ethias | 9 | 8.7 |
| Falti Turia | 1 | 0.5 |
| Gamtak | 1 | 1.3 |
| Groupe Goffin \& Fils | 1 | 0.8 |
| Insafron | 1 | 0.3 |
| Jungers Thierry | 1 | 1.1 |
| Kvik | 9 | 9.0 |
| Lg Pronett | 1 | 0.8 |
| L'Hermitage | 9 | 3.0 |
| Liegeois Group | 0 | 0.3 |
| Mesel | 1 | 0.8 |
| Orange Belgium | 6 | 2.9 |
| Panorama Development | 9 | 8.8 |
| Proximus | 6 | 3.9 |
| Smart 4 Invest | 1 | 1.1 |
| Solidbot | 1 | 1.0 |
| Sparagus | 9 | 6.8 |
| Synlab Belgium | 9 | 5.5 |
| Telenet | 6 | 4.0 |
| Tomach Engineering | 9 | 8.3 |
| Tour 33 | 9 | 6.2 |
| VB Interior Consult | 9 | 7.4 |

## Buildings representing more than 20\%

The Company does not own investment properties representing more than $20 \%$ of its property portfolio.

## MARKET OVERVIEW¹

## Offices

## Overview

The city of Charleroi is the largest in Wallonia, counting a population of 203,000 and 400,000 in the district Charleroi (January 2020). Despite its population, the office stock is estimated to be smaller than Liège and comparable to Namur.
The office market in Charleroi is concentrated around the Boulevard Tirou and Boulevard Audent in the city centre. These office buildings are typically older grade C stock. The largest occupier groups in the city centre are the public sector and the financial institutions.

More recent development can be found closer to the Airport. Notable companies with a presence here include Underside, Monkey Bridge, Promethera Biosciences, Intermire, Provera and several spin-offs of the Brussels University (ULB).
Modern office space in Charleroi trades at rents as from 105 eur/m²/yr up to 125 eur/m²/yr.

## Demand

Office take-up in Charleroi showed very strong growth in 2018 and 2019, reaching the highest take up ever in 2019. However, take up during in 2020 was very low and went back to around the same level of 2016. 2020 registered only 9 and relatively small deals; including Appeal Studios letting $980 \mathrm{~m}^{2}$ in Audent 14, Be-One letting $632 \mathrm{~m}^{2}$ in Jean Mermoz, Idewe with the letting of $597 \mathrm{~m}^{2}$ in Tirou 107 and Eriks with the letting of $550 \mathrm{~m}^{2}$ in Office Center Aeroport.

## Développement

The decline of the coal and steel industries in the $20^{\text {th }}$ century stymied economic growth and development. Since then, the City of Charleroi has been looking to reinvent itself as a modern city, adopting ambitious master plans and largescale development projects to boost its image and effectiveness as a place to do business and pleasant place to live. The centre is the focal of new development, with the goal of renovating 40\% of the entire city centre between 2002 and 2040.

## CHARLEROI OFFICE TAKE-UP (2013 Q4 2020)



[^18]

- 3.5 hectares
- $40000 \mathrm{~m}^{2}$ offices / $33500 \mathrm{~m}^{2}$ of housing,

380 housing units, green space, parking

- Permit granted in Q1 2018 for the FGTB Tower,
the first in the business park



## Charleroi Creative District

- Redevelopment of the NW part of the city
- Redevelopment of the public spaces and more green spaces
- 16 projects foreseen for this area among these is a new congress center (Les Palais)

- 300 hectares
- Located 10 minutes from the Airport
- Will house office, training, and research
- Focused on sustainable development

- 50 hectares released for 2 business parks

- The facility, which will have a capacity of between 20,000 and 25,000, will be located in Marchienne-au-Pont on wasteland that is currently part of steelworks and mining developments.


## Development of new districts

- Création of 'a village of the elderly', including an elderly home, day care centre and services flats
- There are also plans to build medium and luxury housing, offices and underground parking spaces

- 150 housing units and $7,000 \mathrm{~m}^{2}$ of offices
- Project planned to start in 2021 and to be finished in 2024


## Retail

## Overview

Despite good occupational demand, retail markets are increasingly polarized, with AAA-locations performing markedly better than secondary locations. Retailers are increasingly selective in their store locations, optimising their store networks in favour of the bigger cities or greater accessibility. Out-of-town retail suits the modern consumer better in terms of convenience. Both supermarkets and other peripheral retail formats deliver easily accessible and highly
convenient needs-based retailing. Larger cities and shopping centres are receiving investment to enhance the visit 'experience' and boost footfall and dwell time. This dynamic has resulted in some cities experiencing a growing number of empty storefronts in their centres at the same time governments ponder limiting out-of-town development, particularly in Wallonia.

## Charleroi

## Rive Gauche

Located on Place Verte, the Rive Gauche shopping centre is a new development of $36,300 \mathrm{~m}^{2}$ GLA and containing 100 retail units.

Rive Gauche boasts a strong tenant mix including the top mass-market fashion retailers (Primark, Zara, Bershka, Pull\&Bear, H\&M, Kiabi and (\&A), a food anchor tenant (Delhaize) and plentiful restaurants (such as Burger King) and bars. In 2019, Rive Gauche attracted 12 new retailers, accounting for some 1,200 $\mathrm{m}^{2}$ in take up.

## Place Verte

Inno (refurbished in 2015) is located in front of the Rive Gauche shopping centre on the Place Verte. It offers $12,000 \mathrm{~m}^{2}$ of retail GLA with additional retailers.

## Rue de la Montagne

The prime downtown retailing area used to be concentrated on the Rue de la Montagne. This street totals some 38 shopping units on 200 metres and is occupied by traditional international chains.
However, the street has lost a lot of its popularity with barely any new retailers entering and a declining footfall. The completion of the Rive Gauche has resulted in the relocation of several prime retailers such as H\&M, Zara and C\&A to the shopping centre, resulting in increased vacancy along the street.

## Rue de Dampremy

On the Rue de Damprémy, the boutiques tend to be smaller, but fashion is still omnipresent. Next to the traditional personal equipment, this street has a decent offer of pubs \& restaurants. The street totals some 44 units along a strip of 150 metres.

## Ville 2

Ville 2 is located just outside the Charleroi city centre along the inner ring road. Ville 2 seems to have weathered the competition from Rive Gauche relatively well, and has been able to attract a series of new retailers in recent months. Ville 2 counts $25,350 \mathrm{~m}^{2}$ divided in 120 units. Its anchor tenants are Carrefour market ( $2,712 \mathrm{~m}^{2}$ ), C\&A ( $1,728 \mathrm{~m}^{2}$ ), H\&M (1,715 m²) and Fnac (1,100 m²).

## Belle Fleur

The Belle Fleur retail park was built in 2014 and is located 3 km southeast of the city centre. It offers $15,000 \mathrm{~m}^{2}$ of retail space divided across 30 shops. The main tenants are Krëfel (1,965 m²) and Action (1,372 m²).

## Cora Châtelineau

The Cora Chatelineau retail park was built in 1970 and renovated in 2013. It is located 4 km east of the city center. It offers $45,600 \mathrm{~m}^{2}$ of retail space divided across 60 boutiques, some restaurants and one Cora hypermarket. The anchor tenants are Cora ( $13,500 \mathrm{~m}^{2}$ ), Brico Plan-it (10,338 $\mathrm{m}^{2}$ ) and Decathlon ( $4,575 \mathrm{~m}^{2}$ ).

## City Nord

City Nord is one of the major clusters of out-of-town retail based in Gosselies in Wallony (built in 1990 and renovated in 2013) located 10 km north of the city centre. The park offer $45,600 \mathrm{~m}^{2}$ of retail space consisting of 67 shops. Anchor tenants are Rack Store ( $7,000 \mathrm{~m}^{2}$ ) and Krinkels ( $2,150 \mathrm{~m}^{2}$ ). En 2020, l'enseigne 4Murs y a ouvert une surface de vente de $700 \mathrm{~m}^{2}$.


## CHARLEROI RETAIL TAKE-UP (2010-Q42020)

[^19]

## Industrial \& Logistics

## Overview

Demand for industrial \& logistics remains strong with the sector rapidly moving towards larger and more technologically advanced warehouses. Multi-modality is highly sought after, and e-commerce, consolidation and economies of scale are significant driver of logistics market activity, as shorter delivery times and efficiency gains are propelling the distribution sector forward.

Occupiers prefer to acquire or lease new and larger facilities developed on a 'design \& build' basis, well-equipped with the latest and most innovative inventory management infrastructure. Demand is increasingly focused on multimodality, with land and warehouses providing railway and canal connectivity and container handling proving to be extremely popular among 3PL actors.

## Demand

Industrial take-up in Belgium in 2020 totalled 1,736,227 m². In Charleroi take up in 2020 has been relatively low, with a take-up of almost $22,000 \mathrm{~m}^{2}$. 2020, registered only two deals so far, totalling $12,575 \mathrm{~m}^{2}$. Deals included the investment of Univercells in Allée Centrale 52 (8,724 m²) in Jumet and the letting of 3,851 m² in Avenue Blériot 37 in Gosseliers.

INDUSTRIAL \& LOGISTICS TAKE-UP CHARLEROI (2015-Q42020)



## Investment

## Overview

The value of investment transactions in the Belgian commercial real estate market in 2020 broke all records in reaching a volume of almost 6 billion. Offices were the most popular asset class, accounting for more than half of investment volume or almost €3.60 billion. Retail investments accounted for €662 million. Industrial investment reached a volume of almost € 300.0 million.

## Charleroi

CRE investment in the Charleroi market is typically very limited. In 2020, there was only one small transaction so far, with Ascencio acquiring a retail unit in Rue de la Cabuterre 2 for $€ 975$ thousand.

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# AUDITOR'S REPORTT 

In accordance with legal provisions, the accounts of WEB SCA are subject to audit by PwC Reviseurs d'Entreprises SRL, Woluwe Garden, Woluwedal, 18-1932 Sint-Stevens Woluwe, Belgium, represented by Mr Damien WALGRAVE, Auditor, appointed for a renewable term of 3 years.

Starting: AGM 2020 - Fiscal period 2020 (28/04/2020) - Ending: AGM 2023 - Fiscal periode 2022 (25/04/2023)

Fees (legal audit for an amount of €60 000 excluding VAT were awarded to the Statutory Auditor "PwC" the financial year under review. ${ }^{2}$

## STATUTORY AUDITOR'S REPORT TO THE GENERAL SHAREHOLDERS' MEETING OF WAREHOUSES ESTATES BELGIUM SCA ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

We present to you our statutory auditor's report in the context of our statutory audit of the consolidated financial statements of Warehouses Estates Belgium SCA (the "Company") and its subsidiaries (jointly "the Group"). This report includes our report on the consolidated financial statements, as well as the other legal and regulatory requirements. This forms part of an integrated whole and is indivisible.

We have been appointed as statutory auditor by the general meeting d.d. 5 June 2020, following the proposal formulated by the statutory manager and following the recommendation by the audit committee. Our mandate will expire on the date of the general meeting which will deliberate on the annual accounts for the year ended 31 December 2022. We have performed the statutory audit of the Company's consolidated financial statements for four consecutive years.

## Report on the consolidated financial statements

## Unqualified opinion

We have performed the statutory audit of the Group's consolidated financial statements, which comprise the consolidated statement of financial position as at 31 December 2020, the consolidated comprehensive income statement, the consolidated cash flow statement, the consolidated statements of changes in equity, and notes to the consolidated financial statement including a summary of significant accounting policies and other explanatory information, for the year then ended. These consolidated financial statements show a financial situation with a total of EUR '000' 304.530 and a positive net result for the year of EUR '000' 9.946.

In our opinion, the consolidated financial statements give a true and fair view of the Group's net equity and consolidated financial position as at 31 December 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium.

## Basis for unqualified opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Belgium. Furthermore, we have applied the International Standards on Auditing as approved by the IAASB which are applicable to the year-end and which are not yet approved at the national level. Our responsibilities under those standards are further described in the "Statutory auditor's responsibilities for the audit of the consolidated financial statements" section of our report. We have fulfilled our ethical responsibilities in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Belgium, including the requirements related to independence.

We have obtained from the statutory manager and Company officials the explanations and information necessary for performing our audit.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

[^20]
## Key audit matters

The key audit matters are those matters which, in our professional judgement, were of most significance in the audit of the consolidated financial statements for the current

## Valuation of investment properties

## Key audit matter

The Group has investment properties in its assets for an aggregate amount of EUR '000' 297,413 as at 31 December 2020. International Financial Reporting Standards require that investment properties be measured at fair value. The determination of this fair value depends heavily on estimates, the most significant of which are the rental value of the property, its occupancy rate, the estimated maintenance and repair costs and the discount rate used.

In accordance with the regulations applicable to regulated real estate companies, investment properties are valued by an appointed external appraiser who determines their fair value on a quarterly basis. The fair value of the investment properties reported as assets in the statement of financial position is the value determined by the appointed external appraiser.
The valuation of investment properties is an essential part of our audit because of their materiality to the financial statements and the complexity and subjectivity of the valuation process.

## Valuation of doubtful debts

## Key audit matter

The Group has gross trade receivables of an aggregated amount of EUR '000' 4,879 as at 31 December 2020. The impairment recorded on these receivables amounts to EUR '000' 2,033.

International Financial Reporting Standards require that receivables be written down based on the recoverability of the receivables, determined on the basis of expected losses (and not only incurred losses).This requires loss recognition based on statistical modelling. This statistical model is based on a historical and contextual analysis of the risk of non-recovery. Due to the effective management judgement required to apply this accounting principle, we considered the determination of these impairments to be a key element of the audit. In addition, the increased uncertainty caused by the Covid-19 pandemic has increased the importance of the judgements on which the determination of these impairments is based.

For more information on the valuation of doubtful debts, we refer to note 7 of the consolidated financial statements.
period. These matters were discussed in the context of our audit of the consolidated financial statements taken as a whole and in forming our opinion on them. We do not express a separate opinion on these matters.

For more information on the valuation of investment properties, we refer to note 5 of the consolidated financial statements.

## How our audit addressed the key audit matter

We assessed the reliability of the external valuation and determined the reasonableness of the parameters used:

- with regards to the external valuation, we reconciled the report of the appointed external appraiser with the financial statements as at 31 December 2020 and assessed the objectivity, independence and expertise of the appointed external appraiser;
- we reviewed the reasonableness of the changes in the fair value of the investment properties compared to 31 December 2019;
- we compared the realisable values of the investment properties disposed of during the year with their fair values in the financial statements before disposal;
- finally, we ensured the reasonableness of the disclosures in the notes to the financial statements and their compliance with International Financial Reporting Standards.


## How our audit addressed the key audit matter

- With regard to receivables over 90 days past due, we verified whether the collection possibilities estimated by the actual management were conservative. In this regard, we verified the assumptions of the actual management by corroborating them with available supporting documentation including analyses received from the lawyers who monitor the collection of these doubtful debts. The impairment recorded on this category of risky receivables amounts to EUR 'O00' 1,195;
- We verified whether the provision recorded on the basis of the "expected loss" model was in line with the Group's historical loss experience while considering the increased risk related to the Covid-19 pandemic. The impairment recorded on the basis of this model amounts to EUR '000' 204;
- We ensured that any defaults occurring after the balance sheet date would not cause us to reconsider the conclusions of our analysis;
- Finally, we ensured the reasonableness of the disclosures in the notes to the financial statements and their compliance with International Financial Reporting Standards.


## Responsibilities of the statutory manager for the preparation of the consolidated financial statements

The statutory manager is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium, and for such internal control as the statutory manager determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the statutory manager is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the statutory manager either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

## Statutory auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

In performing our audit, we comply with the legal, regulatory and normative framework applicable to the audit of the consolidated financial statements in Belgium. A statutory audit does not provide any assurance as to the Group's future viability nor as to the efficiency or effectiveness of the statutory manager's current or future business management at Group level.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the statutory manager;
- Conclude on the appropriateness of the statutory manager's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our statutory auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our statutory auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.
- We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to impact our independence, and where applicable, related safeguards.
- From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.


## Other legal and regulatory requirements

## Responsibilities of the statutory manager

The statutory manager is responsible for the preparation and the content of the directors' report on the consolidated financial statements and the other information included in the annual report on the consolidated financial statements.

## Statutory auditor's responsibilities

In the context of our engagement and in accordance with the Belgian standard which is complementary to the International Standards on Auditing (ISAs) as applicable in Belgium, our responsibility is to verify, in all material respects, the directors' report on the consolidated financial statements and the other information included in the annual report on the consolidated financial statements and to report on these matters.
Aspects related to the directors' report on the consolidated financial statements and to the other information included in the annual report on the consolidated financial statements

In our opinion, after having performed specific procedures in relation to the directors' report on the consolidated financial statements, this directors' report is consistent with the consolidated financial statements for the year under audit and is prepared in accordance with article 3:32 of the Companies' and Associations' Code.
In the context of our audit of the consolidated financial statements, we are also responsible for considering, in particular based on the knowledge acquired resulting from the audit, whether the directors' report and the other information included in the annual report, containing the following sections:

- Profile
- Letter to shareholders
- Key figures 2020
- History
- Risk factors
- Real estate report
is materially misstated or contains information which is inadequately disclosed or otherwise misleading. In light of the procedures we have performed, there are no material misstatements we have to report to you.


## Statement related to independence

- Our registered audit firm and our network did not provide services which are incompatible with the statutory audit of the consolidated financial statements, and our registered audit firm remained independent of the Group in the course of our mandate.
- The fees for additional services which are compatible with the statutory audit of the consolidated financial statements referred to in article 3:65 of the Companies' and Associations' Code are correctly disclosed and itemized in the notes to the consolidated financial statements.


## Other statements

- This report is consistent with the additional report to the audit committee referred to in article 11 of the Regulation (EU) N ${ }^{\circ}$ 537/2014.
- During the year an interim dividend has been distributed in relation to which we have prepared the attached report, in accordance with the legal requirements.

Sint-Stevens-Woluwe, 22 March 2021

The statutory auditor
PwC Reviseurs d'Entreprises SRL / PwC Bedrijfsrevisoren BV Represented by

Damien Walgrave
Reviseur d'Entreprises / Bedrijfsrevisor

Annexe 1: Rapport du Commissaire au Gérant Statutaire concernant la distribution d'un acompte sur dividende, établi conformément à l'article 7:213 du Code des sociétés et des associations

Annexe 2: Rapport financier annuel 2020

## Annexe

# RAPPORT D'EXAMEN LIMITÉ DU COMMISSAIRE DE L'ÉTAT RÉSUMANT LA SITUATION ACTIVE ET PASSIVE DE WAREHOUSES ESTATES BELGIUM SCA DANS LE CADRE DE LA DISTRIBUTION D'UN ACOMPTE SUR LE DIVIDENDE DE L'EXERCICE 

Conformément à l'article 7:213 du Code des sociétés et des associations (ci-après «CSA ») et aux statuts de la société Warehouses Estates Belgium SCA (ci-après «Société »), nous émettons, en notre qualité de commissaire de la société, le rapport d'examen limité sur l'état résumant la situation active et passive arrêté au 30 septembre 2020, destiné au Gérant statutaire.

Nous avons effectué l'examen limité de l'état résumant la situation active et passive ci-joint de la Société au 30 septembre 2020, établi conformément aux Normes Internationales d'Information Financière («IFRS ») telles qu'adoptées par l'Arrête Royal du 13 juillet 2014 relatif aux sociétés immobilières réglementées et au Code des sociétés et des associations.

## Responsabilité du Gérant statutaire dans l'établissement de l'état résumant la situation active et passive

Le Gérant statutaire est responsable de l'établissement de cet état résumant la situation active et passive au 30 septembre 2020 conformément aux Normes Inter-nationales d'Information Financières (« IFRS ») telles qu'adop-tées par I'Union Européenne et implémentées par l'Arrêté Royal du 13 juillet 2014 relatif aux sociétés immobilières réglementées et au Code des sociétés et des associations.

## Responsabilité du commissaire

Notre responsabilité consiste à formuler une conclusion sur l'état résumant la situation active et passive, sur la base de notre examen limité.

Nous avons effectué notre examen limité conformément à la norme ISRE 2410 «Examen limité d'informations financières intermédiaires effectué par l'auditeur indépendant de l'entité». Un tel examen limité consiste en des demandes d'informations, principalement auprès des personnes responsables des questions financières et comptables et en la mise en œuvre de procédures analytiques et d'autres procédures d'examen limité. L'étendue d'un examen limité est considérablement inférieure à celle d'un audit effectué selon les normes internationales d'audit (normes ISA, International Standards on Auditing) et, en conséquence, ne nous permet pas d'obtenir l'assurance que nous avons relevé tous les faits significatifs qu'un audit permettrait d'identifier.

En conséquence, nous n'exprimons pas d'opinion d'audit sur cet état résumant la situation active et passive.

## Observation - Estimation de la juste valeur des immeubles de placement dans une perspective Covid-19

En ce qui concerne l'épidémie du Covid-19, nous attirons votre attention sur la note (**) de l'état résumant la situation active et passive au 30 septembre 2020 dans laquelle le Gérant mentionne, qu'en raison de la pandémie Covid-19, une incertitude significative sur lévaluation de la juste valeur des immeubles de placement au 30 septembre 2020 a été incluse dans le rapport de l'évaluateur externe. Cela signifie qu'il y a un degré d'incertitude plus élevé concernant l'évaluation de la juste valeur des immeubles de placement qu'en temps normal étant donné l'incertitude des impacts que pourraient avoir le Covid-19 sur le marché immobilier.

Notre opinion ne comporte pas de réserve concernant ce point.

## Conclusion

Sur la base de notre examen limité, nous n'avons pas relevé de faits qui nous laissent à penser que l'état résumant la situation active et passive ci-joint de la Société arrêté au 30 septembre 2020, qui fait apparaître un total du bilan de EUR 295.070.739 et un résultat distribuable pour la période en cours de EUR 7.430.333, n'a pas été établi, dans tous ses aspects significatifs, conformément aux Normes Internationales d'Information Financière («IFRS ») telles qu'adoptées par l'Union Européenne et implémentées par l'Arrêté Royal du 13 juillet 2014 relatif aux sociétés immobilières réglementées et le Code des sociétés et des associations.

## Restriction d'utilisation de notre rapport

Ce rapport a été établi uniquement en vertu de l'article 7:213 du CSA et ne peut être utilisé à d'autres fins.

Sint-Stevens-Woluwe, le 20 novembre 2020

Le commissaire
PwC Reviseurs d'Entreprises SRL représenté par

## Damien Walgrave

Réviseur d'Entreprises

## Annexe：Comptes statutaires

## 1．BILAN STATUTAIRE－（EN €）

|  | Notes | IFRS 30／09／2020 |
| :---: | :---: | :---: |
| ACTIF |  |  |
| I．Actifs non courants |  | 288395825 |
| C．Immeubles de placement |  | 270567285 |
| －Immeubles disponibles à la location |  | 270567285 |
| －Projets de développement |  | 0 |
| E．Actifs financiers non courants |  | 17824940 |
| －Prêts et créances |  | 8367731 |
| －Autres |  | 8367731 |
| －Autres |  | 9457209 |
| －Participations dans des entreprises liées ou avec lien de participation |  | 9457209 |
| G．Créances commerciales et autres actifs non courants |  | 3600 |
| II．Actifs courants |  | 6674914 |
| A．Actifs détenus en vue de la vente |  | 819422 |
| －Immeubles de placement |  | 819422 |
| B．Actifs financiers courants |  | 150000 |
| －Prêts et créances |  | 150000 |
| D．Créances commerciales |  | 4543294 |
| E．Créances fiscales et autres actifs courants |  | 44614 |
| －Autres |  | 44614 |
| F．Trésorerie et équivalents de trésorerie |  | 310209 |
| G．Comptes de régularisation |  | 807375 |
| －Charges immobilières payées d＇avance |  | 289604 |
| －Autres |  | 517771 |
| TOTAL DE L＇ACTIF |  | 295070739 |
|  |  |  |
| TOTAL DES CAPITAUX PROPRES |  | 155698295 |
| A．Capital |  | 8403938 |
| －Capital souscrit |  | 10000000 |
| －Frais d＇augmentation de capital |  | －1 596062 |
| B．Primes d＇émission |  | 26924110 |
| C．Réserves |  | 117752310 |
| －a．Réserve Légale |  | 40376 |
| －b．Réserve du solde des variations de juste valeur des biens immobiliers |  | 95563383 |
| －c．Réserve des frais et droits de mutation estimés intervenant lors de l＇aliénation hypothétique des immeubles de placement |  | －8772989 |
| －e．Réserve du solde des variations de juste valeur des instruments de couverture autorisés auxquels la comptabilité de couverture telle que définie en IFRS n＇est pas appliquée |  | －1 944265 |
| －－m．Autres réserves |  | 0 |
| －n．Résultats reportés des exercices antérieurs |  | 32865806 |
| D．Résultat net de l＇exercice |  | 2617937 |
| －Résultat de l＇exercice |  | 2617937 |


|  | Notes | IFRS 30／09／2020 |
| :---: | :---: | :---: |
| PASSIF |  |  |
| I．Passifs non courants |  | 94330012 |
| A．Provisions |  | 0 |
| B．Dettes financières non courantes |  | 94330012 |
| a）Établissements de crédit ${ }^{1}$ |  | 94141817 |
| c）Autres |  | 188195 |
| －Garanties locatives reçues |  | 188195 |
| F．Passifs d＇impôts différés |  | 0 |
| II．Passifs courants |  | 45042432 |
| B．Dettes financières courantes |  | 36607184 |
| a）Établissements de crédit |  | 36607184 |
| C．Autres passifs financiers courants |  | 1965797 |
| －Instruments de couverture autorisés |  | 1965797 |
| D．Dettes commerciales et autres dettes courantes |  | 2964101 |
| a）Exit Tax |  | 0 |
| b）Autres |  | 2964101 |
| －Fournisseurs |  | 997650 |
| －Impôts，rémunérations et charges sociales |  | 1966450 |


|  | Notes | IFRS 30/09/2020 |
| :---: | :---: | :---: |
| E. Autres passifs courants |  | 24859 |
| - Dettes envers entreprises liées |  |  |
| - Autres |  | 24859 |
| F. Comptes de régularisation |  | 3480492 |
| - Revenus immobiliers perçus d'avance |  | 3183391 |
| - Intérêts et autres charges courus non échus |  | 297101 |
| TOTAL DES CAPITAUX PROPRES ET DU PASSIF |  | 295070739 |
|  |  |  |
| TAUX D'ENDETTEMENT = |  | 45,39 \% |
| + Passifs non courants |  | 94330012 |
| + Passifs courants |  | 45042432 |
| - Instruments de couverture autorisés |  | -1965 797 |
| - Comptes de régularisation du passif |  | -3 480492 |
| : Total des capitaux propres et du passif |  | 295070739 |

## 2. COMPTE DE RÉSULTATS STATUTAIRE (EN €)

|  | Notes | \|IFRS 30/09/2020 |
| :---: | :---: | :---: |
| I. Revenus locatifs |  | 13217967 |
| A. Loyers |  | 13285613 |
| C. Gratuités locatives |  | -67646 |
| E. Indemnités de rupture anticipée de bail |  | 0 |
| III. Charges relatives à la location |  | -1 389565 |
| A. Loyers à payer sur locaux pris en location |  | 0 |
| B. Réductions de valeur sur créances commerciales |  | -1 392325 |
| C. Reprises de réductions de valeur sur créances commerciales |  | 2760 |
| RÉSULTAT LOCATIF NET |  | 11828402 |
| IV. Récupération de charges immobilières |  | 1000 |
| A. Indemnités perçues au titre de dégâts locatifs |  | 1000 |
| V. Récupération de charges locatives et de taxes normalement assumées par le locataire sur immeubles loués |  | 2419725 |
| A. Refacturation de charges locatives exposées par le propriétaire |  | 832273 |
| B. Refacturation de précomptes et taxes sur immeubles loués |  | 1587452 |
| VI. Frais incombant aux locataires et assumés par le propriétaire sur dégâts locatifs et remise en état au terme du bail |  | 0 |
| VII. Charges locatives et taxes normalement assumées par le locataire sur immeubles loués |  | -3 036139 |
| A. Charges locatives exposées par le propriétaire |  | -1 132618 |
| B. Précomptes et taxes sur immeubles loués |  | -1903521 |
| VIII. Autres recettes et dépenses relatives à la location |  | 2603 |
| RÉSULTAT IMMOBILIER |  | 11215592 |
| IX. Frais techniques |  | -1 121042 |
| A. Récurrents |  | -129010 |
| - Primes d'assurance |  | -129010 |
| B. Non récurrents |  | -992 032 |
| - Grosses réparations |  | -903676 |
| - Sinistres |  | -88 355 |
| X. Frais commerciaux |  | -63 871 |
| A. Commissions d'agence |  | -30 816 |
| B. Publicité |  | -33 054 |
| C. Frais juridiques |  | 0 |
| XII. Frais de gestion immobilière |  | -1 621844 |
| A. Honoraires versés aux gérants |  | -1 372297 |
| - Honoraires de la gérance |  | -431 063 |
| - Rémunération des organes de gouvernance |  | -885 843 |
| - Honoraires de l'expert immobilier |  | -55 392 |
| B. Charges de gestion d'immeubles |  | -249 546 |
| - Avocats |  | -36532 |
| - Taxes et redevances |  | -213014 |
| - Amortissements sur immeubles |  | 0 |
| CHARGES IMMOBILIĖRES |  | -2806756 |
| RÉSULTAT D'EXPLOITATION DES IMMEUBLES |  | 8408835 |


|  | Notes | IFRS 30／09／2020 |
| :---: | :---: | :---: |
| XIV．Frais généraux de la société |  | －934777 |
| XV．Autres revenus et charges d＇exploitation |  | 41525 |
| A．Étalement des gratuités |  | 0 |
| B．Autres |  | 41525 |
| RÉSULTAT D＇EXPLOITATION AVANT RÉSULTAT SUR PORTEFEUILLE |  | 7515584 |
| XVI．Résultat sur vente d＇immeubles de placement |  | 0 |
| A．Ventes nettes d＇immeubles（prix de vente－frais de transaction） |  | 400000 |
| B．Valeur comptable des immeubles vendus |  | －400 000 |
| XVIII．Variations de la juste valeur des immeubles de placement |  | －3 401299 |
| A．Variations positives de la juste valeur des immeubles de placement |  | 2457793 |
| B．Variations négatives de la juste valeur des immeubles de placement |  | －5 859093 |
| XIX．Autre résultat sur portefeuille |  | 0 |
| RÉSULTAT D＇EXPLOITATION |  | 4114285 |
| XX．Revenus financiers |  | 100712 |
| A．Intérêts et dividendes perçus |  | 100712 |
| XXI．Charges d＇intérêts nettes |  | －1 560808 |
| A．Intérêts nominaux sur emprunt |  | －1 056242 |
| C．Charges résultant d＇instruments de couverture autorisés |  | －504 566 |
| XXII．Autres charges financières |  | －2 430 |
| A．Frais bancaires et autres commissions |  | －2 430 |
| XXIII．Variations de la juste valeur des actifs et passifs financiers |  | －21532 |
| A．Instruments de couverture autorisés |  | －21532 |
| －Instruments de couverture autorisés auxquels la comptabilité de couverture telle que définie en IFRS n＇est pas appliquée |  | －21532 |
| RÉSULTAT FINANCIER |  | －1484 058 |
| RÉSULTAT AVANT IMPÔT |  | 2630227 |
| XXV．Impôt des sociétés |  | －12289 |
| Impôt |  | －12289 |
| XXVI．Exit tax |  |  |
| RÉSULTAT NET DES ACTIVITÉS CLÉS DE L＇EXERCICE |  | 2617937 |
| RÉSULTAT GLOBAL ${ }^{1}$ |  | 2617937 |
| RÉSULTAT DE BASE ET DILUÉ PAR ACTION ${ }^{2}$ |  | 0，83 |
| RÉSULTAT DISTRIBUABLE |  | 7430333 |
| RÉSULTAT DISTRIBUABLE PAR ACTION |  | 2，35 |

## CONSOLIDATED FINANCIAL STATEMENTS

## 1. Consolidated Accounts

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION (IN €)

|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| I. Non-current assets |  | 295434916 | 270986534 |
| C. Investment property | $1 / 5$ | 295433866 | 270975284 |
| - Property available for rent |  | 295433866 | 270975284 |
| - Development projects |  | - |  |
| E. Non-current financial assets |  | - |  |
| - Loans and receivables |  | - |  |
| - Other |  | - |  |
| - Others |  | - |  |
| - Investments in affiliated or related companies |  | - |  |
| G. Non-current trade receivables and other assets |  | 1050 | 11250 |
| II. Current assets |  | 9095355 | 6899240 |
| A. Assets held for sale | $5 / 6$ | 1978662 | 1219422 |
| - Investment property |  | 1978662 | 1219422 |
| B. Current financial assets |  | - | 2449 |
| - Loans and receivables |  | - | 2449 |
| D. Trade receivables | 7/13 | 4879059 | 4578276 |
| E. Fiscal receivables and other current assets | 8 | 232672 | 51267 |
| - Other |  | 232672 | 51267 |
| F. Cash and cash equivalents | 9 | 770952 | 203012 |
| G. Adjustment accounts | 10 | 1234010 | 844815 |
| - Property charges paid in advance |  | 710163 | 317166 |
| - Other |  | 523847 | 527649 |
| TOTAL ASSETS |  | 304530271 | 277885774 |
|  |  |  |  |
| TOTAL SHAREHOLDERS' EQUITY |  | 158752676 | 157038279 |
| A. Capital | 11 | 8403938 | 8403938 |
| - Capital subscribed |  | 10000000 | 10000000 |
| - Capital Increase costs |  | -1 596062 | -1 596062 |
| B. Share premiums |  | 26924110 | 26924110 |
| C. Reserves | 12 | 113319438 | 118888473 |
| - a. Legal reserve |  | 40376 | 40376 |
| - b. Reserve for the balance of changes in fair value of property |  | 95563383 | 97986614 |
| - c. Reserve for estimated costs and transfer rights arising from the hypothetical disposal of investment properties |  | -8772989 | -8724958 |
| e. Reserve for the balance of c in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is not applied |  | -1944 265 | -1 523938 |
| - m. Other reserves |  | - | - |
| - n. Retained earnings |  | 32865806 | 31110380 |
| D. Net result for the financial period |  | 5672318 | 2821758 |
| - Result for the financial period |  | 5672318 | 2821758 |


|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| LIABILITIES |  |  |  |
| I. Non-current liabilities |  | 96025969 | 96676568 |
| A. Provisions | 14 | 20000 |  |
| B. Non-current financial debts | 13/14 | 96005969 | 96676568 |
| a) Credit institutions |  | 95857307 | 96457437 |
| c) Others |  | 148661 | 219131 |
| - Rental guarantees received |  | 148661 | 219131 |
| F. Deferred tax liabilities |  |  |  |
| II. Current liabilities |  | 49751626 | 24170927 |
| B. Current financial debts | 13/15 | 41241896 | 15604274 |
| a) Credit institutions |  | 41241896 | 15604274 |
| C. Other current financial liabilities | 13/16 | 1803363 | 1944265 |
| - Authorised hedging instruments |  | 1803363 | 1944265 |
| D. Trade and other current payables | 17 | 3072641 | 3164869 |
| a) Exit Tax |  | 1326546 | 1253527 |
| b) Others |  | 1746095 | 1911341 |
| - Suppliers | 13 | 1265877 | 1568297 |
| - Taxes, remunerations and social charges |  | 480217 | 343044 |
| E. Other current liabilities | 13/18 | 24859 | 24859 |
| - Others |  | 24859 | 24859 |
| F. Adjustment accounts | 19 | 3608867 | 3432660 |
| - Property income received in advance |  | 3480376 | 3336180 |
| - Interest and other accrued charges not yet due |  | 128491 | 96481 |
| TOTAL EQUITY AND LIABILITIES |  | 304530271 | 277885774 |

## CONSOLIDATED COMPREHENSIVE INCOME STATEMENT (IN €)

|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| I. Rental income | 20 | 18825257 | 18789694 |
| A. Rental |  | 18947587 | 18863740 |
| C. Free rental |  | -122 330 | -74 046 |
| E. Compensation for early termination of lease |  | - |  |
| III. Rental charges | 21 | -1 436344 | -133 833 |
| A. Rents payable on rented premises |  | - |  |
| B. Write-downs in value of trade receivables |  | -1 439104 | -314 471 |
| C. Reversals of write-downs in value of trade receivables |  | 2760 | 180638 |
| NET RENTAL RESULT |  | 17388913 | 18655861 |
| IV. Recovery of property charges |  | 1000 | 6900 |
| A. Compensation received for rental damage |  | 1000 | 6900 |
| V. Recovery of rental charges and duties normally assumed by the tenant on rented properties | 22 | 2859641 | 3158711 |
| A. Re-invoicing of rental charges incurred by the owner |  | 1123696 | 1468812 |
| B. Re-invoicing of withholding taxes and duties on rented properties |  | 1735945 | 1689899 |
| VI. Costs incumbent on the tenants and assumed by the owner for rental damage and restoration at the end of the lease |  | - | -3 180 |
| V. Recovery of rental charges and taxes normally assumed by the tenant on rented properties | 22 / 23 | -3 460441 | -3 688231 |
| A. Rental charges incurred by the owner |  | -1 550545 | -1 840549 |
| B. Withholding taxes and duties on rented properties |  | -1909896 | -1847682 |
| VIII. Other rental income and expenses |  | 2753 | 11785 |
| PROPERTY RESULT |  | 16791866 | 18141847 |
| IX. Technical costs | 24 | -1 656512 | -1 449211 |
| A. Recurring |  | -195 138 | -173 374 |
| - Insurance premiums |  | -195 138 | -173 374 |
| B. Non-recurring |  | -1461374 | -1 275837 |
| - Major repairs |  | -1 258453 | -1 071416 |
| - Claims |  | -202921 | -204 421 |
| X. Commercial costs | 25 | -82 582 | -127 031 |
| A. Agency commissions |  | -40 913 | -44 109 |
| B. Advertising |  | -41 669 | -82922 |
| C. Legal costs |  | - |  |
| XII. Property management costs | 26 | -2 120209 | -2 207561 |
| A. Fees paid to managers |  | -1 847858 | -1995971 |
| - Management fees |  | -574750 | -574 750 |
| - Remuneration of governing bodies |  | -1 196166 | -1 348621 |
| - Fees of the property expert |  | -76943 | -72 600 |
| B. Property management charges |  | -272 351 | -211590 |
| - Lawyers |  | -46227 | -48709 |
| - Fees and charges |  | -226 123 | -162 881 |
| - Depreciation on buildings |  | - |  |
| PROPERTY CHARGES |  | -3 859303 | -3 783802 |
| OPERATING RESULT FROM PROPERTIES |  | 12932564 | 14358044 |
| XIV. Company general expenses | 27 | -1 538849 | -1 169626 |
| XV. Other operating income and expenses | 28 | 49282 | 431653 |
| A. Deferment of gratuities |  | - | - |
| B. Others |  | 49282 | 431653 |
| OPERATING RESULT BEFORE PORTFOLIO RESULT |  | 11442997 | 13620071 |
| XVI. Result on sale of investment properties | 29 | - | 46980 |
| A. Net sales of properties (sale price - transaction costs) |  | 400000 | 2546172 |
| B. Book value of properties sold |  | -400 000 | -2 499192 |


|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| XVIII. Changes in the fair value of investment properties | 30 | 348026 | -1 650967 |
| A. Positive changes in fair value of investment properties |  | 7762354 | 11298754 |
| B. Negative changes in the fair value of investment properties |  | -7414327 | -12949721 |
| XIX. Other portfolio result | 31 | 522056 | - |
| OPERATING RESULT |  | 12313079 | 12016084 |
| XX. Financial income |  | 42 | 9 |
| A. Interest and dividends received |  | 42 | 9 |
| XXI. Net interest charges | 32 | -2 148136 | -1 645835 |
| A. Nominal interest on loans | 14/15 | -1 457164 | -984 782 |
| C. Charges resulting from authorised hedging instruments | 16 | -690972 | -661 053 |
| XXII. Other financial expenses |  | -3916 | -3 334 |
| A. Bank charges and other commissions |  | -3916 | -3 334 |
| XXIII. Changes in the fair value of financial assets and liabilities | 33 | 140902 | -420 327 |
| A. Authorised hedging instruments |  | 140902 | -420 327 |
| - Authorised hedging instruments to which hedge accounting as defined in IFRS is not applied |  | 140902 | -420 327 |
| FINANCIAL RESULT |  | -2 011108 | -2 069487 |
| RESULT BEFORE TAX |  | 10301971 | 9946597 |
| XXV. Corporate income tax | 34 | -116 772 | -581 |
| Tax |  | -116772 | -581 |
| XXVI. Exit tax |  | -80 009 | - |
| NET RESULT FROM KEY ACTIVITIES FOR THE FINANCIAL PERIOD |  | 10105190 | 9946016 |
| COMPREHENSIVE RESULT ${ }^{1}$ |  | 10105190 | 9946016 |
| BASIC EARNINGS PER SHARE ${ }^{2}$ |  | 3,19 | 3,14 |
| DILUTED EARNINGS PER SHARE |  | 3,19 | 3,14 |

[^21]
## CONSOLIDATED CASH FLOW STATEMENT (IN €)

|  |  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | CASH AND CASH EQUIVALENTS AT THE START OF THE FINANCIAL PERIOD |  | 203012 | 305355 |
|  | Result for the financial period |  | 10105190 | 9946016 |
|  | +/- Financial result (excluding changes in the fair value of financial instruments) | 32 | 2152010 | 1649160 |
|  | +/- Changes in the fair value of financial instruments | 33 | -140902 | 420327 |
|  | + Tax charge (- tax product) | 34 | 116772 | 581 |
|  | Non-cash items |  | 1088317 | 1737820 |
|  | - Increase (+ decrease) in the fair value of investment properties | 30 | -348 026 | 1650967 |
|  | - Capital gains (+ losses) realised on investment properties | 29 | - | -46980 |
|  | + Impairment losses (- reversals of impairment losses) on trade receivables | 21 | 1436344 | 133833 |
|  | - Depreciation |  | - |  |
|  | Changes in working capital requirement |  | -2 271768 | -4 215283 |
|  | Movements of assets |  | -2 305278 | -994 414 |
|  | Trade receivables | 7/13 | -1 737127 | -776753 |
|  | Other receivables |  | -178956 | -38 455 |
|  | Deferred charges and receivables | 10 | -389 195 | -179 206 |
|  | Movements of liabilities |  | 33510 | -3 220869 |
|  | Trade payables | 17 | -302 420 | -153 444 |
|  | Long term provisions | 14 | 20000 |  |
|  | Changes in fiscal and social accounts payable |  | 210192 | -3 194622 |
|  | Other payables |  | -70 470 | 72576 |
|  | Accrued charges and deferred income | 19 | 176207 | 54622 |
|  | - Change in non-current assets | 16 | 10200 | 10200 |
| $102$ | - Taxes paid (+ taxes collected) | 33 | -116 772 | -581 |
|  | Other |  | - |  |
|  | CASH FLOWS FROM OPERATING ACTIVITIES (A) |  | 10943047 | 9548240 |
|  | - Investment property acquisitions | 5 | -21740 000 |  |
|  | + Disposals of investment properties | 5/29 | - |  |
|  | - Development projects and development works | 5 | -4 175463 | -9 157263 |
|  | + Recovery of VAT | 5 | 645668 |  |
|  | + Asset disposals held for sale |  | 400000 | 2546172 |
|  | + Disposals of other assets |  | - |  |
|  | CASH FLOWS FROM INVESTING ACTIVITIES (B) |  | -24 869795 | -6 611091 |
|  | + Increase in financial debts | 14/15 | 25481208 | 9304399 |
|  | - Reduction in financial debt | 14/15 | -443716 | -1354 038 |
|  | Interest paid | 32 | -2 152052 | -1 649169 |
|  | Interest received |  | 42 | 9 |
|  | Interim dividend for the financial period ${ }^{1}$ |  | -4 432872 | -7124258 |
|  | Dividends paid ${ }^{2}$ |  | -3957921 | -2 216436 |
|  | CASH FLOWS FROM FINANCING ACTIVITIES (C) ${ }^{3}$ |  | 14494689 | -3 039492 |
|  | CASH AND CASH EQUIVALENTS AT END OF THE FINANCIAL PERIOD |  | 770952 | 203012 |

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY（IN €）

|  | Principal | Share premiums | Réserves |  |  |  |  | Retained earnings | Shareholder＇s equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | L．R．${ }^{1}$ | FV．R．${ }^{2}$ | TR．R．${ }^{3}$ | HI．R．${ }^{4}$ | O．R．${ }^{5}$ |  |  |
| At 31／12／2018 | 8403938 | 26924110 | 40376 | 90723096 | －8459 540 | －1482198 | 2455361 | 37827814 | 156432957 |
| Allocation of 2017／2018 result to reserves |  |  |  | 7263518 | －265418 | －41740 | －2 455361 | －4 500998 | － |
| Balance dividend on result 2017／ 2018 |  |  |  |  |  |  |  | －2 216436 | －2 216436 |
| Interim dividend 2019 |  |  |  |  |  |  |  | 9946016 | 9946016 |
| Result for the 2019 financial period |  |  |  |  |  |  |  | 9946016 | 9946016 |
| At 31／12／2019 | 8403938 | 26924110 | 40376 | 97986614 | －8724958 | －1523938 | － | 33932138 | 157038279 |
| Allocation of 2019 result to reserves |  |  |  | －2 423231 | －48 031 | －420 327 |  | 2891590 | － |
| Balance dividend 2019 |  |  |  |  |  |  |  | －3957921 | －3957921 |
| Interim Dividend 2020 ${ }^{6}$ |  |  |  |  |  |  |  | －4 432872 | －4 432872 |
| Result for the 2020 financial period |  |  |  |  |  |  |  | 10105190 | 10105190 |
| At 31／12／2020 | 8403938 | 26924110 | 40376 | 95563383 | －8772989 | －1944265 | － | 38538124 | 158752676 |

The Group＇s equity increased by $€ 1,714 \mathrm{k}$ compared to 31 December 2019．This increase is explained，on the one hand，by the payment of the balance of the dividend of $€ 3.50$ per share，as decided by the general meeting of

28 April 2020，as well as the interim dividend of $€ 1.40$ per share，paid in December 2020，and on the other hand，by the consolidated result for the year under review．

## 2. Notes to the consolidated financial statement

## General information on the Group

Warehouses Estates Belgium SCA (hereinafter referred to as "WEB SCA" or the "Company") is a regulated property company (Société Immobilière Réglementée - SIR) governed by Belgian law. The closing date for the Company's accounting periods is 31 December of each year. Its registered office is established at 6041 Gosselies, Avenue Jean Mermoz 29 (Belgium). The Company is listed on Euronext Brussels (ISIN code BE0003734481).

The Group (i.e. the Controlling Company WEB SCA and all the companies it controls - Cf. Note 40), presents consolidated financial statements as at 31 December 2020. The Board of Directors approved the consolidated financial
statements on 8 March 2021, and authorised their publication

The Group's consolidated financial statements, closed on 31 December 2020, include the Company and its subsidiaries (the "Group"). The scope of consolidation has changed since December 2019 (see detailed information in Note 40).

Certain financial information contained in this annual financial report has been rounded up or down, and consequently the numbers appearing in total in this report may differ slightly from the exact arithmetic sum of the numbers preceding them.

| EARNINGS PER SHARE (IAS 33) | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Shareholders' equity | [A] | 158752676 | 157038279 |
| Weighted average number of outstanding ordinary shares | [B] | 3166337 | 3166337 |
| Intrinsic unit value of a share ${ }^{1}$ | [A] / [B] | $€ 50.14$ | €49.60 |
| Share price on the closing date | [C] | €42.40 | €60.00 |
| Basic net earnings per share ${ }^{2}$ |  | €3.19 | €3.14 |
| Diluted earnings per share ${ }^{3}$ |  | €3.19 | €3.14 |
| Market capitalisation | [B] * [C] | €134 252689 | €189 980220 |
| Investment properties available for rent | 5 | €295433866 | €270975 284 |
| Investment properties held for sale | 5-6 | €1 978662 | € 219422 |
| Value of property assets (fair value) |  | €297412528 | €272 194706 |
| Debt ratio according to Art. 27 of RD of 14/07/2014 |  | 46,09\% | 41,55\% |


| DETAILED CALCULATION OF THE DEBT RATIO | Notes | IFRS <br> IFRS |  |
| :--- | ---: | ---: | ---: | ---: |
| Debt ratio calculation method | $\mathbf{( a + b + c +}$ <br> $\mathbf{d}) / \mathbf{e}$ | $\mathbf{4 6 , 0 9 \%}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |

## NOTE 1 - Principal accounting policies

### 1.1 BASIS OF PREPARATION

The financial statements as at 31 December 2020 have been prepared in accordance with IFRS (International Financial Reporting Standards), as adopted by the European Union. They are presented in Euros and rounded to the nearest Euro, unless otherwise stated. Accounting methods have been applied consistently for the years presented.

The new standards and amendments to the following standards are mandatory for the first time from the financial year beginning on $1^{\text {st }}$ January 2020, and have been adopted by the European Union:

- Changes to the references to the Conceptual Framework for IFRS standards (entry into force on $1^{\text {st }}$ January 2020). The revised conceptual framework includes a new chapter on measurement (asset valuation), guidance on reporting financial performance, and improved definitions and guidance - in particular the definition of a liability, and clarifications on important areas, such as the roles of Stewardship, as well as the concepts of prudence and uncertainty of valuation in financial reporting.

This change has no material impact on the Group's financial statements.

- Amendments to IAS 1 and IAS 8: Modification of the definition of the term "significant" (entry into force on 1st January 2020). The amendments clarify the definition of "significant" and ensure that the definition is consistent across all IFRS. The amendments clarify that the reference to withholding information will be aimed at situations where the effect is similar to the omission or misrepresentation of such information. They also indicate that an entity should assess materiality against the financial statements as a whole. The amendments also clarify the meaning of the term "primary users of general purpose financial statements", who will be the recipients of such financial statements, defining them as "existing and potential investors, lenders and other creditors" who are to rely on financial statements to access the financial information they need. The changes are not expected to have a significant impact on the preparation of the financial statements.

This amendment has no material impact on the Group's financial statements.

- Amendments to IFRS 9, IAS 39 and IFRS 7: Reform of the interest rate benchmark (entry into force on $1^{\text {st }}$ January 2020). The changes require qualitative and quantitative information to enable users of financial statements to understand how an entity's hedging relationships are affected by the uncertainty resulting from the reform of the benchmark interest rate index.

This amendment specifies the fair treatment to be applied, and will have no material impact on the Group's financial statements.

- Amendments to IFRS 3, "Business combinations", revising the definition of a business (entry into force on $1^{\text {st }}$ January 2020). The definition provides an application guide to assess the presence of an input and a process (including for start-ups that have not generated income). To be a business without finality (output), it will now be necessary to have an organised work force. Changes to the definition of a business will likely result in more acquisitions being recorded as asset acquisitions in all industries, in particular property, pharmaceuticals, and oil and gas. The application of the changes will also affect the recording of disposal transactions.

The application of this new provision has no significant impact on the Group's financial statements. The revised definition of a company under IFRS 3 confirms that acquisitions during the period should not be considered as business combinations.

The following amendments have been published but are not yet mandatory for accounting years starting on 1st January 2020, and have been adopted by the European Union:

- Amendments to IFRS 16 "Leases" related to COVID-19 (entry into force on 1st June 2020, early application possible). If certain conditions are met, this change would allow tenants to be exempted from assessing whether lease concessions related to COVID-19 are contract amendments. Instead, tenants who apply this exemption may record these rental concessions as if they were not contract amendments.

This amendment will not have a significant impact on the financial statements insofar as the Group is a lessor and not a lessee.

- Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4, and IFRS 16 Reform of the benchmark interest rate index - Phase 2 (entry into force on $1^{\text {st }}$ January 2021). These changes address matters that could have an impact on financial reporting after the reform of a benchmark interest rate, including its replacement by other benchmark rates. The changes will be in force for annual periods starting on $1^{\text {st }}$ January 2021, with early application being allowed.

This amendment will have a limited impact on the Group's financial statements.

The new standards and amendments to the following standards have been published but are not yet mandatory for financial years starting on $1^{\text {st }}$ January 2020 and have not yet been adopted by the European Union.

- Amendments to IAS 1, "Presentation of financial statements: classification of liabilities as current or non-current" (entry into force on 1st January 2022). These amendments will only affect the presentation of liabilities in the statement of financial position - not the amount or timing of recognition of an asset, the income or expense of the liability, or the information that entities disclose about these items. They:
- Clarify that the classification of liabilities as current or non-current should be based on rights that exist at the end of the reporting period and align wording in all relevant paragraphs to refer to the "right" to defer settlement by at least twelve months, and specify that only the rights in force "at the end of the reference period" should affect the classification of a liability;
- Clarify that classification is not affected by expectations as to whether an entity will exercise its right to defer payment of a liability; and clarify that the payment refers to the transfer to the counterparty of cash, equity instruments, and other assets or services.
- Amendments to IFRS 3 'Business combinations'; IAS 16 "Property, Plant and Equipment"; IAS 37 'Provisions, contingent liabilities and contingent assets' as well as annual improvements (entry into force on $1^{\text {st }}$ January 2022). The group of amendments includes changes of limited scope to three standards as well as annual improvements
to IFRS, which are changes that clarify the text or correct minor consequences, omissions, or conflicts between the requirements of the standards.
- The amendments to IFRS 3 "Business Combinations" update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.
- Amendments to IAS 16 "Property, Plant and Equipment" prohibit an enterprise from deducting from the cost of property, plant, and equipment amounts received from the sale of items produced while preparing the asset for its intended use. Instead, a business should recognise this sales income and the related cost in profit or loss.
- Amendments to IAS 37 "Provisions, Contingent Liabilities, and Contingent Assets" specify which costs a company must include when assessing whether a contract will be onerous.
- Annual improvements make minor changes to IFRS 1 "First-time adoption of IFRS", IFRS 9 'Financial Instruments', IAS 41 "Agriculture", and the illustrative examples that accompany IFRS 16 "Leases".
- Amendments to IFRS 16 "Leases" related to COVID-19 (entry into force on 1st June 2020). If certain conditions are met, this change would allow tenants to be exempted from assessing whether lease concessions related to COVID-19 are contract amendments. Instead, tenants who apply this exemption may record these rental concessions as if they were not contract amendments.

The application of these new provisions will not have a significant impact on the Group's financial statements.

### 1.2 INVESTMENT PROPERTIES

Investment properties are land and/or buildings held by WEB SCA to generate rents or to realise a capital gain, or both.

In accordance with IAS 40 Investment properties, they are initially valued at their cost and recognised, at their first valuation, at their fair value. Any variations noted are recognised directly in the income statement.
At the time of acquisition of the property, the investment value, including transfer rights, is recognised under balance sheet assets. At the time of the first valuation by the property expert, recording is made based on fair value (i.e. excluding transfer rights). The difference, positive or negative, between these two values is recognised in the income statement. However, after the approval of the allocation of the result by the General Meeting, the difference between the fair value of the properties and their investment value is allocated to reserves via "Transfer to/from the reserve for estimated costs and transfer rights arising from the hypothetical disposal of investment properties".

The fair value corresponds to the amount for which a property could be exchanged between well informed parties, with their agreement, and under conditions of normal competition. From the seller's point of view, it must be understood net of registration fees.
Registration fees vary between $10 \%$ and $12.5 \%$, depending on the value and location of the property in question. The investment value, transfer rights and fair value are estimated by an independent expert every 3 months.

The Company's independent expert determines the investment value of the property portfolio. Its assessment is based in particular on the present value of the net rental income, in accordance with the "International Valuation Standards" of the "International Valuation Standards Committee". For properties with an investment value of more than $€ 2.5$ million (including costs), the probable realisable value corresponds to the fair value, as defined by the IFRS 13 standard, which can be obtained by deduction of an amount of fees equivalent to $2.5 \%$ of the investment value. For properties with an investment value of less than $€ 2,500,000$, the fees to deduct are equivalent to the fees in force ( $10 \%$ or $12.5 \%$ ), according to the region of Belgium where they are located.

The independent expert determines the investment value of the property portfolio in detail at the end of each accounting period. In the context of quarterly closings, the expert updates its assessment according to market developments, and the specific characteristics of the properties. Any profit or loss resulting from a change in fair value is recognised in the income statement, including those resulting from the first valuation.

In accordance with IFRS 5, the Company classifies a property as held for sale in its financial statements if its book value will be recovered mainly by its sale rather than by its continuous use. This means that the property must be available for immediate sale in its current condition, and that the sale must be highly probable. Such an asset is then valued at the lower
amount between its book value and its fair value, less costs to sell if there are any. Effectively, the sale is normally and operationally carried out by employees of the Company, and it follows that any other costs are borne by the purchaser. It therefore follows from this operating method that the transaction costs are generally almost zero and are known a posteriori, and therefore recorded under the income statement heading "General costs". It should be noted that, if the sale is not expected within the year, any sales costs must be updated. When the sale takes place, the Reserves of "Balance of changes in fair value of property assets" (balance sheet heading C.c) and "Estimated costs and transfer rights arising from the hypothetical disposal of investment properties" (balance sheet heading C.e) are cleared.

### 1.3 COMMISSIONS PAID TO PROPERTY AGENTS AND OTHER TRANSACTION FEES

The initial book value of the assets includes the commissions relating to the acquisition of investment properties. The same applies when purchasing shares in a property company, a contribution in kind of a building in return for new shares, or a contribution of assets by merger or takeover of a property

### 1.4 WORK IN INVESTMENT PROPERTIES

The accounting treatment for work carried out in investment properties depends on the type of work:

## Improvement work

This is work carried out occasionally to develop the functionality of a building or significantly improve its comfort, with the aim of increasing the rent and the estimated rental value.
The cost of this work is included in the book value of the building, insofar as the independent expert recognises, following this work, an increase in the value of the building. Example: installation of an air conditioning system in a building that did not previously have this.

## Major renovation work

These are works undertaken at the end of a building life cycle to renovate the building in depth using modern techniques, generally retaining the existing structure.

### 1.5 PROPERTIES HELD FOR SALE

Investment properties available for immediate sale, the completion of which is highly probable, are recorded as assets held for sale, and valued at their fair value, in accordance with IAS 40. In accordance with IFRS 5 - Noncurrent assets held for sale and discontinued operations, a
company. However, if the transaction constitutes a business combination, the costs associated with the transaction are directly recognised as expenses in the income statement.

Commissions relating to the rental of properties are recognised as expenses in the income statement.

The cost of these works is included in the book value of the building.

In accordance with standard IAS 23 Borrowing Costs, the borrowing costs are capitalised and recorded in the balance sheet under the heading "Investment property", provided that the property in question does not generate income during this period. Following the same logic, property withholding taxes, duties and other property charges on projects (properties under construction or under development for own account), and which do not generate income, are recorded as assets on the balance sheet.

## Maintenance and repair work

Costs relating to maintenance and repair work which do not develop the functionality of the building and do not improve its comfort are recognised as expenses in the income statement.
sale is only considered highly probable if the management of WEB SCA is committed to a sale plan, if the building is actively marketed at a reason- able price, and if completion of the sale is expected within a maximum of one year.

### 1.6 CAPITAL

The costs directly linked to the issue of new shares or options are recognised in equity, net of tax, as a deduction from the amount raised.
Dividends are recognised as a liability when they are declared by the General Meeting of Shareholders

### 1.7 FINANCIAL INSTRUMENTS

## Trade receivables and payables

Current trade payables and receivables are valued at amortised cost, which corresponds to their nominal value, reduced by an estimate of impairment losses for doubtful debts.

## Cash and cash equivalents

Cash and cash equivalents include cash on hand, at-sight and short-term deposits, and highly liquid investments, which are easily convertible into cash, have an initial maturity of less than 3 months, and are subject to negligible risk of a change in value. They are valued at their nominal value.

## Financial debts

Financial debts are initially valued at their fair value, net of the transaction costs incurred. They are subsequently carried at amortised cost in application of the effective interest rate method, in accordance with IAS 39 - Financial instruments: recognition and measurement.

### 1.8 PROVISIONS

In accordance with IAS 37 - Provisions, Contingent Liabilities and Contingent Assets, a provision is recognised if the Company has a current obligation (legal or implicit) resulting from a past event, if it is probable that this obligation will result in an outflow of resources, and if the amount of the

### 1.9 RENTAL INCOME

In accordance with IFRS 16 - Leases, the leases entered into by WEB SCA constitute operating leases, as the Company retains the main risks and advantages associated with the ownership of the investment properties.
The rents received are recognised as rental income on a straight-line basis over the duration of the rental contract.
Rental gratuities and other benefits granted to customers are recognised on a straight-line basis over the first firm

### 1.10 TAXES

## Income taxes

The income tax expense includes current and deferred taxes, recognised in accordance with IAS 12 - Income taxes. Deferred taxes are recorded based on the temporary

### 1.11 CONSOLIDATION PRINCIPLES

In accordance with IFRS 10, subsidiaries are consolidated as soon as control is acquired, and leave the scope of consolidation on the day control ceases to exist.

## (i) Subsidiaries

Subsidiaries are entities over which the company exercises control. A company exercises control over a subsidiary if and only if the parent company cumulatively fulfils the following 3 conditions:

## Derivative instruments

The Company only uses derivative financial instruments to hedge the risks of changes in interest rates (interest rate swaps). These derivative instruments are recognised in the balance sheet as financial assets or liabilities, and measured at their fair value. Changes in the fair value of all interest rate hedges subscribed to by the SIR are recorded in financial income, unless the strict conditions set out in IAS 39 for a cash flow hedge are met, in which case these variations are recognised in equity. To date, all changes in the fair value of hedging instruments are recognised in the income statement, as these do not meet the strict conditions set out in IAS 39. However, their valuation is included at fair value in the statement of the Company's financial position.
obligation can be reliably estimated. The amount recognised as a provision corresponds to the best estimate of the expenditure necessary to settle the current obligation on the balance sheet date.
period of the lease. This accrual is recognised in the "Revenus locatifs - Gratuités locatives" (rubrique I.c.) heading of the income statement.

## Recovery of property costs

At the end of each lease, an inventory is carried out. Any damage is assessed and charged to the outgoing tenant.
differences be- tween the tax base of assets and liabilities and their book value. They are valued using the tax rates applicable when these temporary differences are realised or settled.

1. It holds power over the entity;
2. It is exposed to or has rights to the variable returns of the entity by virtue of its involvement in the entity;
3. It has the ability to use its power over the entity to influence the amount of these returns (link between power and variable returns).

Minority interests are interests in subsidiaries that are not directly or indirectly owned by the Group．Changes in the Company＇s interest in a subsidiary which do not result in a loss of control will be treated as equity transactions．The book value of the Group＇s shareholding and minority interests will therefore be adapted to reflect the new proportional shareholdings in the subsidiary．
If the Company loses control of a subsidiary，the result of the sale will be calculated as the difference between（a）the sum of the fair value of the payment received and the fair value of the investment held，and（b）the book value of the assets （including goodwill），the subsidiary＇s liabilities，and the mino－ rity interests．Amounts that would previously be recognised in other items of the subsidiary＇s total income will be recognised in the same way（i．e．reclassified to profit or loss， or directly to deferred income）at the time of the disposal of the assets or liabilities concerned．The fair value of each investment held in the former subsidiary at the date of loss of control will be considered as the fair value on initial recognition for measurement purposes according to IAS 39 Financial Instruments：Recognition and Measure－ment or， where applicable，cost on initial recognition of a participation or associated entity over which joint control is exercised．
（ii）Transactions eliminated from consolidation
All transactions between Group companies，balances，and unrealised gains and losses on their transactions are elimi－ nated during the preparation of the annual consolidated financial statements．

## （iii）Scope of consolidation

All the entities in which WEB SCA directly or indirectly holds more than half of the voting rights or has the power to control operations are considered as subsidiaries and fall within the scope of consolidation．In accordance with IFRS 10， subsidiaries are consolidated as soon as control is acquired， and leave the scope of consolidation on the day control ceases to exist．

## （iv）Consolidated financial statements

The financial statements of a group in which the assets， liabilities，equity，income，expenses，and cash flows of the parent company and its subsidiaries are presented as those of a single economic entity．

## NOTE 2 －Significant accounting judgments and main sources of uncertainty with regard to estimates

## 2．1 SIGNIFICANT JUDGMENTS CONCERNING THE GROUP＇S ACCOUNTING POLICIES

For buildings leased on a long－term basis，barring limited exceptions，the Company concluded that almost all of the risks and advantages inherent in ownership of the assets were not transferred to the lessee and，therefore，that these
contracts constituted simple leases in accordance with IFRS 16 －Leases．

Furthermore，the Company did not have to make any signifi－ cant judgments in the application of its accounting policies．

## 2．2 MAIN SOURCES OF UNCERTAINTY RELATING TO ESTIMATES AND COVID－19

Beyond the uncertainties relating to the estimates，the spread of COVID－19 on the territory of Belgium has had an impact on the Group，as expressed in particular below．The Board of Directors has examined the potential risks and uncertainties that may influence the Group＇s activities．
As at 31 December 2020，the liquidity that could be withdrawn amounted to $€ 8,521 \mathrm{k}$ ，in the form of straight loans and cash（Cf．Note 10）．Based on knowledge as at 31 December，the Group does not anticipate any subse－ quent operational difficulty．

## Estimation of the fair value of investment properties

The investment properties，which constitute almost all of the Group＇s assets，are estimated at their fair value by an independent expert approved by the FSMA，in application of the principles explained in the accounting policies．

For its evaluation as at 31 December 2020，WEB SCA called on the services of CBRE．
In the context of COVID－19，management paid increased attention to the analyses of its independent property expert

CBRE，which provided the following additional assessment information in this regard．

The impact of COVID－19 on the fair value of the various sectors of WEB SCA＇s investment property portfolio as at 31 December 2020 is as follows：
－industrial buildings sector：none
－office building sector：none
－land sector：none
－commercial buildings sector：decrease in fair value of $€ 158,000$ ，i．e．a negative impact of $0.08 \%$ noted on the total fair value of this sector and recorded in the financial statements as at 31 December 2020.

This limited financial impact，calculated by the independent property expert CBRE，must be assessed within the limits of its remarks，copied in full below：
＂The New Coronavirus（COVID－19）epidemic，declared by the World Health Organization as a＂Global Pandemic＂on 11 March 2020，has impacted many aspects of daily life and the global economy－including certain property markets，with a significantly lower level of transaction activity and liquidity．Travel restrictions
have been put in place in many countries and "lockdowns" are being applied - to varying degrees - to stem further waves of COVID-19. Although this implies that we are in a new stage of the crisis, we are in a less important phase than during the initial impact.

The pandemic and the response to COVID-19 continue to affect the economy and property markets on a global scale. Nonetheless, as of the valuation date, most markets have started to recover, with trading volumes providing sufficient comparable market evidence on which to base our valuation opinion. Therefore - and in order to avoid any confusion - our valuation should not be considered subject to the clause of material uncertainty in valuation, as provided in Articles VPS 3 and VPGA 10 of the Valuation according to RICS - International Standards 2020.

In order to avoid any confusion, this explanatory note has been inserted in order to ensure a certain transparency and to provide more information on the context of the market in which the valuation was prepared. Due to the likely rapid fluctuation of market conditions in response to changes in the control and spread of COVID-19, we stress the importance of the valuation date."
As at 31 December 2020, the Group considers that the presence of its Retail activity on the outskirts of cities and mainly in the form of open-air shopping centres, combined
with the business sectors of its tenants and its diversification strategy of its portfolio of investment properties in the various sectors listed above, has given it a certain resilience in the face of the economic effects of COVID-19.

The Group emphasises that the economic occupancy rate developed favourably as at 31 December 2020, standing at $94.77 \%$ against $90.02 \%$ as at 30 June 2020, and $94.43 \%$ as at 31 December 2019.

## Collectability of trade receivables

The COVID-19 pandemic is causing uncertainty about the future ability of some tenants to honour their rents. As a result, the collectability of certain trade receivables could be compromised following the bankruptcy of certain tenants.

We refer to Note 7 of the consolidated financial statements for more details on the possible impact of COVID-19 on trade receivables.

## Estimation of fair value of derivative products

The financial instruments which are recorded under WEB SCA's liabilities are estimated at their fair value by the dealing rooms of the credit institutions with which they have been subscribed.

It should be noted that the Group has no leasing operations as lessee.

## NOTE 3 - Change in liabilities resulting from financing activities

| IAS 7.44 | FINANCING ACTIVITIES |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase in financial debts | Reduction in financial debts | Interest | Balance dividend 2019 | Interim dividend 2020 |
| Amortisable investment credit BNP Paribas Fortis |  | -13 465 |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  | -53 861 |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  | -73 519 |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  | -51429 |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  | -12000 |  |  |  |
| Amortisable investment credit Belfius | 2241208 | -239 442 |  |  |  |
| Roll over Belfius | 6600000 |  |  |  |  |
| Roll over Belfius | 2640000 |  |  |  |  |
| Roll over Belfius | 3960000 |  |  |  |  |
| Roll over Belfius | 2875000 |  |  |  |  |
| Roll over Belfius | 2615000 |  |  |  |  |
| Roll over BNP Paribas Fortis | 100000 |  |  |  |  |
| Straight Ioan Belfius | 300000 |  |  |  |  |
| Straight loan BNP Paribas Fortis | 4150000 |  |  |  |  |
| CASH FLOW FROM FINANCIAL ACTIVITIES AT 31/12/2020¹ | 25481208 | -443 716 | -2 152010 | -3957921 | -4 432872 |
|  |  |  |  |  | 14494689 |

[^22]| IAS 7.44 | INVESTING ACTIVITIES |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Building acquisitions | Building disposals | Recovery of VAT | Coûts capitalisés |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |
| Amortisable investment creditBelfius |  |  |  |  |
| Roll over Belfius |  |  |  |  |
| Roll over Belfius |  |  |  |  |
| Roll over Belfius |  |  |  |  |
| Roll over Belfius |  |  |  |  |
| Roll over Belfius |  |  |  |  |
| Roll over BNP Paribas Fortis |  |  |  |  |
| Straight Ioan Belfius |  |  |  |  |
| Straight loan BNP Paribas Fortis |  |  |  |  |
| CASH FLOW FROM FINANCIAL ACTIVITIES AT 31/12/2020¹ | -21740 000 | 400000 | 645668 | -4 175463 |
|  |  |  |  | -24 869795 |


|  | OPERATING ACTIVITIES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IAS 7.44 | Result for the financial period | Interest on bank debts | Change in fair value interest Swap | Non-cash items | Change in working capital requirements | Chang in non-current assets |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |  |  |
| Amortisable investment credit BNP Paribas Fortis |  |  |  |  |  |  |
| Amortisable investment credit Belfius |  |  |  |  |  |  |
| Roll over Belfius |  |  |  |  |  |  |
| Roll over Belfius |  |  |  |  |  |  |
| Roll over Belfius |  |  |  |  |  |  |
| Roll over Belfius |  |  |  |  |  |  |
| Roll over Belfius |  |  |  |  |  |  |
| Roll over BNP Paribas Fortis |  |  |  |  |  |  |
| Straight loan Belfius |  |  |  |  |  |  |
| Straight loan BNP Paribas Fortis |  |  |  |  |  |  |
| CASH FLOW FROM FINANCIAL ACTIVITIES AT 31/12/2020 ${ }^{2}$ | 10105190 | 2152010 | -140902 | 1088317 | -2 271768 | 10200 |
|  |  |  |  |  |  | 10943047 |

[^23]
## NOTE 4 - Sectorial information (in €)

The Group hold a property portfolio made up of 3 major sectors, namely, in decreasing order of importance: commercial buildings, logistic halls and offices. The sector "Other" includes land and residential rentals.

The portfolio's description is explained in the chapter "Property Report".

## STATEMENT OF FINANCIAL POSITION (IN €)

|  | Offices |  | Logistics Halls |  | Commercial |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2020 | 31/12/2019 | 31/12/2020 | 31/12/2019 | 31/12/2020 | 31/12/2019 |
| ASSETS |  |  |  |  |  |  |
| I. Non-current assets |  |  |  |  |  |  |
| C. Investment property | 35436969 | 18334875 | 54217568 | 47460327 | 203.440 .734 | 198192996 |
| E. Non-current financial assets | - | - | - | - |  | - |
| G. Non-current trade receivables and other assets | - | - | - | - | 1050 | 11250 |
| II. Current assets |  |  |  |  |  |  |
| A. Assets held for sale | 494524 | 400001 | 819421 | 819421 | 664717 | - |
| B. Current financial assets |  | - |  | - |  | 2449 |
| D. Trade receivables | 505002 | 288978 | 1065399 | 909473 | 3119156 | 3177704 |
| E. Fiscal receivables and other current assets | 368 | 375 | 2012 | 2194 | 83861 | 23697 |
| F. Cash and cash equivalents | 308095 | - | 116403 | - | - | - |
| G. Adjustment accounts | 66367 | 51582 | 475589 | 124408 | 600357 | 449779 |
| TOTAL ASSETS | 36811325 | 19075811 | 56696392 | 49315824 | 207909875 | 201857876 |
|  |  |  |  |  |  |  |
| TOTAL SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| A. Capital |  | - |  | - |  | - |
| B. Share premiums |  | - |  | - |  | - |
| C. Reserves |  | - |  | - |  | - |
| D. Net result for the financial period | 1595340 | -271 216 | 2106577 | 475802 | 7006650 | 10019824 |
| LIABILITIES |  |  |  |  |  |  |
| I. Non-current liabilities |  |  |  |  |  |  |
| A. Provisions |  |  |  |  | 20000 |  |
| B. Non-current financial debts | - | 4717 | 1742132 | - |  | - |
| II. Current liabilities |  |  |  |  |  |  |
| B. Current financial debts |  | - | 266134 | - |  | - |
| C. Other current financial liabilities |  | - |  | - |  | - |
| D. Trade and other current payables | 1367919 | 106115 | 558414 | 274681 | 901.101 | 1.147.062 |
| E. Other current liabilities | - | - | - | - |  | - |
| F. Adjustment accounts | 389327 | 276007 | 895795 | 754915 | 2.294 .479 | 2.254 .842 |
| TOTAL EQUITY AND LIABILITIES | 3352586 | 115623 | 5569052 | 1505398 | 10222230 | 13421728 |


|  | Other |  | Not Allocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31／12／2020 | 31／12／2019 | 31／12／2020 | 31／12／2019 | 31／12／2020 | 31／12／2019 |
| ASSETS |  |  |  |  |  |  |
| I．Non－current assets |  |  |  |  | 295434916 | 270986534 |
| C．Investment property | 2338595 | 6987086 |  | － | 295433866 | 270975284 |
| E．Non－current financial assets |  | － |  | － | － | － |
| G．Non－current trade receivables and other assets |  | － |  | － | 1050 | 11250 |
| II．Current assets |  |  |  |  | 9095355 | 6899240 |
| A．Assets held for sale |  | － |  | － | 1978662 | 1219422 |
| B．Current financial assets |  | － |  | － | － | 2449 |
| D．Trade receivables | 189501 | 202121 |  | － | 4879059 | 4578276 |
| E．Fiscal receivables and other current assets | 195 | 25000 | 146236 | － | 232672 | 51267 |
| F．Cash and cash equivalents |  | － | 346455 | 203012 | 770952 | 203012 |
| G．Adjustment accounts | 48734 | 137982 | 42964 | 81063 | 1234010 | 844815 |
| TOTAL ASSETS | 2577025 | 7352190 | 535655 | 284075 | 304530271 | 277885774 |
|  |  |  |  |  |  |  |
| TOTAL SHAREHOLDERS＇EQUITY |  |  |  |  | 158752676 | 157038279 |
| A．Capital |  | － | 8403938 | 8403938 | 8403938 | 8403938 |
| B．Share premiums |  | － | 26924110 | 26924110 | 26924110 | 26924110 |
| C．Reserves |  | － | 117752310 | 118888473 | 117752310 | 118888473 |
| D．Net result for the financial period | －603 377 | －278 394 | －4 432872 | －7124 258 | 5672318 | 2821758 |
| LIABILITIES |  |  |  |  |  |  |
| I．Non－current liabilities |  |  |  |  | 96025969 | 96676568 |
| A．Provisions |  |  |  |  | 20000 |  |
| B．Non－current financial debts |  | － | 94263836 | 96671851 | 96005969 | 96676568 |
| II．Current liabilities |  |  |  |  | 49751626 | 24170927 |
| B．Current financial debts |  | － | 40975762 | 15604274 | 41241896 | 15604274 |
| C．Other current financial liabilities |  | － | 1803363 | 1944265 | 1803363 | 1944265 |
| D．Trade and other current payables | 14466 | 40438 | 230740 | 1596572 | 3072641 | 3164869 |
| E．Other current liabilities |  | － | 24859 | 24859 | 24859 | 24859 |
| F．Adjustment accounts | 144223 | 177152 | －114957 | －30 256 | 3608867 | 3432660 |
| TOTAL EQUITY AND LIABILITIES | －444 687 | －60 803 | 285831090 | 262903827 | 304530271 | 277885774 |

## INCOME STATEMENT（IN €）

|  |  | Offices |  | Logistics Halls |  | Commercial |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31／12／2020 | 31／12／2019 | 31／12／2020 | 31／12／2019 | 31／12／2020 | 31／12／2019 |
|  | NET RENTAL RESULT | 2054470 | 996420 | 3833190 | 4247512 | 10964310 | 12628723 |
|  | PROPERTY RESULT | 1901908 | 921474 | 3535806 | 3969126 | 10965210 | 12664659 |
|  | IX．Technical costs | －239 715 | －147868 | －426911 | －491 661 | －883 355 | －660 816 |
|  | X．Commercial costs | －10 394 | －6 323 | －10781 | －17 726 | －60 142 | －87678 |
|  | XI．Charges and duties on unrented properties | － | － | － | － | － | － |
|  | XII．Property management costs | －90 058 | －81737 | －722 566 | －764 648 | －1 015431 | －933 852 |
|  | XIV．Company general expenses | －129 519 | －42 242 | －507400 | －409 201 | －709 174 | －501 147 |
| ＜ | XV．Other operating income and expenses | 1170 | 3258 | 227602 | 49098 | －215 245 | 323987 |
| $\sum_{j}^{\mathbf{u}}$ | XVI．Result on sale of investment properties | － | － | － | － | － | 83121 |
| $\begin{aligned} & \stackrel{\rightharpoonup}{U} \\ & \underset{\sim}{山} \end{aligned}$ | XVIII．Changes in the fair value of investment properties ${ }^{1}$ | －116194 | －841932 | 752529 | －1 142156 | －136808 | 8938 |
| 出 | XIX．Other portfolio result | 526263 | － | －4 207 | － | － | － |
| 年 | OPERATING RESULT | 1843462 | －195 368 | 2844071 | 1192832 | 7945056 | 10897212 |
| 出 | FINANCIAL RESULT | －75 387 | －75 826 | －725036 | －716827 | －926 910 | －877 144 |
| $\stackrel{\sim}{\sim}$ | RESULT BEFORE TAX | 1768075 | －271 194 | 2119035 | 476005 | 7018146 | 10020068 |
| ? | TAXATION | －172 735 | －22 | －12458 | －203 | －11496 | －244 |
| $\underset{\underset{\sim}{\Psi}}{\underset{\sim}{x}}$ | NET RESULT | 1595340 | －271 216 | 2106577 | 475802 | 7006650 | 10019824 |


|  | Other |  | Not Allocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31／12／2020 | 31／12／2019 | 31／12／2020 | 31／12／2019 | 31／12／2020 | 31／12／2019 |
| NET RENTAL RESULT | 536943 | 783206 |  | － | 17388913 | 18655861 |
| PROPERTY RESULT | 388943 | 586588 |  | － | 16791866 | 18141847 |
| IX．Technical costs | －106 532 | －148 866 |  | － | －1 656512 | －1 449211 |
| X．Commercial costs | －1 265 | －15304 |  | － | －82582 | －127031 |
| XI．Charges and duties on unrented properties | － | － |  | － | － |  |
| XII．Property management costs | －292 153 | －427324 |  | － | －2 120209 | －2 207561 |
| XIV．Company general expenses | －192757 | －217036 |  | － | －1 538849 | －1 169626 |
| XV．Other operating income and expenses | 35754 | 55310 |  | － | 49282 | 431653 |
| XVI．Result on sale of investment properties | － | －36141 |  | － | － | 46980 |
| XVIII．Changes in the fair value of investment properties ${ }^{1}$ | －151501 | 324182 |  | － | 348026 | －1 650967 |
| XIX．Other portfolio result | － | － |  | － | 522056 | － |
| OPERATING RESULT | －319 510 | 121408 | － | － | 12313079 | 12016084 |
| FINANCIAL RESULT | －283 775 | －399 689 |  | － | －2 011108 | －2 069487 |
| RESULT BEFORE TAX | －603 285 | －278 281 | － | － | 10301971 | 9946597 |
| TAXATION | －92 | －113 |  | － | －196 781 | －581 |
| NET RESULT | －603 377 | －278 394 | － | － | 10105190 | 9946016 |

[^24]
## NOTE 5 - Assessment of the fair value of investment properties (in €)

From the first application of IFRS 13, all the properties in the portfolio were classified in level 3 category ("fair value based mainly on unobservable data"), as defined by the standard.

The valuation of investment properties, properties held for sale (IAS 40.9.a), and property occupied by the Company (IAS 40.9.c), as shown in the financial statements as at 31 December 2020, is established at Fair Value.

It should be noted that, as at 31 December 2020, the Group occupies offices in the building located at 29 avenue Jean Mermoz at 6041 Gosselies, which is part of a site with a total built-on area of $20,678 \mathrm{~m}^{2}$. This building has a total surface of $1,657 \mathrm{~m}^{2}$, of which $441 \mathrm{~m}^{2}$ are occupied by the

Company. These offices are not subject to any separate valuation.

The assessment has been made by an independent evaluator with a relevant and recognised professional qualification, and recent experience as to the geographic situation and the categories of the investment properties which are the subject of the valuation (IAS 40.75.e).
Fair value as defined by IFRS 13.9 can be defined as the estimated amount for which, on the valuation date, an investment property can be priced between a willing buyer and a seller for an objective and rational transaction, preceded by a thorough negotiation, where the parties are well informed and ready to complete the transaction.

## FAIR VALUE HIERARCHY (IFRS 13.72 TO 13.80)

Several valuation techniques are used by the Company's independent experts to determine the fair value of the properties in the portfolio. The valuation methods used by the Property Expert are detailed below.

In the Company's financial statements, all of the Company's investment properties are valued at fair value each quarter by the independent property expert. The fair value of a building corresponds to its investment value, namely its value including registration fees and other transaction costs (also called "value deed in hand"), from which a fixed rate reduction of $2.5 \%$ is deducted for properties with an investment value greater than $€ 2.5$ million, and $10 \%$ or $12.5 \%$, depending on the region, for properties with an investment value less than $€ 2.5$ million. This reduction rate of $2.5 \%$, common to the SIR sector, results from an analysis by the independent expert of a large number of transactions observed in the market, and represents the average of the transaction costs actually paid during said transactions. The fair value thus obtained can be defined as the estimated amount for which, on the valuation date, an investment property can be negotiated between a willing buyer and a seller of an objective and rational transaction preceded by a negotiation, where the parties are well informed and willing to complete a transaction.

In the case of a valuation by capitalisation of income, the valuations are carried out on the basis of a calculation of the gross yield, where the gross market rents are capitalised. The valuations obtained are corrected on the basis of the net present value (NPV) of the difference between the current rent and the estimated rental value at the date of the valuation, covering the period until the next possibility of termination of current lease contracts. Reductions in rent and periods of free rental are taken into account. For properties which are completely or partially unoccupied, the valuation is calculated on the basis of the estimated rental value, minus the vacancy (in number of months) and costs (rental costs, advertising costs and rental benefits) for the unoccupied parts.

The yields used are specific for the type of property, the location, the state of maintenance and the rental possibilities of each building. The basis for determining yields is formed by taking account of similar transactions, supplemented by specific knowledge relating to the market and properties.
In the case of a valuation using the "Discounted Cash Flows" method, financial modelling is therefore carried out on the basis of an estimate of future positive and negative indexed income flows (on the basis of an "inflation rate"), to which a discount is applied (the "discount rate"), in order to reflect the value of these financial flows on the valuation date (the "net present value" or "NPV").

In the case of undeveloped land or land under development for which a permit has been obtained, the Expert applies the "residual value" method. This method consists of taking the realisable value of the property after development, and deducting the construction costs and the developer's profit margin from the same. The value thus obtained is the value at which the property could be sold in its current state to a developer. The unobservable data used is: estimated rental value and capitalisation rate (in order to determine the realisable value of the property after redevelopment); promotion margin (calculated on the basis of construction costs and reflecting the various risks associated with promotion such as permit risk, construction risk, future marketing risk and interest rate risk); and unforeseen costs (calculated on the basis of construction costs).

Finally, in the case of undeveloped land for which no permit has been filed or no programme has been drawn up, the Expert applies the "Comparable" method, enabling the determination of a price per $\mathrm{m}^{2}$ of the existing land area. The basis for determining this price is therefore formed by taking account of similar transactions, supplemented by specific knowledge relating to the market and properties.

FINANCIAL REPORT

CHANGE IN VALUE OF THE PORTFOLIO OF PROPERTIES AVAILABLE FOR RENT (IN €)

|  | 31/12/2020 | 31/12/2019 |
| :---: | :---: | :---: |
| BALANCE AT CLOSING DATE N-1 | 270975284 | 263366300 |
| Acquisitions | 21740000 | - |
| Alleur | 16810000 |  |
| Houdeng | 4930000 |  |
| Development projects |  | 5771927 |
| Capitalised expenses | 4175463 | 3385336 |
| Recovery of VAT | -645 668 | - |
| Transfer of properties held for sale | -1 159240 | 102688 |
| Jumet - Rue de l'Industrie |  | 502688 |
| Courcelles |  | -400 000 |
| Jumet - Rue Frison | -494 523 |  |
| Tournai | -664 717 |  |
| Divestments | - | - |
| Increase/(decrease) in fair value | 348026 | -1650967 |
| BALANCE AT CLOSING DATE N | 295433866 | 270975284 |

## Acquisitions

On 22 January 2020, the Group acquired a subsidiary that owns an office building, located in the Liège region, in Loncin (Alleur), at the heart of the motorway interchange, 3 minutes from the motorway exits of Brussels, Namur and Aachen. This is a modular office building built in 2019, of $4,700 \mathrm{~m}^{2}$ on 6 levels and with 161 parking spaces. The site occupancy rate is $100 \%$, with a firm 111 month lease which took effect on $1^{\text {st }}$ May 2019. The annual rental income is approximately €1,045k (hors gratuité), giving an estimated fair value of $€ 16,810 \mathrm{k}$.

## Capitalised expenses

During the year, the Group incurred expenses which were capitalised, amounting to $€ 4,175 \mathrm{k}$. These are mainly the following expenses:

- Site 15 (Rhode-St-Genèse) + €904k: renovation of the pedestrian square connecting the 2 buildings on the site, as well as the property spaces rented by Ethias and BHR Clinic, Led re-lamping;
- Site 13 (Gosselies, City Nord) + €758k: renovation of property complexes rented to several tenants, improvement to the roofing of Rack Store;

On 31 January 2020, the Group acquired a subsidiary that owns an office building of $6,000 \mathrm{~m}^{2}$ on land of $11,000 \mathrm{~m}^{2}$, with 71 parking spaces, within a multimodal logistics platform, "Magna Park", located in Houdeng. The occupancy rate is $100 \%$, the building being fully let to a pharmaceutical group, with a 10 -year firm lease that took effect on $1^{\text {st }}$ July 2017. The annual rental income amounts to $€ 375$ k (hors gratuité), giving an estimated fair value of $€ 4,930 \mathrm{k}$.

## Transfer of buildings held for sale

At 31 December 2020, the sites 19 (Jumet - Frison) and 48 (Tournai) have been reclassified as buildings held for sale, as these are available for immediate sale in their current state, which is highly probable.

## Increase／（decrease）in fair value

During the financial year 2020，the fair value of investment properties increased by €348k（net amount），broken down as follows：

## Increase in fair value

－Site 8 （Courcelles－Glacerie）－$€ 1,186 \mathrm{k}$ due to the decrease in rental vacancies following the reletting of spaces left vacant by the departure of Cedicora at the end of 2019；
－Site 9 （Gosselies－Fer）－€1，405k due to the increase in the estimated rental value following the works carried out in 2019；

## Decrease in fair value

－Site 30 （Marchienne）－€691k：adjustment following the departure of the tenant，invoiced up to 31 October 2020 ；
－Site 37 （Gerpinnes－Bultia）－€465k：reduction in the passing rent；
－Site 13 （Gosselies－City Nord）－€344k linked to the increa－ se in the age of the building（this represents less than $1 \%$ of the fair value of the site）；
－Site 49 （Péruwelz）－€338k：adjustment due to rental vacancy；
－Site 15 （Rhode－St－Genèse）－€321k linked to the increase in the age of the building and the signing of leases at conditions lower than the estimated rental value；
－Site 38 （Courcelles－Lido Shopping）－€315k：adjustment due to rental vacancy．

QUANTITATIVE INFORMATION REGARDING FAIR VALUE MEASUREMENT BASED ON
UNOBSERVABLE DATA（LEVEL 3）
As at 31 December 2020，the information can be broken down as follows：

| Asset category | Valuation technique | Unobservable data | Asset category－ Minimum | Asset category－ Maximum | Asset category－ Weighted average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Logistics buildings | Capitalisation of the estimated rental value | Estimated Rental Value （ERV） | €10．00／m² | €45．00／m² | €26．91／m² |
|  |  | Capitalisation rate | 6．60\％ | 12．50\％ | 8．27\％ |
| Commercial buildings | Capitalisation of the estimated rental value | Estimated Rental Value （ERV） | €25．07／m² | $€ 158.73$ €／m² | €95．02／m² |
|  |  | Capitalisation rate | 5．62\％ | 8．17\％ | 6．41\％ |
| Office buildings | Capitalisation of the estimated rental value | Estimated Rental Value （ERV） | $€ 55.00 / \mathrm{m}^{2}$ | €145．00／m² | €127．93／m² |
|  |  | Capitalisation rate | 5．10\％ | 9．15\％ | 5．88\％ |
| Land without a permit | Comparable | Unit prices | €101．25／m² | €101．25／m² | €101．25／m² |
| Rented land | Discounted Cash Flow（DCF） | Discount rate | 6．00\％ | 7．00\％ | 5．87\％ |
|  |  | Inflation | 1．50\％ | 1．50\％ | 1．50\％ |
|  |  | Residual term（lease） | 48.16 year（s） | 49.00 year（s） | 45.75 year（s） |

## SENSITIVITY OF THE FAIR VALUE OF PROPERTIES (INCLUDING BUILDINGS HELD FOR SALE) TO CHANGES IN UNOBSERVABLE DATA (IN €)

In the event of the hypothetical adaptation of non-observable factors such as the ERV ("ERV"), the capitalisation rate ("Cap rate") and the passing rent ("Passing Rent"), all other things remaining equal, the fair value of the portfolio would vary as follows:


The sensitivity of fair value to a change in the main unobservable data mentioned above is generally shown as follows (all other things being equal):

|  | Effect on Fair Value |  |
| :--- | ---: | ---: |
| Unobservable data | in the event of a decrease in <br> the value of the unobservable data | in the event of an increase in <br> the value of the unobservable data |
| ERV/m² | negative | positive |
| Capitalisation rate | positive | negative |
| Inflation | negative | positive |
| Discount rate | positive | negative |
| Residual term (lease) | negative | positive |

## USE OF PROPERTIES

The effective management considers that the current use of investment properties stated at fair value on the balance sheet is optimal, taking into account the possibilities offered by the rental market and their current technical characteristics.

## ESTIMATE OF THE IMPACT AS AT 31 DECEMBER 2020 OF COVID-19 ON THE CONSOLIDATED FAIR VALUE OF THE INVESTMENT PROPERTY PORTFOLIO, CARRIED OUT BY THE INDEPENDENT PROPERTY EXPERT

As at 31 December 2020, there are no further value adjustments on the Group's logistics, offices and land sites. The only impact therefore is on the retail sector, which is detailed as follows:

| SITE |  | INVESTMENT VALUE ( $¢$ ) | FAIR VALUE ( $¢$ ) |
| :---: | :---: | :---: | :---: |
| 2 | Couillet, Route de Philippeville | 3487906 | 3402835 |
| 4 | Nalinnes, Bultia | 4450824 | 4342266 |
| 9 | Gosselies, Rue du Chemin de Fer | 19725487 | 19244377 |
| 10 | Gosselies, Demanet | 25745482 | 25117543 |
| 13 | Gosselies, City Nord | 44209347 | 43131070 |
| 14 | Anderlues, Route de Mons | 1349546 | 1199596 |
| 20 | Courcelles, Rue Général de Gaulle | 2534767 | 2472943 |
| 21 | Gerpinnes, Chée de Philippeville 193 | 1030414 | 915923 |
| 23 | Gosselies, Route Nationale 5 | 8698380 | 8486224 |
| 26 | Lodelinsart, Chée de Bruxelles | 3246641 | 3167455 |
| 32 | Gosselies, Chotard | 13273604 | 12949858 |
| 34 | Gosselies, Rue des Bancroix | 7735071 | 7546410 |
| 35 | Jumet, Chée de Bruxelles | 1936902 | 1721691 |
| 36 | Leuze-en-Hainaut | 1239288 | 1101589 |
| 37 | Gerpinnes, Bultia Village | 15244399 | 14872586 |
| 38 | Courcelles, Lido Shopping | 6473018 | 6315139 |
| 39 | Dampremy - Chée de Bruxelles | 4840277 | 4722221 |
| 42 | Péronnes-lez-Binche, Ave Lépold III | 1338050 | 1189378 |
| 43 | Naninne | 2915365 | 2844258 |
| 44 | Wierde, Chée de Marche | 2526423 | 2464803 |
| 45 | Marcinelle, Avenue de Philippeville | 3976439 | 3879453 |
| 46 | Jette, Rue H Werrie | 1451270 | 1290018 |
| 47 | Ypres, Paterstraat | 1651795 | 1501632 |
| 48 | Tournai, Rue des Chapeliers | 747807 | 664717 |
| 49 | Peruwelz, Rue Neuve Chaussée | 9922846 | 9680825 |
| 50 | St-Georges-s/Meuse, Rue Campagne du Moulin | 20539113 | 20038158 |
|  | VALUES WITHOUT COVID-19 IMPACT | 210290461 | 204262968 |
|  | VALUES WITH COVID-19 IMPACT | 210126276 | 204105451 |
|  | Difference | -164 185 | -157 517 |
|  |  | -0.08\% | -0.08\% |

## NOTE 6 - Assets held for sale (in €)

| INVESTMENT PROPERTY | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| A. ASSETS HELD FOR SALE | 1978662 | 1219422 |
| - Investment property | 1978662 | 1219422 |

## DESCRIPTION OF THE FACTS AND CIRCUMSTANCES OF THE SALE - IFRS 5.41 (B\&C)

As part of its commercial strategy, the Group looks to maintain relevant rental units in its property portfolio. This approach leads it to periodically sell properties that are no longer relevant, whether in terms of modernity, location or other criteria making the unit less attractive to rent.

During the first half of 2020, the Group sold a commercial building located in Courcelles (Site 20) at its fair value.

As at 31 December 2020, assets held for sale are made up of three buildings:

| BUILDING | SECTOR | ANNUAL RENTAL | FAIR VALUE AS AT | PROBABLE |
| :--- | :--- | ---: | ---: | ---: |
| INCOME (€) | $-€$ | $81 / 12 / 2020$ (€) | SELLING PRICE (€) |  |
| Site 1- Jumet - Industrie | Logistics | $-€ 422 €$ | $1200000 €$ |  |
| Site 19 - Jumet - Frison | Offices | $23497 €$ | $494524 €$ | $550000 €$ |
| Site 48 - Tournai | Commerces | $-€$ | $664717 €$ | $650000 €$ |

These properties will be sold as they are; their sale should take place within the next 12 months.

## NOTE 7 - Trade receivables and doubtful debts (in €)

Trade receivables arise either from rentals, from the reinvoicing of rental charges, or from the re-invoicing of duties.

The risk linked to trade receivables (risk linked to tenants) is described in the "Risk factors" section of the annual report.

The Company does not have a customer whose rental income corresponds to $10 \%$ or more of the total rental income. The Top 10 tenants are included in the chapter "Property report"

Proximity with tenants and frequent interchanges also make it possible to anticipate, as far as possible, any financial problems and, if necessary, to find adequate solutions with these tenants

If arrears are noted despite the measures taken, the customer claims department will carry out an analysis of the potential risk incurred on the basis of its experience and historical data of the customer, its profile, its solvency, the guarantees issued, etc.

In the event of non-payment 30 days after the due date, at the discretion of the case manager, a formal notice will be sent by registered mail to the debtor. In the absence of a reaction from the latter, the file will be sent to the Company's legal counsel, all costs and interest being borne by the debtor.

| SEGMENTATION OF THE "TRADE RECEIVABLES" BALANCE | 31/12/2020 | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| D. Trade receivables | $\mathbf{4 8 7 9} \mathbf{0 5 9}$ | $\mathbf{4 5 7 8} \mathbf{2 7 6}$ |
| Customers | 3786242 | $\mathbf{4} 269015$ |
| Customer credit balances | -5091 | - |
| Invoices pending | 1048527 | $\mathbf{-}$ |
| Credit notes receivable | 8154 | 241172 |
| Doubtful debtors | 2074169 | - |
| Impairment charges for doubtful debts | -2032942 | 672340 |

As at 31 December 2020, the balance of the heading Trade Receivables is $€ 4,879 k$, an increase of $€ 301$ k, detailed as follows:

-     - €483k of ordinary Receivables (not doubtful) decreasing to €3,786k;
-     + €808k of Invoices pending increasing to $€ 1,049 \mathrm{k}$, including:
- €634k for commercial agreements relating to COVID-19,
- $€ 314 k$ for the buildings acquired in Alleur and Houdeng.
-     + €1,402k of Doubtful debtors, increasing to €2,074k. This relates to receivables from clients in bankruptcy, in receivership proceedings, or in payment difficulty, details of which are provided below;
-     - €1,429k of Impairment charges for doubtful debts, which increased to $€ 2,033 k$, recorded during the year. The figure of $€ 2,033 \mathrm{k}$ is broken down as follows, according to the potential risk category:
- €1,195k for Clients in litigation, receivership proceedings or bankruptcy (including €345k attributable to COVID-19);
- €634k for agreements with certain tenants in the Retail sector closed to the public ( $€ 634 \mathrm{k}$ entirely attributable to COVID-19);
- €204k for a general write-down resulting from the application of IFRS 9, based on the statistical experience of past payments.

| SEGMENTATION OF THE "CUSTOMER" BALANCE BY AGEING | 31/12/2020 | 31/12/019 |
| :---: | :---: | :---: |
| Customers | 3786242 | 4269015 |
| Due < 30 days | 2917670 | 2842828 |
| Due 30-59 days | 225234 | 224180 |
| Due 60-89 days | 161031 | 60182 |
| Due > 90 days | 482306 | 1141825 |
| SEGMENTATION OF THE "CUSTOMER" BALANCE BY TYPE OF TENANT | 31/12/2020 | 31/12/2019 |
| Customers | 3786242 | 4269015 |
| Public institutions | 74774 | 13721 |
| Companies | 3597614 | 4219041 |
| Natural persons | 113854 | 36253 |
| DOUBTFUL DEBTORS - TABLE OF MOVEMENTS | 31/12/2020 | 31/12/2019 |
| Prior period closing balance | 672340 | 658851 |
| Amount of receivables reclassified as Doubtful debtors | 1823361 | 314430 |
| Amount of receivables considered doubtful and having been recovered from said customers | -2 760 | -172338 |
| Amount of doubtful debts definitively lost for which a write-off has been recorded | -418771 | -128 603 |
| Closing balance at end of financial period | 2074169 | 672340 |
| REDUCTIONS IN VALUE RECORDED FOR DOUBTFUL DEBTORS - TABLE OF MOVEMENTS | 31/12/2020 | 31/12/2019 |
| Prior period closing balance | -604 251 | -470 614 |
| Amount of new write-downs in value recorded | -1 850223 | -314430 |
| Amount in write-downs in value reversed due to the recovery of doubtful debts | 2760 | 88350 |
| Amount of write-downs in value reversed relating to definitively lost receivable for which a write-off has been recorded | 418771 | 92443 |
| Closing balance at end of financial period | -2 032942 | -604 251 |


| ROTATION |  | $31 / 12 / 2020$ | $31 / 12 / 2019$ |
| :--- | :---: | ---: | ---: |
| Trade receivables (Assets II.D.) | a | $€ 4879059$ | $€ 4578276$ |
| Rents (Comprehensive result I.A) | b | $€ 18947587$ | $€ 18863740$ |
| Duration of year in days | c | 365 | 365 |
| Rotation in days | $\mathrm{d}=(\mathrm{a}: \mathrm{b}) \star \mathrm{c}$ | 94 | 88.6 |

## NOTE 8 - Fiscal receivables and other current assets (in €)

|  | 31/12/2020 | 31/12/2019 |
| :--- | ---: | ---: |
| E. Fiscal receivables and other current assets | $\mathbf{2 3 2} 672$ | $\mathbf{5 1} 267$ |
| Other | 232672 | 51267 |

The balance of this heading corresponds to a VAT claim to be recovered following the adjustment file that was submitted to the administrative authorities concerning the development carried out on site 9 during previous years,
and falling under the new VAT regime of optional taxation on professional property (Law of 14 October 2018, effective as from $1^{\text {st }}$ January 2019)

## NOTE 9 - Cash and cash equivalents (in €)

|  | $31 / 12 / 2019$ |  |  |
| :--- | ---: | ---: | ---: |
| F. Cash and cash equivalents | 31/12/2020 | 370 952 | 203012 |

The balances indicated correspond to availability on à current account, and there is no cash equivalent. IAS 7.48 does not apply.

The Group has a current account balance of $€ 771 \mathrm{k}$ in its financial statements as at 31 December 2020. This balance is the result of permanent repayments and loan arbitrations in order to minimise the financial interest expense for the financial period.

As a result, it has signed available credit lines for €144,649k of which only $€ 137,099 \mathrm{k}$ was used as at 31 December 2020, resulting in a residual and additional credit capacity of €7,750k, immediately available in the form of a fixed-term advance.

The available cash balance added to the Group's residual borrowing capacity ( $€ 771 k+€ 7,750 k$ ), i.e. $€ 8,521 k$, takes into account the interim dividend for the year 2020, paid on 4 December 2020, i.e. €4,433k.

## 122 NOTE 10 - Asset adjustment accounts (in €)

|  | 31/12/2020 | 31/12/2019 |
| :--- | ---: | ---: |
| G. Adjustment accounts | $\mathbf{1 2 3 4 0 1 0}$ | $\mathbf{8 4 4} \mathbf{8 1 5}$ |
| Property charges paid in advance | 710163 | 317166 |
| Other | 523847 | 527649 |

The "property charges paid in advance" mainly result from:

- insurance premiums for 2021 for $€ 186 k$,
- prepayment of maintenance services around the Company's sites for €62k;
- accrual of brokerage commissions over the duration of the re-renting of the properties concerned for $€ 99 \mathrm{k}$,
- accrual of rental gratuities for $€ 340 \mathrm{k}$.

The increase of $€ 393 \mathrm{k}$ compared to the previous financial year is mainly explained by the increase in rental gratuities following the acquisition of the company SPI Louvière (+€197k), and the 2021 insurance invoices received before
the closing date, which were received after the closing date last year (+€182k).

The line item "Other" mainly consists of:

- requests for tax relief for property withholding tax and for duties for a total amount of $€ 202 \mathrm{k}$,
- the application of the VAT circular concerning commercial centres, published at the end of 2012 , which enabled the Group to provision a recovery of $€ 150 \mathrm{k}$ on its general costs,
- claims compensation due, on the closing date, for an amount of $€ 146 \mathrm{k}$.


## NOTE 11 - Share Capital

## CAPITAL - IAS 1.134

The objective of the Company relating to its equity (as shown in the statutory financial statements) is to guarantee its continuity, to offer a sustainable return to the shareholders, and to generate added value for the other interested parties, as well as to maintain a capital structure which is aimed at lowering its financing costs.

In this spirit, the company's objectives include maximising its return on a constant scope basis, as well as applying a strict acquisition policy which allows it to manage its debt ratio. These operational dimensions are subject to the company's strategy.

The debt ratio therefore remains a prudently managed dimension, both for the purpose of limiting the exposure to upward fluctuations in interest rates, and in order not to precipitate the opening up of its capital, since the latter is the most expensive source of funding for the Company.

For more information on the debt ratio, please refer to the cash flow table set out after the Statement of Financial Position.

## SHAREHOLDING STRUCTURE AND DECLARATION OF SIGNIFICANT HOLDINGS DURING THE PERIOD UNDER REVIEW

In application of the legal rules relating to the disclosure of significant holdings in issuers whose shares are admitted to trading on a regulated market, and in addition to the legal thresholds, Article 17 paragraph 2 of WEB SCA's Articles of Association also provides for a threshold set at 3\%, the exceeding of which gives rise to a notification obligation.
The same notification is also compulsory in the event of a direct or indirect transfer of securities conferring the right to vote, if, following this transfer, the voting rights fall below one of the thresholds referred to above.

If, as a result of events which change the distribution of voting rights, the percentage of voting rights attached to securities, held directly or indirectly, reaches, exceeds or falls below the thresholds set above, the same notification is mandatory, even if there has been no acquisition or transfer.
The notification must be made as soon as possible, and at the latest within four (4) trading days, starting on the trading
day following the date on which the person required to notify becomes aware of the acquisition or transfer, or of the right to exercise voting rights, or of which said person should have been aware, having regard to the circumstances.

Finally, a declaration is also required if persons acting in concert conclude, modify or terminate their agreement, with the consequence that their voting rights reach, exceed or fall below one of the abovementioned thresholds.

At WEB SCA level, there is a concert agreement between the members of the WAGNER family (namely Mr Robert Jean WAGNER, Mr Robert Laurent WAGNER, Ms Valérie WAGNER, Ms Claire FONTAINE and Ms Jarmila SCHREILOVA), both directly and through the Stichting Administratie Kantoor Valaur (S.A.K.). Concerted shareholding concerns the exercise of voting rights, with a view to carrying out a sustainable common policy, as well as the acquisition and transfer of securities conferring the right to vote. In total, this concerted shareholding represents $49.15 \%$ of the total voting rights.

## CHANGES IN THE SHARE CAPITAL OF THE SIR

thousand three hundred and thirty-seventh (1/3,166,337th) part of the capital, and conferring the same rights and benefits. The capital may be subscribed to and paid up, both by the General Partner WEPS SA, and by the Shareholders.

As at 31 December 2020, the share capital of the Group amounted to $€ 10,000,000$. It is represented by $3,166,337$ shares without a given nominal value, all fully paid up, each representing one / three million one hundred and sixty-six

|  | Share capital | Number of shares | Comments |
| :---: | :---: | :---: | :---: |
| 17/09/1998 | €4 969837 | 2028860 | IPO |
| 26/02/1999 | €4 973268 | 2028996 | Issue of 136 shares following the merger by absorption of SA IMMOWA |
| 06/10/2000 | €4 984671 | 2029982 | Issue of 986 shares following the merger by absorption of SA CEMS and SA WINIMO |
|  | $€ 5000000$ | 2029982 | Conversion of capital into euros, and increase of the latter by € 15,329 by capitalisation of retained earnings |
| 30/09/2004 | €6 700000 | 2302791 | Issue of 272,809 shares following the merger by absorption of SA IMOBEC |
| 08/12/2010 | €9 212498 | 3166337 | Issue of 863,546 shares following a capital increase with preferential rights |
| 30/06/2011 | €10 000000 | 3166337 | Increase in share capital by incorporation of the "Share Premium" account for an amount of $€ 787,502$ |

## NOTE 12 - Reserves (in €)

|  | 31/12/2020 | 31/12/2019 |
| :---: | :---: | :---: |
| C. Reserves | 113319438 | 118888473 |
| a. Legal Reserve ${ }^{1}$ | 40376 | 40376 |
| b. Reserve for the balance of changes in fair value of property | 95563383 | 97986614 |
| c. Reserve for estimated costs and transfer rights arising from the hypothetical disposal of investment properties | -8 772989 | -8724958 |
| e. Reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is not applied | -1 944265 | -1523938 |
| m. Other reserves |  |  |
| n. Retained earnings | 28432934 | 31110380 |

The reserves are shown before allocation of the result for the financial period, which will be subject to the approval of the Ordinary General Meeting of 27 April 2021.

For more details, we refer to the Statement of changes in equity at the beginning of the financial section of this report.

## NOTE 13 - Categories of financial instruments (in €)

|  | 31/12/2020 |  | 31/12/2019 |  | Fair value hierarchy |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book value | Fair value | Book value | Fair value |  |
| FINANCIAL ASSETS |  |  |  |  |  |
| Financial assets available for sale |  |  |  |  | Level 3 |
| Loans and receivables |  |  |  |  |  |
| Deposits paid |  |  |  |  | Level 2 |
| Trade receivables | 4879059 | 4879059 | 4578276 | 4578276 | Level 2 |
| Other receivables | 232672 | 232672 | 51267 | 51267 | Level 2 |
| Cash and cash equivalents | 770952 | 770952 | 203012 | 203012 | Level 2 |
| FINANCIAL LIABILITIES |  |  |  |  |  |
| Fair value through income statement |  |  |  |  |  |
| Authorised hedging instruments | 1803363 | 1803363 | 1944265 | 1944265 | Level 2 |
| Amortised cost |  |  |  |  |  |
| Short-term financial debts | 41241896 | 41241896 | 15604274 | 15604274 | Level 2 |
| Long-term financial debts | 96005969 | 96022569 | 96676568 | 96709741 | Level 2 |
| Trade payables | 1265877 | 1265877 | 1568297 | 1568297 | Level 2 |
| Other payables | 24859 | 24859 | 24859 | 24859 | Level 2 |

The modifications relating to current and non-current borrowings are detailed in Notes 15 and 16 of this financial report.

The fair value of financial instruments is prioritised according to IFRS 13 in 3 levels ( 1 to 3) each corresponding to a degree of observability of the fair value:

- Level 1 fair value measurements are those based on quoted prices (unadjusted) on the financial markets for identical assets or liabilities;
- Level 2 fair value measurements are those based on data other than quoted prices at Level 1, and are observable, either directly (i.e. prices) or indirectly (i.e. data derived from prices);
- Level 3 fair value measurements are those based on valuation techniques that are not based on observable market data (unobservable data).

The fair value of financial instruments has been determined using the following methods:

- for short-term financial instruments, such as trade receivables and debts, the fair value is considered to be not significantly different from the book value, on the basis of the amortised cost;
- for variable rate loans, the fair value is considered to be not significantly different from the book value, on the basis of the amortised cost;
- for fixed rate loans, the fair value is determined by discounting future rates based on a market rate on the closing date;
- for interest rate hedging instruments, the fair value is deter-mined by discounting future cash flows based on forward interest rate curves, on the closing date.


## NOTE 14 - Non-current liabilities (in €)

|  | 31/12/2020 | 31/12/2019 |
| :---: | :---: | :---: |
| I. Non-current liabilities | 96025969 | 96676568 |
| A. Provisions | 20000 | - |
| B. Non-current financial debts | 96005969 | 96676568 |
| - Credit institutions | 95857307 | 96457437 |
| - Amortisable investment credit BNP Paribas Fortis | - | 1150 |
| - Amortisable investment credit BNP Paribas Fortis | - | 4601 |
| - Amortisable Investment Credit Belfius | 481675 | 557400 |
| - Amortisable investment credit BNP Paribas Fortis | 1735632 |  |
| - Roll over BNP Paribas Fortis | 5000000 | 5000000 |
| - Roll over Belfius | 8500000 | 8500000 |
| - Roll over BNP Paribas Fortis |  | 13000000 |
| - Roll over Belfius | 13000000 | 13000000 |
| - Roll over Belfius | 2280000 | 2280000 |
| - Roll over Belfius | 6080000 | 6080000 |
| - Roll over Belfius | 6840000 | 6840000 |
| - Roll over Belfius | 6600000 |  |
| - Roll over Belfius | 2640000 |  |
| - Roll over Belfius | 3960000 |  |
| - Roll over Belfius | 2875000 |  |
| - Roll over Belfius | 2615000 |  |
| - Roll over BNP Paribas Fortis | 3800000 | 3800000 |
| - Roll over BNP Paribas Fortis | 700000 | 700000 |
| - Roll over BNP Paribas Fortis | 250000 | 150000 |
| - Bullet investment credit BNP Paribas Fortis | 4000000 | 4000000 |
| - Bullet investment credit Belfius | - | 3000000 |
| - Bullet investment credit BNP Paribas Fortis |  | 5000000 |
| - Bullet investment credit Belfius | 9500000 | 9500000 |
| - Bullet investment credit BNP Paribas Fortis | 9000000 | 9000000 |
| - Bullet investment credit BNP Paribas Fortis | 6000000 | 6000000 |
| - Amortisable investment credit BNP Paribas Fortis | - | 34286 |
| - Amortisable investment credit BNP Paribas Fortis | - | 10000 |
| - Rental guarantees received | 148661 | 219131 |

## PROVISIONS

A provision of $€ 20 \mathrm{k}$ was made on 31 December 2020 in order to meet the costs relating to a dispute with a tenant. Effectively, following the collapse of part of the false ceiling,
the tenant considers that it has suffered damage as a result of the closure of its business.

## NON-CURRENT FINANCIAL DEBTS

Overall, financial debts are stable compared to 31 December 2019. The main movements are as follows:

- transfer to current financial debts of three loans maturing in the year for $€ 21,000$ k;
- subscription to several roll-overs for an amount of $€ 18,690 \mathrm{k}$ in order to finance, on the one hand, the acquisition of two buildings and, on the other hand, capitalised works amounting to $€ 2,125 \mathrm{k}$ (Cf. Note 5);
- integration of an investment credit of $€ 1,736 \mathrm{k}$ following the full consolidation of the subsidiary SPI La Louvière SA (Cf. Note 40).


## THE LINE ITEM "CREDIT INSTITUTIONS" INCLUDES <br> 1. The long-term investment loans subscribed to by the subsidiary "Bromley SA", absorbed on 30 June 2011, as detailed below:

a. On 30 December 2005, the absorbed company "Bromley SA" entered into a fixed rate credit opening contract with the bank BNP Paribas Fortis at a rate of $4.53 \%$, and for an amount of $€ 150 k$. This contract was entered into for a period of 15 years, and its expiry is therefore scheduled for $1^{\text {st }}$ January 2021;
b. On 30 December 2005, the absorbed company "Bromley SA" entered into a fixed rate credit opening contract with BNP Paribas Fortis bank at a rate of $4.53 \%$, and for an amount of $€ 600 \mathrm{k}$. This contract was entered into for a period of 15 years, and its expiry is therefore scheduled for 6 January 2021;
c. On 9 July 2007, the absorbed company "Bromley SA" entered into a fixed rate credit opening contract with the bank BNP Paribas Fortis at a rate of $2.68 \%$, and for an amount of $€ 1,318 \mathrm{k}$. This contract was entered into for a period of 20 years, and its expiry is therefore scheduled for 30 September 2027..

The rights and obligations related to these credit lines have been fully transferred to WEB SCA.

## 2. The long term Roll Overs detailed below:

a. On 23 September 2016, WEB SCA entered into a variable rate credit opening contract with Belfius Bank for $€ 8.5 \mathrm{M}$. This contract will end on 30 September 2023 The interest rate is set on the basis of the 3 -month Euribor plus $0.85 \%$ per year

A non-use commission of $0.20 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line;
b. On 15 January 2016, WEB SCA entered into a variable rate credit opening contract with BNP Paribas Fortis bank for an amount of $€ 13 M$. This contract will end on 31 January 2021. The interest rate is set on the basis of the 3-month Euribor plus 1.10\% per year.
This contract has already been renewed by two new contracts for an amount of $€ 6.5$ million each, which expire on 31 January 2024 and 31 January 2026. The interest rate that will be applied to these new contracts are, respectively, the 3-month Euribor increased by $1.79 \%$, and the 3 -month Euribor increased by $1.82 \%$.
A non-use commission of $0.20 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line;
c. On 23 September 2016, WEB SCA entered into a variable rate credit opening contract with Belfius Bank for €13M. This contract will end on 12 August 2021. The interest rate is set on the basis of the 3 -month Euribor plus 0.98\% per year

On 26 April 2019, this credit was extended until 12 May 2025. The interest rate to be applied as from 13 August 2021 is the 3 - month Euribor plus 1.13\%.

A non-use commission of $0.20 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line. As from 13 August 2021, the non-use commission will be 0.35\% per year;
d. On 16 March 2017, WEB SCA entered into a variable rate credit opening contract with BNP Paribas Fortis bank for an amount of $€ 3.8 \mathrm{M}$. This contract will end on 30 April 2024. The interest rate is set on the basis of the 3-month Euribor plus 1.15\% per year.

A non-use commission of $0.1085 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line;
e. On 16 March 2017, the Company entered into a variable rate credit opening contract with BNP Paribas Fortis bank for an amount of $€ 0.7 \mathrm{M}$. This contract wil end on 30 April 2024. The interest rate is set on the basis of the 3-month Euribor plus $1.15 \%$ per year.
A non-use commission of $0.1085 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line;
f. On 26 June 2017, the former subsidiary Centre Commercial St Georges SA, absorbed on $1^{\text {st }}$ September 2018 from an accounting viewpoint, entered into a variable rate credit opening contract with BNP Paribas Fortis bank for an amount of $€ 1.15 \mathrm{M}$. This contract wil end on 30 June 2023. The interest rate is set on the basis of the 3-month Euribor plus $1.25 \%$ per year.

A non-use commission of $0.25 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line;
g. On 24 May 2018, WEB SCA entered into a variable rate credit opening contract with the Belfius bank for an amount of $€ 2.28 \mathrm{M}$. This contract will end on 30 June 2025. The interest rate is set on the basis of the 3 -month Euribor plus 1.07\% per year.

A non-use commission of $0.35 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line;
h. On 24 May 2018, WEB SCA entered into a variable rate credit opening contract with the Belfius bank for an amount of $€ 6.08 \mathrm{M}$. This contract will end on 30 June 2024. The interest rate is set on the basis of the 3 -month Euribor plus $0.97 \%$ per year.

A non-use commission of $0.35 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line;
i. On 24 May 2018, WEB SCA entered into a variable rate credit opening contract with the Belfius bank for an amount of $€ 6.84 \mathrm{M}$. This contract will end on 30 June 2022. The interest rate is set on the basis of the 3-month Euribor plus 0.67\% per year.

A non-use commission of $0.20 \%$ per year is payable quarterly per period started, calculated pro rata temporis on the unused amounts of the credit line.
j. On 3 January 2019, WEB SCA renewed a variable rate credit opening contract with BNP Paribas Fortis bank for an amount of $€ 5 \mathrm{M}$. This contract will end on 2 January 2025. The interest rate is set on the basis of the 3-month Euribor plus $0.90 \%$ per year.

A non-use commission of $0.145 \%$ per quarter is calculated on the unused amount of the credit.
k. On 30 September 2019, WEB SCA entered into a variable rate credit opening with the Belfius bank for an amount of $€ 6.6 \mathrm{M}$. This credit line was made available on 22 January 2020, and will end on 20 January 2026. The interest rate is set on the basis of the 3-month Euribor plus 1.34\% per year.
A non-use commission of $0.35 \%$ per year is calculated prorata temporis on the unused amounts of the credit line.
I. On 30 September 2019, WEB SCA entered into a variable rate credit opening with the Belfius bank for an amount of $€ 2.64 \mathrm{M}$. This credit line was made available on 22 January 2020, and will end on 20 January 2027. The interest rate is set on the basis of the 3-month Euribor plus 1.41\% per year.
A non-use commission of $0.35 \%$ per year is calculated prorata temporis on the unused amounts of the credit line.
m. On 30 September 2019, WEB SCA entered into a variable rate credit opening with the Belfius bank for an amount of $€ 3.96 \mathrm{M}$. This credit line was made available on 22 January 2020, and will end on 20 January 2027. The interest rate is set on the basis of the 3-month Euribor plus 1.41\% per year.
A non-use commission of $0.35 \%$ per year is calculated prorata temporis on the unused amounts of the credit line.
n. On 6 June 2020, WEB SCA entered into a variable rate credit opening with the Belfius bank for an amount of $€ 2.88 \mathrm{M}$. This credit line was made available on 30 June 2020, and will end on 30 June 2025. The interest rate is set on the basis of the 3-month Euribor plus 1.49\% per year.

A non-use commission of $0.2 \%$ per year is calculated prorata temporis on the unused amounts of the credit line.
o. On 6 June 2020, WEB SCA entered into a variable rate credit opening with the Belfius bank for an amount of $€ 2.61 \mathrm{M}$. This credit line was made available on 30 June 2020, and will end on 30 June 2026. The interest rate is set on the basis of the 3-month Euribor plus $1.57 \%$ per year.

A non-use commission of $0.35 \%$ per year is calculated prorata temporis on the unused amounts of the credit line.

## 3. The long-term investment credits detailed below:

a. On $1^{\text {st }}$ January 2013, the subsidiary SPI La Louvière SA entered into an amortisable fixed-rate credit opening contract with Belfius Bank for an amount of $€ 3,800 \mathrm{k}$. The rate for this contract was revised in January 2020 to 1.95\%. This contract will end on 31 December 2027;
b. On 30 June 2016, the Company entered into a 1.10\% fixed-rate credit opening contract with Belfius bank for an amount of $€ 3 M$. This contract will end on 30 April 2021;
c. On 26 September 2016, the Company entered into a 0.95\% fixed-rate credit opening contract with BNP Paribas Fortis bank for an amount of $€ 5 \mathrm{M}$. This contract will end on 30 September 2021;
d. On 23 September 2016, the Company entered into a 1.15\% fixed-rate credit opening contract with Belfius Bank for $€ 9.5 \mathrm{M}$. This contract will end on 30 September 2023;
e. On 16 March 2017, the Company entered into a 1.60\% fixed-rate credit opening contract with BNP Paribas Fortis bank for an amount of €9M. This contract will end on 30 April 2024;
f. On 26 June 2017, the former subsidiary Centre Commercial St Georges SA, absorbed on 1st September 2018 from an accounting viewpoint, entered into a 1.57\% fixed-rate credit opening contract with BNP Paribas Fortis bank for an amount of €6M. This contract will end on 30 June 2023;
g. On 26 November 2016, the former subsidiary Centre Commercial St Georges SA, absorbed on 1st September 2018 from an accounting viewpoint, entered into a 1.00\% fixed-rate credit opening contract with BNP Paribas Fortis bank for an amount of €60k. This contract will end on 26 November 2021;
h. On 16 November 2015, the former subsidiary Centre Commercial St Georges SA, absorbed on 1st September 2018 from an accounting viewpoint, entered into a $1.89 \%$ fixed-rate credit opening contract with BNP Paribas Fortis for an amount of $€ 0.3 \mathrm{M}$. This contract will end on 19 Aguust 2021;
i. On 30 November 2017, the Company entered into a 1.48\% fixed-rate credit opening contract with BNP Paribas Fortis bank for an amount of € 4 M . This contract will end on 30 November 2022.

## THE "RENTAL GUARANTEES RECEIVED" HEADING IS EXPLAINED AS FOLLOWS:

Part of the rental guarantees is paid directly to the Group's bank accounts. At the end of the lease, an inventory is organised in the presence of the parties concerned. If there
is nothing to the contrary, the rental guarantee is then returned to the tenant. Otherwise, the guarantee is used to return the rental property to its original state.

NOTE 15 - Current financial debts and derivative instruments (in €)

|  | 31/12/2020 | 31/12/2019 |
| :---: | :---: | :---: |
| B. Current financial debts | 41241896 | 15604274 |
| - Straight loan Belfius Bank | 5500000 | 5200000 |
| - Straight loan BNP Paribas Fortis Bank | 14350000 | 10200000 |
| - Long term loans BNP Paribas Fortis (maturing during the year) | 13000000 |  |
| - Long term loans BNP Paribas Fortis (maturing during the year) | 5000000 |  |
| - Long term loans Belfius (maturing during the year) | 3000000 |  |
| - Short term loans Belfius | 266134 |  |
| - Short term loans BNP Paribas Fortis | 1150 | 13465 |
| - Short term loans BNP Paribas Fortis | 4601 | 53861 |
| - Short term loans BNP Paribas Fortis | 75725 | 73519 |
| - Short term loans BNP Paribas Fortis | 34286 | 51429 |
| - Short term loans BNP Paribas Fortis | 10000 | 12000 |
| C. Other current financial liabilities | 1803363 | 1944265 |
| - Fair value of derivative instruments | 1803363 | 1944265 |

The increase in current financial debts of $€ 25,638 \mathrm{k}$ is mainly due to:

1. the transfer to current financial debts of three loans maturing in the year for $€ 21,000 \mathrm{k}$. The first of the credits matured on 31 January 2021, and has been renewed. The others will be subject to renewal in the course of 2021;
2. the drawdown of $€ 4,450 \mathrm{k}$ from straight loans to pay the interim dividend for the year (i.e. $€ 4,433 \mathrm{k}$ ) in December 2020, and to cover delays in collecting rental income during the confinement periods imposed by COVID-19.

The table hereafter sets out the Group's future commitments until the expiration of these various contracts, in accor-dance with IFRS 7.39 (a). The calculated interest amounts correspond to the undiscounted contractual cash flows, in accordance with IFRS 7.B11D.

DETAILED TABLE OF USES OF BANK CREDITS AS AT 31/12/2020 AND FUTURE CASH FLOWS ARISING FOR THE GROUP (IN €)

| Organisation | Type ${ }^{1}$ | Rate ${ }^{2}$ | End of loan date | Rate ${ }^{3}$ | $\begin{array}{r} <\text { or }=1 \\ \text { year } \\ \text { Nominal } \end{array}$ | $\begin{array}{r} >1 \& \\ <5 \text { year } \\ \text { Nominal } \end{array}$ | > 5 year Nominal | $\begin{aligned} & \text { Nominal - } \\ & \text { total } \\ & 31 / 12 / 2020 \end{aligned}$ | Gross contractual interest - total $31 / 12 / 2020$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BERCHEM |  |  |  |  |  |  |  |  |  |
| BNP Paribas Fortis | LT | F | 06/01/2021 | 4.53\% | 4601 | - | - | 4601 | 13 |
| BNP Paribas Fortis | LT | F | 01/01/2021 | 4.53\% | 1150 | - | - | 1150 | 18 |
| BNP Paribas Fortis | LT | F | 30/09/2027 | 2.68\% | 75725 | 326317 | 155358 | 557400 | 66805 |
| RHODE-ST-GENĖSE |  |  |  |  |  |  |  |  |  |
| BNP Paribas Fortis | LT | V | 31/01/2021 | E+MF | 13000000 | - | - | 13000000 | 6605 |
| ALL |  |  |  |  |  |  |  |  |  |
| Belfius | LT | V | 30/09/2023 | E+MF | - | 8500000 | - | 8500000 | 190403 |
| Belfius | LT | V | 12/05/2025 | E + MF | - | 13000000 | - | 13000000 | 357754 |
| BNP Paribas Fortis | CT | V | Illimitée | E+MF | 14350000 | - | - | 14350000 | 13393 |
| Belfius | CT | V | Illimitée | E+MF | 5500000 | - | - | 5500000 | 5133 |
| Belfius | LT | F | 30/04/2021 | 1.10\% | 3000000 | - | - | 3000000 | 11000 |
| BNP Paribas Fortis | LT | F | 30/09/2021 | 0.95\% | 5000000 | - | - | 5000000 | 36021 |
| Belfius | LT | F | 30/09/2023 | 1.15\% | - | 9500000 | - | 9500000 | 304383 |
| BNP Paribas Fortis | LT | F | 30/11/2022 | 1.48\% | - | 4000000 | - | 4000000 | 114947 |
| ST-GEORGES-S/MEUSE |  |  |  |  |  |  |  |  |  |
| BNP Paribas Fortis | LT | V | 30/04/2024 | E+MF | - | 3800000 | - | 3800000 | 147609 |
| BNP Paribas Fortis | LT | $V$ | 30/04/2024 | E+MF | - | 700000 | - | 700000 | 27191 |
| BNP Paribas Fortis | LT | $V$ | 30/06/2023 | E+MF | - | 250000 | - | 250000 | 7908 |
| BNP Paribas Fortis | LT | F | 30/04/2024 | 1.60\% | - | 9000000 | - | 9000000 | 486400 |
| BNP Paribas Fortis | LT | F | 30/06/2023 | 1.57\% | - | 6000000 | - | 6000000 | 238378 |
| BNP Paribas Fortis | LT | F | 26/11/2021 | 1.00\% | 10000 | - | - | 10000 | 115 |
| BNP Paribas Fortis | LT | F | 19/08/2021 | 1.89\% | 34286 | - | - | 34286 | 719 |
| GOSSELIES (SITE 9) |  |  |  |  |  |  |  |  |  |
| BNP Paribas Fortis | LT | V | 02/01/2025 | E+MF | - | 5000000 | - | 5000000 | 193035 |
| PÉRUWELZ |  |  |  |  |  |  |  |  |  |
| Belfius | LT | V | 30/06/2025 | E+MF | - | 2280000 | - | 2280000 | 58652 |
| Belfius | LT | $V$ | 30/06/2024 | E+MF | - | 6080000 | - | 6080000 | 94464 |
| Belfius | LT | V | 30/06/2022 | E+MF | - | 6840000 | - | 6840000 | 11826 |
| ALLEUR |  |  |  |  |  |  |  |  |  |
| Belfius | LT | V | 20/01/2026 | E+MF | - | - | 6600000 | 6600000 | 453501 |
| Belfius | LT | V | 20/01/2027 | E+MF | - | - | 2640000 | 2640000 | 228617 |
| Belfius | LT | $V$ | 20/01/2027 | E+MF | - | - | 3960000 | 3960000 | 342926 |
| Belfius | LT | V | 30/06/2025 | E + MF | - | 2875000 | - | 2875000 | 195387 |
| HOUDENG |  |  |  |  |  |  |  |  |  |
| Belfius | LT | $V$ | 30/06/2026 | E+MF | - | - | 2615000 | 2615000 | 228884 |
| Belfius | LT | F | 31/12/2027 | 1.95\% | 266134 | 1117937 | 617695 | 2001766 | 162154 |
|  |  |  |  |  | 41241896 | 79269254 | 16588053 | 137099203 | 3984240 |

## CONTRACTUAL COVENANTS WITH PARTNER BANKS

The general conditions for the opening of credits to companies can be obtained on request from the financial institutions concerned.

The Group:

- declares that it has full ownership of all of its assets and holdings detailed in its financial statements, which are not and/ or will not be encumbered by any right, lien, mortgage or seizure;
- undertakes to maintain the status of a regulated property company (SIR), and to comply with its legal frame-work, in accordance with the Law of 12 May 2014 and its Royal Decree of 13 July 2014, and their successive adaptation(s);
- undertakes not to exceed a debt ratio of 55\% of the assets or, if applicable, a lower debt ratio as imposed by the Financial Services and Markets Authority (FSMA). The indebtedness is calculated in accordance with the provisions of the Royal Decree relating to SIRs;
- undertakes to entrust its financial partners with a volume of financial transactions proportional to the credit lines granted; undertakes, throughout the term of the credit, to apply the same accounting rules as those which were applied to the previous figures published;
- undertakes to comply with a Debt Service Cover Ratio (DSCR) > 2, and this, as long as the Bank is not fully reimbursed in principal, interest and incidental costs.

As at 31 December 2020, the Group's consolidated financial statements show a DSCR ${ }^{1}=$ Rents (Cf. Heading I.a Rents) / (XXI. Net interest charges (Cf. Heading XXI) + Capital repayment of investment loans) of 7.4 compared to 11.2 at 31 December 2019. This decrease compared to 31 December 2019 is explained on the one hand by the increase in the cost of borrowing, and on the other hand by the increase in the capital repayment of investment loans following the acquisition of SPI La Louvière SA, which had an investment loan to be repaid of $€ 2,220 \mathrm{k}$ at the date of acquisition.

## NOTE 16 - Hedging instrument contracts (in €)

In order to cover the fluctuation risk of the 3-month Euribor rate paid on variable-rate financial debts, the Group has entered into a certain number of conventional IRS contracts.

| Organisation | End date | Nominal IRS | Fixed rate | Net interest expense payable < ot = 1 year | $\begin{array}{r} \text { Net interest } \\ \text { expense } \\ \text { payable > } 1 \text { year } \\ \text { and }<5 \text { years } \end{array}$ | Net interest expense payable > 5 years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Belfius | 12/05/2025 | 13000000 | $\begin{array}{r} 0.57 \% \text { then } \\ 0.525 \% \end{array}$ | 161728 | 448476 | - |
| Belfius | 12/08/2021 | 15000000 | 1.70\% | 253871 | - | - |
| Belfius | 30/06/2022 | 6840000 | 0.31\% | 58943 | 30108 | - |
| Belfius | 29/09/2023 | 8500000 | 0.51\% | 90248 | 157297 | - |
| Belfius | 28/06/2024 | 6080000 | 0.62\% | 70938 | 173467 | - |
| Belfius | 30/06/2025 | 2280000 | 0.75\% | 29680 | 99298 | - |
| BNP Paribas Fortis | 01/01/2025 | 5000000 | 0.16\% | 52896 | 153688 | - |
|  |  | 56700000 |  | 718304 | 1062334 | - |

In the financial statements as at 31 December 2020，the nominal value of all of these rate hedges is $€ 56.7 \mathrm{M}$ as against €98．0M of variable rate bank loans，which gives a cover ratio of $57.9 \%$（in accordance with the directives of the Board of Directors），the detailed calculation of which is provided below．

The table below shows the Group＇s future commitments up to the expiry of these rate hedging contracts，in accordance with IFRS 7.39 （b）．The calculated interest amounts corres－ pond to the undiscounted contractual cash flows，in accor－ dance with IFRS 7．B11．

| Organisation | Nominal （bank loans－ Cf．Note 8） | Fixed rate loans | Loans at variable rate | Variable rate Ioans covered by an IRS | Variable rate loans not covered by an IRS | Impact on Net Result of a Var． of＋ 10 bp Euribor 3 month for 1 year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BERCHEM |  |  |  |  |  |  |
| BNP Paribas Fortis | 4601 | 4601 |  |  |  |  |
| BNP Paribas Fortis | 1150 | 1150 |  |  |  |  |
| BNP Paribas Fortis | 557400 | 557400 |  |  |  |  |
| RHODE－ST－GENĖSE |  |  |  |  |  |  |
| BNP Paribas Fortis | 13000000 |  | 13000000 | 15000000 | －2 000000 | －2 000 |
| TOUS |  |  |  |  |  |  |
| Belfius | 8500000 |  | 8500000 | 8500000 |  |  |
| Belfius | 13000000 |  | 13000000 | 13000000 |  |  |
| BNP Paribas Fortis | 14350000 |  | 14350000 |  | 14350000 | 10200 |
| Belfius | 5500000 |  | 5500000 |  | 5500000 | 5200 |
| Belfius | 3000000 | 3000000 |  |  |  |  |
| BNP Paribas Fortis | 5000000 | 5000000 |  |  |  |  |
| Belfius | 9500000 | 9500000 |  |  |  |  |
| BNP Paribas Fortis | 4000000 | 4000000 |  |  |  |  |
| ST－GEORGES／MEUSE |  |  |  |  |  |  |
| BNP Paribas Fortis | 3800000 |  | 3800000 |  | 3800000 | 3800 |
| BNP Paribas Fortis | 700000 |  | 700000 |  | 700000 | 700 |
| BNP Paribas Fortis | 250000 |  | 250000 |  | 250000 | 150 |
| BNP Paribas Fortis | 9000000 | 9000000 |  |  |  |  |
| BNP Paribas Fortis | 6000000 | 6000000 |  |  |  |  |
| BNP Paribas Fortis | 10000 | 10000 |  |  |  |  |
| BNP Paribas Fortis | 34286 | 34286 |  |  |  |  |
| GOSSELIES（SITE 9） |  |  |  |  |  |  |
| BNP Paribas Fortis | 5000000 |  | 5000000 | 5000000 |  |  |
| PÉRUWELZ |  |  |  |  |  |  |
| Belfius | 2280000 |  | 2280000 | 2280000 |  |  |
| Belfius | 6080000 |  | 6080000 | 6080000 |  |  |
| Belfius | 6840000 |  | 6840000 | 6840000 |  |  |
| ALLEUR |  |  |  |  |  |  |
| Belfius | 6600000 |  | 6600000 |  | 6600000 |  |
| Belfius | 2640000 |  | 2640000 |  | 2640000 |  |
| Belfius | 3960000 |  | 3960000 |  | 3960000 |  |
| Belfius | 2875000 |  | 2875000 |  | 2875000 |  |
| HOUDENG |  |  |  |  |  |  |
| Belfius | 2615000 |  | 2615000 |  | 2615000 |  |
| Belfius | 2001766 | 2001766 |  |  |  |  |
| TOTAL | 137099203 | 39109203 | 97990000 | 56700000 | 41290000 | 18050 |
| RELATIVE \％ | 100\％ | 28．53\％ | 71．47\％ |  |  |  |
| RELATIVE \％ |  |  | 100\％ | 57．86\％ | 42．14\％ |  |

## NOTE 17 - Trade and other current payables (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| D. Trade and other current payables | $\mathbf{3 0 7 2} \mathbf{6 4 1}$ | $\mathbf{3 1 6 4 8 6 9}$ |
| a) Exit Tax | 1326546 | 1253527 |
| B. Other | 1746095 | 1911341 |
| Suppliers | 1265877 | 1568297 |
| Taxes, remunerations and social charges | 480217 | 343044 |

As at 31 December 2019 the exit tax debt included an amount payable following the merger by absorption in 2018 of the company "Centre Commercial St-Georges". This debt was paid during the first half of 2020.

The amount recorded as at 31 December 2020 of $€ 1,326 \mathrm{k}$ corresponds to the exit tax payable on the two acquisitions during the first half of 2020, i.e. $€ 274 \mathrm{k}$ for the building located in Houdeng, and $€ 1,052 \mathrm{k}$ for the building located in Loncin (Alleur).

The exit tax debt is equal to the difference between the building's market value (after deduction of registration fees) and its fiscal value (after deduction of deferred tax), multiplied by $15 \%$.

## NOTE 18 - Other current liabilities (in €)

The line item "Other" includes, on the one hand, the total of supplier payables not yet due and, on the other hand, "fiscal" payables. The size of the works carried out for the Group's assets fully justifies the elevated amount of the non-due suppliers. For more details on investments, please refer to Note xx of this report.
The balance in the heading "Taxes, remunerations and social charges" is broken down into 3 amounts:

- provision for corporate tax amounting to €93k;
- VAT current account amounting to €16k;
- withholding tax and other taxes relating to buildings for €337k;
- provision for holiday pay amounting to $€ 34$ k.

|  | 31/12/2020 | 31/12/2019 |
| :--- | ---: | ---: | ---: |
| E. Other current liabilities | $\mathbf{2 4 8 5 9}$ | $\mathbf{2 4 8 5 9}$ |
| Dividends on overdue coupons | 24859 | 24859 |
| Miscellaneous liabilities | - | - |

All coupons that are due but not yet collected by Shareholders are included in this section.

## NOTE 19 - Liability adjustment accounts (in $€$ )

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | 31/12/2019 |
| :--- | ---: | ---: |
| F. Adjustment accounts | $\mathbf{3 6 0 8 8 6 7}$ | $\mathbf{3 4 3 2 6 6 0}$ |
| Property income received in advance | 3480376 | 3336180 |
| Interest and other accrued charges not yet due | 128491 | 96481 |

The line item "Property income received in advance" exclusively relates to the advance invoicing of rents and charges for all of the Company's tenants.

The line item "Interest and other accrued charges not yet due" includes the prorated financial interest charge as at 31 December 2020 accrued and not yet paid.

## NOTE 20 - Rental income (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | 31/12/2019 |
| :--- | ---: | ---: |
| I. Rental income | $\mathbf{1 8 8 2 5} \mathbf{2 5 7}$ | $\mathbf{1 8 7 8 9 6 9 4}$ |
| A. Rental | 18947587 | 18863740 |
| C. Free rental | -122330 | -74046 |
| E. Compensation for early termination of leases | - | - |

The table shows the different component parts of rental income. In addition to rents, rental income also includes:

- items relating to the periodical distribution of the rental gratuities granted, recognised in accordance with IFRS standards;
- compensation for early termination of leases.

The Group leases its investment properties, mainly on the basis of commercial lease agreements or common law, which are simple rental contracts within the meaning of IFRS 16. In addition, the Group occasionally enters into precarious type agreements (leases renewed from month to month, from 6 months to 6 months, or even from year to year); this type of contract represents a negligible percentage compared to all the leases in force.

Most rental contracts include clauses intended to limit the negative effects on the Group in the event of a negative change in the index.
A bank guarantee corresponding to 3 months' rent is required. Despite the fact that rents are usually payable in advance on a monthly or quarterly basis, a provision of funds is also generally requested for rental charges and taxes incumbent au locataire, which are subject to annual adjustment invoices.
The SIR owns 4 parcels of land which it rents to tenants, some of which have constructed their own building there. In such case, it should be noted that the constructions become the property of the lessor in the event of the tenant's departure, or at the end of the lease if the latter is not renewed.

There are no current rental contracts which contain a building purchase clause.

As at 31 December 2020, the Group's rental income amounted to $€ 18,825 \mathrm{k}$ as against $€ 18,790 \mathrm{k}$ for the previous year $(+0.2 \%)$. The variation can mainly be explained by the following movements:
i. the loss of rental income ( $-€ 1,676 \mathrm{k}$ ) mainly concentrated on the first half year for the consolidating Company WEB SCA due to:

- the non renewal of the Cedicora leases (-€519k for 2020 - the arrival of a new tenant, Tailormade, should be noted as from $1^{1 \text { st }}$ December 2020), Hainaut Caravaning (-€184k), Bricourcelles (-€123k), Corposana (-€72k), The Room (-€62k) and Brico (-€58k);
- the sale of Green Power Kart (site 1) on 12 September 2019 (-€132k);
- the sale of Immo Cigna on19 March 2020 (-€75k);
- other rental vacancies impacted by COVID-19 during the first half of 2020, acting as an accelerator in the context of bankruptcies (- €451k).
ii. the increase in rental income during the second half of the year by the consolidating Company WEB SCA (+€428k). It should be noted that more than 20 new leases were signed during this period.
iii. the entry into the consolidated scope of the buildings acquired at Alleur and Houdeng-Goegnies at the end of January 2020 (+€1,303k - Cf. Note 5).

It should be noted that, despite the negative context of a year 2020 marked by the COVID crisis, the Group has been able to improve its occupancy rate, which rose from $94.43 \%$ in 2019 to $94.77 \%$ as of 31 December 2020; this demonstrates the appreciation of the Group's commercial offer.

The table below shows all future non-indexed rents which will be collected up until their next expiration date.
Additional information relating to rental income in terms of leases and tenants is included in the "Property report" section of this report.

## NON-INDEXED FUTURE RENT

|  | 31/12/2020 | 31/12/2019 |
| :---: | :---: | :---: |
| At less than one year | 18677058 | 16930547 |
| Between one and five years | 24799179 | 23199674 |
| At more than five years | 15405986 | 10712650 |
| TOTAL | 58882222 | 50842870 |

## NOTE 21 - Rental charges (in €)

| III. Rental charges | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | 31/12/2019 |
| :--- | ---: | ---: |
| A. Rents payable on rented premises | $\mathbf{- 1 4 3 6 3 4 4}$ | $\mathbf{- 1 3 3 8 3 3}$ |
| B. Write-downs in value of trade receivables | -1439104 | - |
| C. Reversal of write-downs in value of trade receivables | 2760 | -314471 |

As mentioned in Note 5, WEB SCA occupies its own premises, and therefore does not pay any rent to third parties.
The write-downs and reversals of write-downs of trade receivables are detailed in Note 7 "Trade receivables and doubtful debts".

## NOTE 22 - Recovery of rental charges and duties normally assumed by the tenant on rented properties (in $€$ )

| V. Recovery of rental charges and duties | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| A. Re-invoicing of rental charges incurred by the owner at the expense of the tenant | $\mathbf{2 8 5 9 6 4 1}$ | $\mathbf{3 1 5 8 7 1 1}$ |
| B. Re-invoicing of withholding taxes and duties on rented properties | 1735945 | 1468812 |

The Company's leases provide for re-invoicing of charges which the Lessor a priori incurs, but which are the concern of the tenant, namely:

- site maintenance works (surroundings and parking spaces) and security;
- consumables (water, gas, electricity) if appropriate, according to actual consumption;
- withholding taxes (except for private apartments) and duties.

| VII. Rental charges and duties | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :---: | ---: | ---: |
| A. Rental charges incurred by the owner | $\mathbf{- 3 4 6 0 4 4 1}$ | $\mathbf{- 3 6 8 8 2 3 1}$ |
| B. Withholding taxes and duties on rented properties | -1550545 | -1840549 |

A comparison between the two headings V and VII above shows that the recovery rates are as follows:

| A. Rental charges incurred by the owner | 31/12/2020 | 31/12/2019 |
| :--- | ---: | ---: |
| B. Withholding taxes and duties on rented properties | $72,5 \%$ | $79,8 \%$ |

The rate of re-invoicing of rental charges incurred by the owner decreased from $79.8 \%$ to $72.5 \%$, and that of reinvoicing of property withholding tax and duties on buildings decreased from 91.5\% to 90.9\%.

With regard to the re-invoicing to tenants of rental charges incurred by the owner (energy, maintenance, security costs, etc.), the Group invoiced $€ 1,124 \mathrm{k}$ during the year, whereas it incurred, $€ 1,551 \mathrm{k}$ of charges during the same period. The rate of re-invoiced charges decreased mainly due to common maintenance and energy costs that could not be re-invoiced following the departure of certain tenants.

With regard to the re-invoicing of property withholding tax and municipal charges (e.g. taxes on free parking in the Charleroi region), the Group invoiced $€ 1,736 \mathrm{k}$ as against $€ 1,910 \mathrm{k}$ in charges, net of requests for rebates ( $€ 168 \mathrm{k}$ ) for withholding tax on eligible rental vacancies (Art. 257 CIR 92).

The above constitutes the sole contractual obligation of the Company with regard to IAS 40-66.

## NOTE 23 - Rental charges and duties normally assumed by the tenant on rented properties (in €)

| VII. Rental charges and duties | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :---: | :---: | :---: |
| A. Rental charges incurred by the owner | $\mathbf{- 3 4 6 0 4 4 1}$ | $\mathbf{- 3 6 8 8 2 3 1}$ |
| B. Withholding taxes and duties on rented properties ${ }^{1}$ | -1550545 | -1840549 |

The charges incurred by the owner but payable by the tenant are the consumption of water, electricity and gas, as well as the maintenance and security of certain rented properties.

A statement of the various meters is produced quarterly and sent for re-invoicing to customers who do not have their own meters,

Regular maintenance of green spaces and parking areas is carried out. This service is organised by the Group and, barring contractual exceptions, is invoiced to tenants. This amount is fixed on the basis of the surface area occupied, and is indexed annually.

Property sites for which security is organised are also subject to a flat-rate recharge.
For some tenants, rental charges are subject to provisional periodic invoicing. In this regard, there may be a slight difference between the charges actually invoiced and those effectively incurred by the Group, as the adjustment is made annually.

Certain charges incurred by tenants may also be assumed by the Group. This concerns the common lighting of property sites, and the maintenance referred to above relating to unoccupied properties.
Finally, it should be noted that certain property withholding taxes are subject to requests for tax relief from the Tax Administration. In the event of reimbursement, this is recognised under heading VII.A "Rental charges incurred by the owner".

NOTE 24 - Technical costs (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :---: | ---: | ---: |
| IX. Technical costs | $\mathbf{- 1 6 5 6 5 1 2}$ | $\mathbf{- 1 4 4 9} \mathbf{2 1 1}$ |
| A. Recurring | -195138 | -173374 |
| Insurance premiums | -195138 | -173374 |
| B. Non-recurring | -1461374 | -1275837 |
| Major repairs | -1258453 | -1071416 |
| Claims | -202921 | -204421 |

As at 31 December 2020, the amount of insurance premiums borne by the Group increased by €22k compared to 2019 following the acquisition of two new buildings at the start of the financial year (Cf. Note 5).

The expenditure for major repairs directly covered during the period amounted to $€ 1,258 \mathrm{k}$, an increase of $€ 187 \mathrm{k}$ compared to the previous year. This increase relates to:

- remuneration for the technical service and fees amounting to €180k in 2020 compared to €152k in 2019;
- major repairs excluding fees amounting to $€ 1,078 \mathrm{k}$ in 2020 compared to $€ 919 \mathrm{k}$ in 2019.

In 2020, repairs were carried out on the following sites:

- Site 13 - Gosselies - City Nord €274k
- Site 33 - Gosselies - Mermoz €138k
- Site 15 - Rhode - WRC €130k
- Site 50 - St Georges €97k
- Site 10 - Gosselies - Demanet €72k
- Site 24 - Gosselies - Emailleries €61k
- Site 8 - Courcelles - Glacerie €61k
- Site 17 - Gosselies - Aéropôle €48k
- Site 5 - Gosselies - Cerisier €40k
- Site 2 - Couillet - Philippeville €29k
- Site 9 - Gosselies - Chemin de fer €28k

As regards claims, these were partially compensated by insurance companies (see heading "other income"). The net impact on the income statement amounts to €40k.

## NOTE 25 - Commercial costs (in €)

|  | 31/12/2020 | 31/12/2019 |
| :--- | ---: | ---: |
| $\mathbf{X . ~ C o m m e r c i a l ~ c o s t s ~}$ | $\mathbf{- 8 2 5 8 2}$ | $\mathbf{- 1 2 7 0 3 1}$ |
| Agency commissions | -40913 | -44109 |
| Advertising | -41669 | -82922 |

The SIR uses property intermediaries in order to limit the rental vacancy as much as possible, who support the internal team. This heading lists the commissions paid to them.

In order to improve its visibility and to promote the various commercial sites, the Group takes part in trade fairs, as well as in cultural, sporting and other activities. Advertising costs decreased from last year due to the COVID-19 pandemic.

## NOTE 26 - Property management costs (in €)

| XII. Property management costs | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| A. Fees paid to managers | $\mathbf{- 2 ~ 1 2 0 ~ 2 0 9 ~}$ | $\mathbf{- 2 ~ 2 0 7 5 6 1}$ |
| Management fees (incl. VAT) | -1847858 | $-\mathbf{- 1 9 9 5 9 7 1}$ |
| Remunerations of governing bodies | -574750 | -574750 |
| Fees of the Property Expert1 | -1196166 | -1348621 |
| B. Property management charges | $-\mathbf{7 6 9 4 3}$ | -72600 |
| Lawyers | -272351 | -211590 |
| Duties and fees | -46227 | -48709 |

The remuneration of governing bodies is broken down as follows:

|  | $31 / 12 / 2020$ | $31 / 12 / 2019$ |
| :--- | ---: | ---: | ---: |
| Effective Managers | 995212 | 1038305 |
| of which CEO | 346820 | 513775 |
| Board directors | 168284 | 283998 |
| Audit committee | 32670 | 26318 |
| TOTAL | $\mathbf{1 1 9 6 1 6 6}$ | $\mathbf{1 3 4 8 6 2 1}$ |

As WEB SCA has the form of a limited partnership with share capital, administered by a a legal person manager (SA WEPS), the fees paid to the managers were set at the last Ordinary General Meeting in April 2020 at $€ 475$ k excluding VAT for a 12 months financial period, i.e. € 575 k incl. VAT.
The decrease in the remuneration of governing bodies compared to the previous year is due to:

1. The departure of one of the CEOs, Mr Claude Desseille, appointed President of the Board of Directors as from $1^{\text {st }}$ January 2020 (-€200k);
2. The departure of the President of the Board of Directors (-€193k), Ms Valérie Wagner, who returned to her full time position as HMS ("Head of Marketing and Sales") as from $1^{\text {st }}$ January 2020;
3. The arrival of a new Effective Manager, Mr Laurent Vensensius, as CTO (Chief Technical Officer) as from $1^{\text {st }}$ January $2020(+€ 101$ k);
4. The increase in attendance fees paid to the Board of Directors and the Audit Committee mainly related to the health crisis in the year $2020(+€ 31 \mathrm{k})$;
5. The variation in the scope of consolidation following the acquisition of two subsidiaries, in which the Directors are remunerated ( $+€ 26 \mathrm{k}$ );

The increase in taxes and fees is mainly explained by a request for a property withholding tax rebate for an abandoned building, which had been recorded for site 39 in 2019, and which was refused in 2020. The charge for this tax was therefore recorded in the 2020 income statement.

## NOTE 27 - Company general expenses (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| XIV. Company general expenses | $\mathbf{- 1 5 3 8 8 4 9}$ | $\mathbf{- 1 1 6 9 6 2 6}$ |
| Financial and accounting fees | -326918 | -260643 |
| Auditors' fees | -94883 | -63365 |
| External experts' fees | -273841 | -218416 |
| Legal fees | -38907 | -45058 |
| Vehicle and operating equipment costs | -61540 | -59370 |
| Office supplies | -93878 | -92916 |
| Report printing costs | -48568 | -43415 |
| Secretarial and marketing costs | -329576 | -122319 |
| Computer services and supplies | -84991 | $-\mathbf{- 7 5 4 5 5}$ |
| Participation in seminars, training, trade fairs, receptions, sponsoring | -18919 | -95246 |
| Legal formalities and contributions | -148010 | -77507 |
| Other operating expenses | -18819 | -15917 |

As at 31 December 2020, general expenses show an increase of $€ 369 \mathrm{k}$ which can be explained as follows:

1. An increase in "Financial and accounting fees" (+€66k) following the reinforcing of the department (increased allocation of hours by the Manager of the 2.8 accounting employees) and redundancy cost for one of those, who was immediately replaced;
2. An increase in "Auditor's fees" (+€31k) following the increase in fees as validated by the General Shareholders Meeting of 5 June 2020, the appointment of a statutory auditor in the two subsidiaries acquired in January 2020, and several contractual audit assignments (see table hereafter);
3. An increase in "external experts' fees" (+€55k) due to the hiring of an internal audit manager for all of the Group's companies;
4. An increase in "secretariat and marketing costs" of $€ 207 \mathrm{k}$ due to the remuneration of the Head of Marketing and Sales, who returned to her full time position after having filled the position of President of the Board of Directors in 2019, for which the remuneration was included in 2019 in another Section of the Financial Statements, namely XII. Remuneration of governing bodies (Cf. Note 26). A reduction in the line item "Participation in seminars, training, trade fairs, receptions, sponsoring" (-€76k) following the limitation of these costs due to the COVID-19 pandemic;
5. An increase in the line item "Legal formalities and contributions" (+€71k) following the increase in the number of publications made by the Group in 2020 compared to 2019.

| PWC AUDIT FEES IN 2020 | Audit | Other special <br> assignments | Non-audit |
| :--- | ---: | ---: | ---: | ---: |
| (ART 3:65 CSA) | 50000 | 22000 |  |
| WEB | 5000 | 4000 | - |
| SPI | 5000 | 7500 | - |
| BPA | $\mathbf{6 0 0 0 0}$ | $\mathbf{3 3 5 0 0}$ |  |
| TOTAL | - |  |  |

The other special assignments include:

- WEB SCA: interim dividend (€14k) and audit of the consolidation (€8k);
- SPI La Louvière SA: acquisition audit (€4k);
- BPA SA: acquisition audit (€4k) and interim dividend (€3k).


## NOTE 28 - Other operating income and expenses (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | 31/12/2019 |
| :--- | ---: | ---: |
| XV. Other operating income and expenses | $\mathbf{4 9 2 8 2}$ | $\mathbf{4 3 1} 653$ |
| Insurance compensation | 163116 | 207001 |
| Trade receivables written off | -418771 | -130567 |
| Allocation to provisions for risks and charges | -20000 | - |
| Other miscellaneous income and expenses | 324937 | 355218 |

The item "Insurance compensation" reflects the intervention of insurance companies for restoration costs incurred following various claims.
The line item "Trade receivable written off" reflects the impact of bankruptcies that occurred during this financial period for which provisions were made in prior periods. These having been reversed, the overall impact on the result is $€ 418 \mathrm{k}$, mainly including the following bankruptcies: Corposana (€163k), Promotex (€159k) and Immo resto (€63k).

The line item "Allocation to provisions for risks and charges" corresponds to a provision made for a dispute with a tenant (Cf. Note 14).
The item "Other miscellaneous income and expenses" is made up of $€ 150$ k relating to VAT recovery on overcharges for the financial period, €34k relating to VAT recovery on overcharges from prior periods, and $€ 134 \mathrm{k}$ relating to miscellaneous recoveries from customers (occupation compensation, rental guarantees, etc.).

## NOTE 29 - Result on sale of investment property (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: | ---: |
| XVI. Result on sale of investment properties | - | 46980 |
| Net sales of properties (Sale price - transaction costs) | 400000 | 2546172 |
| Book value of properties sold | -400000 | -2499192 |

During the year 2020, the Group recorded the sale of a building at its fair value, i.e. €400k. For more details, the reader is referred to Note 5.

| Sale price |  |  |
| :--- | ---: | ---: |
| Site 20 - Courcelles | Fair Value | 19/03/2020 |

## NOTE 30 - Changes in the fair value of investment properties (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| XVIII. Changes in fair value | $\mathbf{3 4 8} \mathbf{0 2 6}$ | $\mathbf{- 1 6 5 0 9 6 7}$ |
| A. Positive change in fair value of investment properties | 7762354 | 11298754 |
| B. Negative change in the fair value of investment properties | -7414327 | -12949721 |

For more details, on the changes in fair value, the reader is referred to Note 5.

## NOTE 31 - Other portfolio result (in €)

| XIX. Other portfolio result | 31/12/2020 | 31/12/2019 |
| :--- | ---: | ---: |

During the first half of 2020, the Company acquired two buildings through two property companies.
These acquisitions, which were treated as acquisitions of assets and not as business combinations in accordance with IFRS 3, generated a positive result on the portfolio of $€ 522 \mathrm{k}$. This result is detailed as follows:

1. Alleur building (offices): The price paid for the acquisition of the shares of Business Park Alleur SA, the company holding the building, amounted to $€ 6,802 \mathrm{k}$ as against shareholders' equity at the date of control of $€ 7,328 \mathrm{k}$, which represents a positive result of $€ 526 \mathrm{k}$. The annual rent for this building amounts to $€ 1,057 \mathrm{k}$, with a 111 month lease as from $1^{\text {st }}$ May 2019;
2. Houdeng building (logistics): The price paid for the acquisition of the shares of SPI La Louvière SA, the company holding the building, amounted to $€ 2,655 \mathrm{k}$ as against shareholders' equity at the date of control of $€ 2,651$ k, which represents a negative result of $€ 4 \mathrm{k}$. The annual rent for this building amounts to $€ 375$ k.
The fair value as appraised on the acquisition date amounted to $€ 16,810$ k for the building located in Alleur, and $€ 4,930 \mathrm{k}$ for the building located in Houdeng. Their acquisitions were mainly financed by borrowings from credit institutions (Cf. Note 14).

The table below sets out details of the "Portfolio result" per acquisition.

|  | BPA | SPI | TOTAL |
| :--- | ---: | ---: | ---: | ---: |
| Investment buildings | 16810000 | 4930000 | 21740000 |
| Current assets | 1252 | 364597 | 365849 |
| Non-current liabilities | -500000 | -2008266 | -2508266 |
| Current liabilities | -8983216 | -635103 | -9618319 |
| Shareholders' equity acquired | $\mathbf{7 3 2 8 0 3 6}$ | $\mathbf{2 6 5 1 2 2 9}$ | $\mathbf{9 9 9 7 9 \mathbf { 2 6 5 }}$ |
| Acquisition value | $6801 \mathbf{7 7 3}$ | $\mathbf{2 6 5 5 4 3 6}$ | $\mathbf{9 4 5 7 2 0 9}$ |
| Result | $\mathbf{5 2 6 2 6 3}$ | $\mathbf{- 4 ~ 2 0 7}$ | $\mathbf{5 2 2 0 5 6}$ |

## DETAILS OF ACQUISITIONS

1. On 22 January 2020, the Group acquired a modular office building built in 2019, with a surface area of $\pm 4,700 \mathrm{~m}^{2}$ on 6 levels, and 161 parking spaces. The building is located at 40 avenue Alfred Deponthière, 4431 Loncin (Alleur), located in the municipality of Ans.
This property complex is currently leased to SA Ikanbi Belgium, registered with the ECB under number 0445.248.212 under a 111-month lease that took effect on $1^{\text {st }}$ May 2019.
This building is held by SA Business Park Alleur, registered with the Banque Carrefour des Entreprises under number BE0629.952.939. 100\% of its shares were sold to the Group.
As the sellers of SA Business Park Alleur were SA Hobeco for $99 \%$ and SA Immo 3 B for $1 \%$, there is no conflict of interest to report.
The audit of the general accounting balances of SA Business Park Alleur was carried out by PwC Reviseurs d'Entreprises SRL as of 31 December 2019.

## Détail de la transaction :

- Acquisition price for $100 \%$ of the shares of $€ 6,801,773.13$;
- Investment value of the building, as assessed by the independent expert CBRE, of $€ 17,230,000$;
- Fair value of the building, as assessed by the independent expert CBRE, of $€ 16,810,000$;
- Amount of the bank debt of SA Business Park Alleur, reimbursed to ING by the Group via a Notary on the day of acquisition against release of the mortgage: $€ 3,172,561$;
- Amount of the bank debt of SA Business Park Alleur, reimbursed to Belfius by the Group via a Notary on the day of the acquisition against release of the mortgage: €3,171,533;
- Amount of the bank debt of SA Business Park Alleur, reimbursed to Invest Services by the Group via a Notary on the day of acquisition against release of the mortgage mandate: €533,753;
- Amount of the current account in favour of the transferor, reimbursed by the Group via a Notary on the day of acquisition: €2,838;
- The acquisition was mainly financed by bank loan. The amount of bank loans is $€ 16,075,000$.

An overview of the assets and liabilities acquired and the reconciliation with the purchase price is presented above.
2. On 31 January 2020, the Group acquired a logistics building, constructed in 2004 of $\pm 6000 \mathrm{~m}^{2}$, with 71 parking spaces. The building is located at 7110 Houdeng, Rue de la Reconversion 15.

This property complex is currently leased to SA Pharma Belgium - Belmedis, registered with the ECB under number 0425.353.116, under a 10-year firm lease that took effect on $1^{\text {stt }}$ July 2017.
This building is held by SA SPI la Louvière, registered with the Banque Carrefour des Entreprises under number BCE 0876.701.440. 100\% of its shares were sold to the Group.

As the sellers of SA SPI la Louvière were SA Euroholding for $100 \%$, there is no conflict of interest to report.
The audit of the general accounting balances of SA SPI La Louvière was carried out by PwC Reviseurs d'Entreprises SRL as of 31 December 2019.

## Details of the transaction:

- Acquisition price for $100 \%$ of the shares of $€ 2,665,436$;
- Investment value of the building, as assessed by the independent expert CBRE, of $€ 5,050,000$;
- Fair value of the building, as assessed by the independent expert CBRE, of €4,930,000;
- The acquisition was mainly financed by bank loan of $€ 2,615,000$.

An overview of the assets and liabilities acquired and the reconciliation with the purchase price is presented above.

## NOTE 32 - Net interest charges (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | 31/12/2019 |
| :---: | ---: | ---: |
| XXI. Net interest charges | $\mathbf{- 2 ~ 1 4 8 ~ 1 3 6 ~}$ | $\mathbf{- 1 6 4 5 8 3 5}$ |
| A. Nominal interest on loan | -1457164 | -984782 |
| B. Charges resulting from authorised hedging financial instruments | -690972 | -661053 |

The "Nominal interest on loan" increased by $€ 472 k$ as against the same period of the previous year. This increase is mainly due to:

- an increase of € $€ 134 \mathrm{k}$ of interest on straight loans following larger drawdowns and the increase in the rate from $1.2 \%$ to $1.7 \%$ on one of the two lines;
- an interest charge on new borrowings relating to the two acquisitions made during the period and to the refinancing of certain CAPEX for an amount of $€ 373 \mathrm{k}$.

As at 31 December 2020, the average borrowing rate, calculated by dividing the net interest charges for the period by the financial debts at the closing date, amounts to $1.57 \%$ compared to $1.47 \%$ for the previous year (Cf. APM).
The line item "Charges resulting from authorised hedging financial instruments" represents the interest flows paid by the Group following the subscription to the derivatives detailed in Note 15.

Regarding the details of the risks associated with financial instruments, these are included in this report in the section "Risk factors: financial risks".

## NOTE 33 - Changes in the fair value of financial assets and liabilities (in €)

|  | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| XXIII. Changes in the fair value of financial assets and liabilities | $\mathbf{1 4 0} \mathbf{9 0 2}$ | $\mathbf{- 4 2 0} 327$ |
| Authorised hedging instruments to which hedge accounting as defined in IFRS <br> is not applied | 140902 | -420327 |

Changes in the fair value of financial assets represent the positive (+) or negative (-) change in fair value excluding interest flows from derivatives that do not meet the strict conditions imposed by IAS 39 / IFRS 9 for cash flow hedges.

Details of the hedging instruments are set out in Note 15 to this report.

Thus, as at 31 December 2020, for a variation of 100 BP in the average net value of Euribor 3 months over 5 years or over 7 years, depending on the term chosen, the net result would be affected by $€ 157 \mathrm{k}$ (voir Risque 4.3 "Risque de volatilité des taux d'intérêt')

## NOTE 34 - Income tax (in €)

| XXV. Corporate income tax | $31 / 12 / 2020$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| Current tax | -116772 | -581 |
| Belgian tax | -116772 | -581 |

WEB SCA benefits from a different taxation regime from that of commercial companies. This statute provides for the application of Belgian corporate income tax (at the ordinary rate) applied to a reduced taxable base, i.e. mainly on nondeductible expenses. The subsidiaries themselves are subject to the classic regime.

The corporate tax charge for the year is broken down as follows:

1. A tax adjustment relating to the subsidiary "Centre Commercial St Georges", absorbed in 2018 (€13k);
2. Tax for the financial year for the subsidiary BPA SA (€103k).

## NOTE 35 －Net result（in €k）

The variation between the 2019 net result and the 2020 net result is broken down as in the table below，with a reference to the Notes to this report．

| BREAKDOWN OF VARIATIONS BETWEEN 31／12／2019 AND 31／12／2020 | Notes | K |
| :---: | :---: | :---: |
| GLOBAL RESULT FOR THE PRIOR FINANCIAL PERIOD |  | 9946 |
| I．Rental income | 20 | 36 |
| III．Rental charges | 21 | －1 303 |
| IV－VIII Recovery of rental charges | $22 / 23$ | －83 |
| IX－XII Property charges | 24 à 26 | －76 |
| XIV．Company general expenses | 27 | －369 |
| XV．Other operating income and expenses | 28 | －382 |
| XVI．Result on sale of investment properties | 29 | －47 |
| XVIII．Changes in the fair value of investment properties | 30 | 1999 |
| XIX．Other portfolio result | 31 | 522 |
| $X X$ ．Financial income |  | 0 |
| XXI．Net interest charges | 32 | －502 |
| XXII．Other financial expenses |  | －1 |
| XXIII．Changes in the fair value of financial assets and liabilities | 33 | 561 |
| XXV．Corporate income taxes | 34 | －116 |
| XXVI．Exit tax |  | －80 |
| GLOBAL RESULT FOR THE FINANCIAL PERIOD |  | 10105 |
| CHANGE IN NET RESULT AT 31／12／2020 |  | 159 |



## NOTE 36 - Earnings per share

WEB SCA is included in compartment B of Euronext Brussels.
In accordance with IFRS standards, the basic earnings per share are obtained by dividing the result for the financial period (numerator) by the weighted average number of shares in circulation during the period (denominator). Insofar as there are no dilutive instruments at WEB SCA, the basic and diluted results are identical.

INFORMATION PER SHARE (IAS 33.73 AND 33.73A)

| Net result for the period (numerator) | $\mathbf{3 1 / 1 2 / 2 0 2 0}$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: | ---: | ---: |
| Weighted average number of shares in circulation (denominator) | €10 105 190 | €9 946 016 |
| Basic net earnings per share | 3166337 | 3166337 |
| Diluted earnings per share | $\mathbf{€ 3 . 1 9}$ | $\mathbf{€ 3 . 1 4}$ |

OTHER INFORMATION PER SHARE

|  | 31/12/2020 | 31/12/2019 |
| :---: | :---: | :---: |
| Net Assets | €158 752676 | €157 038279 |
| Number of shares | 3166337 | 3166337 |
| Intrinsic unit value of a share | €50.14 | €49.60 |
| Market share price on the closing date | €42.40 | €60.00 |
|  | 31/12/2020 | 31/12/2019 |
| Operating result before portfolio result | €3.61 | €4.30 |
| Portfolio result | €0.27 | -€0.51 |
| Operating result | €3.89 | €3.79 |
| Financial result | -€0.64 | -€0.65 |
| Financial result excluding changes in fair value | -€0.68 | -€0.52 |
| Result before tax | €3.25 | €3.14 |
| Tax | -€0.06 | -€0.00 |
| Basic and diluted earnings per share | €3.19 | €3.14 |

## CONSOLIDATED DISTRIBUTABLE RESULT

|  | 31/12/2020 |  | 31/12/2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | € | € / share | € | € / share |
| Net result for the period (numerator) | 10105190 | 3.19 | 9946016 | 3.14 |
| Write-downs in value of trade receivables | 1439104 | 0.45 | 314471 | 0.10 |
| Reversals of write-downs in value of trade receivables | -2 760 | -0.00 | -180 638 | -0.06 |
| Result on sale of investment properties | - | - | -46980 | -0.01 |
| Positive change in fair value of investment properties | -7 762354 | -2.45 | -11 298754 | -3.57 |
| Negative change in the fair value of investment properties | 7414327 | 2.34 | 12949721 | 4.09 |
| Changes in the fair value of financial assets and liabilities | -140902 | -0.04 | 420327 | 0.13 |
| Distributable result | 11052605 | 3.49 | 12104164 | 3.82 |
| Number of shares | 3166337 | 3166337 | 3166337 | 3166337 |
| Distributable result for the period, basic and diluted per share | 3.49 | 3.49 | 3,82 | 3.82 |

For the statutory distributable result, we would refer to the statutory Accounts at the end of the report

## NOTE 37 - Transactions with related parties (in €) ${ }^{1,2}$

The table below sets out, within the meaning of IAS 24, all of the transactions with parties that are related to the Group. Certain shareholders and/or directors of the Group are also shareholders and/or directors of the companies listed below, and could therefore exert a certain influence on these companies.

The Group reiterates that these related parties do not have other post-employment benefits (IAS 19) of any kind.
With regard to the Effective Management, which within the meaning of IAS 24.9 are considered to be key members of management, we would refer to Note 26 of the financial statements.

TRANSACTIONS

| RELATED COMPANIES | TYPES OF SERVICES PROVIDED | 31/12/2020 | 31/12/2019 |
| :---: | :---: | :---: | :---: |
| WEPS SA$\text { BE0463 } 639412$ | Statutory manager: |  |  |
|  | - Management fees | 574750 | 574750 |
|  | - Financial and accounting costs | 268152 | 203568 |
|  | - Administrative costs | 176795 | 183593 |
|  | - Technical costs | 110419 | 103430 |
|  | -Vehicle costs | 144068 | 119491 |
|  | - Remuneration of Directors, Audit Committee and costs | 384611 | 328699 |
|  | - Miscellaneous costs | 193332 | 207997 |
| W TEAM SA BE0478 981050 | Service company, maintenance and minor repairs on investment properties | 697945 | 676807 |
|  | Service company, major repairs on investment properties | 170569 | 197493 |
|  | Miscellaneous | 2742 |  |
| $\begin{aligned} & \text { SPP SA } \\ & \text { BE0864 } 622465 \end{aligned}$ | Office tenant | -38 058 | -24 225 |
|  | Re-invoicing of charges (income) | -12501 | - |
|  | Miscellaneous | 1083 | - |

All related party transactions are listed above. However, in the absence of legal criteria making it possible to itemise the transactions with related parties which may be entered into under conditions other than market conditions, no information on this subject is included in this document.

Notwithstanding, the invoices of the Statutory Manager WEPS SA, which undertakes the operational management of the Company in accordance with Article 4 of the law of 12 May 2014 relating to SIRs constituted in the form of SCA, are re-invoiced at arm's length rates.

## BALANCES

| RELATED COMPANIES | $31 / 12 / 2020$ | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ |
| :--- | ---: | ---: |
| WEPS SA - BE0463.639.412 | -326243 | -273609 |
| W.Team SA - BE0478.981.050 | -11576 | - |
| SPP SA - BE0864.622.465 | -1083 | - |

## NOTE 38 - Significant events after the balance sheet date

We refer the reader to the 1st part of this report in the "Management report - Post-closing events". In any event, to the best of our knowledge, the consolidated financial statements as at 31 December 2020 as presented, are not susceptible to adjustment (IAS 10).

## NOTE 39 - Financial service

The Company's financial service is provided by the company Euroclear Belgium, Boulevard du Roi Albert II 1 in 1210 Brussels. The remuneration for the financial period under review amounts to $€ 14 \mathrm{k}$, including VAT.

[^25]NOTE 40 - Scope of consolidation

| COMPANY | REGISTERED OFFICE | $\begin{gathered} \text { \% OF } \\ \text { CONTROL } \end{gathered}$ | \% OF INTEREST | METHOD OF CONSOLIDATION |
| :---: | :---: | :---: | :---: | :---: |
| WEB SCA | Avenue Jean Mermoz 29 B-6041 Gosselies | - | - | Société Mère |
| Business Park Alleur SA | Avenue Jean Mermoz 29 B-6041 Gosselies | 100\% | 100\% | Consolidation globale |
| SPI La Louvière SA | Avenue Jean Mermoz 29 B-6041 Gosselies | 100\% | 100\% | Consolidation globale |

On 22 January 2020, the Company acquired all of the 100 shares of Business Park Alleur SA, and on 31 January 2020, it acquired all of the 13,806 shares of SPI La Louvière SA.

The acquisition of shares in these two companies was not considered to be a business combination, as the assets acquired and the liabilities assumed did not constitute a business within the meaning of IFRS 3. Effectively, almost all of the fair value of the gross assets acquired is concentrated in each of the buildings (concentration test).

## NOTE 41 - Summary of the impact of COVID-19 in 2020

The Group estimates that COVID-19 had a negative impact on the financial year result of around $€ 1.5$ million. This decrease can be summarised as follows:

- Rental income on rental vacancies (bankruptcies, etc.) Negative impact of €451k (Cf. Note 20);
- Negative change in the fair value of investment properties - Negative impact of €158k (Cf. Note 5);
- Reductions in value recorded on customers in litigation, in reorganisation proceedings or in bankruptcy - Negative impact of $€ 345 \mathrm{k}$ (Cf. Note 7);
- Reductions in value recorded on customers for agreements entered into with certain tenants in the Retail sector closed to the public - Negative impact of €634k (Cf. Note 7);
- Interest on loans caused by non-collection of trade receivables (see previous points) at the 2020 average rate Negative impact of $€ 15 k$;
- General expenses not incurred for seminars, training, trade fairs, receptions, sponsorship - Positive impact of €76k (Cf. Note 27).


## STATUTORY FINANCIAL STATEMENTS

## Statutory Accounts

## STATUTORY STATEMENT OF FINANCIAL POSITION (IN €)

|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| I. Non-current assets |  | 291307520 | 270986534 |
| C. Investment property |  | 273481530 | 270975284 |
| - Property available for rent |  | 273481530 | 270975284 |
| - Development projects |  | - | - |
| E. Non-current financial assets |  | 17824940 | - |
| - Loans and receivables |  | 8367731 | - |
| - Others |  | 8367731 |  |
| - Others |  | 9457209 | - |
| - Investments in affiliated or related companies |  | 9457209 | - |
| G. Non-current trade receivables and other assets |  | 1050 | 11250 |
| II. Current assets |  | 8316863 | 6899240 |
| A. Assets held for sale |  | 1978662 | 1219422 |
| - Investment property |  | 1978662 | 1219422 |
| B. Current financial assets |  | 180000 | 2449 |
| - Loans and receivables |  | 180000 | 2449 |
| D. Trade receivables |  | 4565684 | 4578276 |
| E. Fiscal receivables and other current assets |  | 232672 | 51267 |
| - Other |  | 232672 | 51267 |
| F. Cash and cash equivalents |  | 346455 | 203012 |
| G. Adjustment accounts |  | 1013390 | 844815 |
| - Property charges paid in advance |  | 489542 | 317166 |
| - Other |  | 523847 | 527649 |
| TOTAL ASSETS |  | 299624383 | 277885774 |
|  |  |  |  |
| TOTAL DES CAPITAUX PROPRES |  | 157653977 | 157038279 |
| A. Capital |  | 8403938 | 8403938 |
| - Capital subscribed |  | 10000000 | 10000000 |
| - Capital Increase costs |  | -1 596062 | -1 596062 |
| B. Share premiums |  | 26924110 | 26924110 |
| C. Reserves |  | 113319438 | 118888473 |
| - a. Legal reserve |  | 40376 | 40376 |
| - b. Reserve for the balance of changes in fair value of property |  | 95563383 | 97986614 |
| c. Reserve for estimated costs and transfer rights arising from the hypothetical disposal of investment properties |  | -8772989 | -8724958 |
| e. Reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is not applied |  | -1944265 | -1523938 |
| - m. Other reserves |  | - | - |
| - n. Retained earnings |  | 32.865 .806 | 31110380 |
| D. Net result for the financial period |  | 4.573 .619 | 2821758 |
| - Result for the financial period ${ }^{1}$ |  | 4.573.619 | 2821758 |

[^26]|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| LIABILITIES |  |  |  |
| I. Non-current liabilities |  | 94283836 | 96676568 |
| A. Provisions |  | 20000 | - |
| B. Non-current financial debts |  | 94263836 | 96676568 |
| - a) Credit institutions |  | 94121675 | 96457437 |
| - c) Others |  | 142161 | 219131 |
| - Rental guarantees received |  | 142161 | 219131 |
| F. Deferred tax liabilities |  | - | - |
| II. Current liabilities |  | 47686569 | 24170927 |
| B. Current financial debts |  | 40975762 | 15604274 |
| - a) Credit institutions |  | 40975762 | 15604274 |
| C. Other current financial liabilities |  | 1803363 | 1944265 |
| - Authorised hedging instruments |  | 1803363 | 1944265 |
| D. Trade and other current payables |  | 1456728 | 3164869 |
| - a) Exit Tax |  | 636 | 1253527 |
| - b) Others |  | 1456092 | 1911341 |
| - Suppliers |  | 1225988 | 1568297 |
| - Taxes, remunerations and social charges |  | 230104 | 343044 |
| E. Other current liabilities |  | 24859 | 24859 |
| - Other |  | - | - |
| - Others |  | 24859 | 24859 |
| F. Adjustment accounts |  | 3425857 | 3432660 |
| - Property income received in advance |  | 3297413 | 3336180 |
| - Interest and other accrued charges not yet due |  | 128443 | 96481 |
| TOTAL EQUITY AND LIABILITIES |  | 299624383 | 277885774 |

## STATUTORY COMPREHENSIVE INCOME STATEMENT (IN €)

|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 13 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| I. Rental income |  | 17512217 | 18789694 |
| A. Rental |  | 17604296 | 18863740 |
| C. Free rental |  | -92 080 | -74 046 |
| E. Compensation for early termination of lease |  | - |  |
| III. Rental charges |  | -1 436344 | -133 833 |
| A. Rents payable on rented premises |  | - |  |
| B. Write-downs in value of trade receivables |  | -1 439104 | -314471 |
| C. Reversals of write-downs in value of trade receivables |  | 2760 | 180638 |
| NET RENTAL RESULT |  | 16075873 | 18655861 |
| IV. Recovery of property charges |  | 1000 | 6900 |
| A. Compensation received for rental damage |  | 1000 | 6900 |
| V. Recovery of rental charges and duties normally assumed by the tenant on rented properties |  | 2764897 | 3158711 |
| A. Re-invoicing of rental charges incurred by the owner |  | 1166951 | 1468812 |
| B. Re-invoicing of withholding taxes and duties on rented properties |  | 1597946 | 1689899 |
| VI. Costs incumbent on the tenants and assumed by the owner for rental damage and restoration at the end of the lease |  | - | -3 180 |
| V. Recovery of rental charges and taxes normally assumed by the tenant on rented properties |  | -3 324177 | -3 688231 |
| A. Rental charges incurred by the owner |  | -1 552280 | -1 840549 |
| B. Withholding taxes and duties on rented properties |  | -1771897 | -1847682 |
| VIII. Other rental income and expenses |  | 2753 | 11785 |
| PROPERTY RESULT |  | 15520346 | 18141847 |
| IX. Technical costs |  | -1 613943 | -1 449211 |
| A. Recurring |  | -174 166 | -173 374 |
| - Insurance premiums |  | -174 166 | -173 374 |
| B. Non-recurring |  | -1 439776 | -1 275837 |
| - Major repairs |  | -1 236855 | -1 071416 |
| - Claims |  | -202921 | -204 421 |
| X. Commercial costs |  | -82 582 | -127 031 |
| A. Agency commissions |  | -40 913 | -44 109 |
| B. Advertising |  | -41 669 | -82922 |
| C. Legal costs |  | - | - |
| XII. Property management costs |  | -2 093554 | -2 207561 |
| A. Fees paid to managers |  | -1 821358 | -1995971 |
| - Management fees |  | -574750 | -574750 |
| - Remuneration of governing bodies |  | -1 169666 | -1 348621 |
| - Fees of the property expert |  | -76943 | -72600 |
| B. Property management charges |  | -272 196 | -211590 |
| - Lawyers |  | -46 227 | -48709 |
| - Fees and charges |  | -225969 | -162 881 |
| - Depreciation on buildings |  | - | - |
| PROPERTY CHARGES |  | -3 790078 | -3 783802 |
| OPERATING RESULT FROM PROPERTIES |  | 11730268 | 14358044 |
| XIV. Company general expenses |  | -1 448488 | -1 169626 |
| XV. Other operating income and expenses |  | 185907 | 431653 |
| B. Other |  | - | - |
| B. Other |  | 185907 | 431653 |
| OPERATING RESULT BEFORE PORTFOLIO RESULT |  | 10467687 | 13620071 |
| XVI. Result on sale of investment properties |  | - | 46980 |
| A. Net sales of properties (sale price - transaction costs) |  | 400000 | 2546172 |


|  | Notes | $\begin{array}{r} \text { IFRS } \\ 31 / 12 / 2020 \end{array}$ | $\begin{array}{r} \text { IFRS } \\ 31 / 13 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: |
| B．Book value of properties sold |  | －400 000 | －2 499192 |
| XVIII．Changes in the fair value of investment properties |  | 135690 | －1650967 |
| A．Positive changes in fair value of investment properties |  | 7461094 | 11298754 |
| B．Negative changes in the fair value of investment properties |  | －7325403 | －12949721 |
| XIX．Other portfolio result |  | － |  |
| OPERATING RESULT |  | 10603377 | 12016084 |
| XX．Financial income |  | 391380 | 9 |
| A．Interest and dividends received |  | 391380 | 9 |
| XXI．Net interest charges |  | －2 113057 | －1 645835 |
| A．Nominal interest on loans |  | －1 422084 | －984 782 |
| C．Charges resulting from authorised hedging instruments |  | －690972 | －661 053 |
| XXII．Other financial expenses |  | －3185 | －3 334 |
| A．Bank charges and other commissions |  | －3 185 | －3 334 |
| XXIII．Changes in the fair value of financial assets and liabilities |  | 140902 | －420 327 |
| A．Authorised hedging instruments |  | 140902 | －420 327 |
| －Authorised hedging instruments to which hedge accounting as defined in IFRS is not applied |  | 140902 | －420 327 |
| FINANCIAL RESULT |  | －1 583960 | －2 069487 |
| RESULT BEFORE TAX |  | 9019417 | 9946597 |
| XXV．Corporate income tax |  | －12926 | －581 |
| Tax |  | －12926 | －581 |
| XXVI．Exit tax |  | － |  |
| NET RESULT FROM KEY ACTIVITIES FOR THE FINANCIAL PERIOD |  | 9006491 | 9946016 |
| COMPREHENSIVE RESULT ${ }^{1}$ |  | 9006491 | 9946016 |
| BASIC AND DILUTED EARNINGS PER SHARE ${ }^{2}$ |  | 2.84 | 3.14 |

## STATUTORY DISTRIBUTABLE RESULT

|  | 31／12／2020 |  | 31／12／2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | € | €／share | $\boldsymbol{\epsilon}$ | €／share |
| Net result of the year（numerator） | 9006491 | 2，84 | 9946016 | 3.14 |
| Write－downs in value of trade receivables | 1439104 | 0，45 | 314471 | 0.10 |
| Reversals of write－downs in value of trade receivables | －2 760 | －0，00 | －180 638 | －0．06 |
| Result on sale of investment properties | － | － | －46980 | －0．01 |
| Positive changes in fair value of investment properties | －7461 094 | $-2,36$ | －11 298754 | －3．57 |
| Negative changes in the fair value of investment properties | 7325403 | 2，31 | 12949721 | 4.09 |
| Changes in the fair value of financial assets and liabilities | －140902 | －0，04 | 420327 | 0.13 |
| Distributable result | 10166243 | 3，21 | 12104164 | 3.82 |
| Number of shares | 3166337 | 3166337 | 3166337 | 3166337 |
| Distributable result for the year，basic and diluted per share | 3.21 | 3.21 | 3.82 | 3.82 |

2 The＂Basic earnings per share＂is obtained by dividing the＂Overall result＂by the number of shares representing the capital of the Company．IAS 33．73 and 33.73 A ：Dilution is a reduction in earnings per share or an increase in loss per share resulting from the assumption of the conversion of convertible instruments，the exercise of options or warrants， or the issuance of ordinary shares if certain specified conditions are met．For the calculation of diluted earnings per share，an entity shall adjust the net income attributable to ordinary shareholders of the parent entity as well as the weighted average number of shares outstanding，for the effects of all dilutive potential ordinary shares．As the Company has not issued any dilution instrument，basic earnings per share and diluted earnings per share are therefore identical．

## STATUTORY STATEMENTS OF CHANGES IN EQUITY（IN €）

|  | Principal | Share premiums | Reserves |  |  |  |  | Retained earnings | Shareholder＇s equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | L．R．${ }^{1}$ | FV．R．${ }^{2}$ | TR．R．${ }^{3}$ | HI．R．${ }^{4}$ | O．R．${ }^{5}$ |  |  |
| At 31／12／2018 | 8403938 | 26924110 | 40376 | 90723096 | －8459 540 | －1482198 | 2455361 | 37827814 | 156432957 |
| Allocation of 2017／2018 result to reserves |  |  |  | 7263518 | －265418 | －41740 | －2 455361 | －4 500998 | － |
| Balance dividend on result 2017／ 2018 |  |  |  |  |  |  |  | －2 216436 | －2 216436 |
| Interim dividend 2019 |  |  |  |  |  |  |  | －7124258 | －7124258 |
| Result for the 2019 financial period |  |  |  |  |  |  |  | 9946016 | 9946016 |
| At 31／12／2019 | 8403938 | 26924110 | 40376 | 97986614 | －8724958 | －1523938 | － | 33932138 | 157038279 |
| Allocation of 2019 result to reserves |  |  |  | －2 423231 | －48 031 | －420 327 |  | 2891590 | － |
| Balance dividend 2019 |  |  |  |  |  |  |  | －3957921 | －3957921 |
| Interim Dividend $2020^{6}$ |  |  |  |  |  |  |  | －4 432872 | －4 432872 |
| Result for the 2020 financial period |  |  |  |  |  |  |  | 9006491 | 9006491 |
| At 31／12／2020 | 8403938 | 26924110 | 40376 | 95563383 | －8772989 | －1944 265 | － | 37439426 | 157653977 |

The Company＇s equity increased by $€ 616 \mathrm{k}$ compared to 31 December 2019．This increase is explained，on the one hand， by the payment of the balance of the dividend of $€ 3.5$ per share，as decided by the general meeting of 28 April 2020，
as well as the interim dividend of $€ 1.4$ per share，paid in December 2020，and on the other hand，by the consoli－dated result for the year under review．

## SHAREHOLDERS' EQUITY CAPITAL NOT DISTRIBUTABLE ACCORDING TO ARTICLE 7:212 OF THE COMPANIES AND ASSOCIATIONS CODE (IN €)

The table below is shown after allocation of the result to reserves.

After the capital remuneration of $€ 9,973,962$ ( $€ 3.5 /$ share) proposed for the 2020 financial period, and therefore subject to the approval of the Ordinary General Meeting of 27 April 2021, the total of the SIR's reserves and statutory
result will be a positive amount of $€ 152,112,088$, while the amount still distributable according to the rule defined by Article 7:212 of the Companies and Associations Code will be $€ 31,409,402$.

| (in €) | Before 2020 allocation | $\begin{array}{r} 2020 \\ \text { allocation } \end{array}$ | After 2020 allocation |
| :---: | :---: | :---: | :---: |
| Capital paid-up or, if greater, capital called (+) | 8403938 |  | 8403938 |
| Share premiums unavailable under the Articles of association ( + ) | 26924110 |  | 26924110 |
| Reserve for the balance of changes in fair value of property ( + ) | 95563383 | 1165372 | 96728754 |
| Reserve for estimated costs and transfer rights arising from the hypothetical disposal of investment properties (-) | -8 772989 | -817340 | -9 590329 |
| Reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is applied (+/-) |  |  |  |
| Reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is not applied (+/-) | -1944 265 | 140902 | -1803 363 |
| Reserve for the balance of foreign exchange conversion differences on monetary assets and liabilities ( + ) |  |  |  |
| Reserve for foreign exchange differences related to the conversion of activities abroad (+/-) |  |  |  |
| Possible modifications to the SIR's capital governed by Article 10 of the coordinated Articles of Association, modified during the EGM of 13/01/2015. |  |  |  |
| Reserve for actuarial differences in defined benefit pension plans (+) |  |  |  |
| Reserve for fiscal timing differences relating to property located abroad (+) |  |  |  |
| Reserve for dividends received destined to repay financial debts (+) |  |  |  |
| Other reserves declared unavailable by the General Meeting (+) |  |  |  |
| Legal reserve (+) | 40376 |  | 40376 |
| NON-DISTRIBUTABLE SHAREHOLDERS' EQUITY ACCORDING TO ARTICLE 617 OF THE COMPANIES CODE | 120214552 | 488933 | 120703485 |
| Net assets (Total assets - provisions - debts - unamortised set-up costs) |  |  | 157653977 |
| Dividend distribution and participation plan |  |  | -5 541090 |
| NET ASSETS AFTER DISTRIBUTION |  |  | 152112088 |
|  |  |  |  |
| MAXIMUM DISTRIBUTABLE AMOUNT |  |  | 31409402 |


$\uparrow$ Site 37 - Gerpinnes - "Centre Commercial Bultia Village" - Rue du Bultia 85-87-6 $086 \mathrm{~m}^{2}$ - Commerces \& Apartments

# OBLIGATION TO DISTRIBUTE ACCORDING TO THE ROYAL DECREE OF 13/07/2014 RELATING TO SIRS 

| DISTRIBUTION OBLIGATION CALCULATION TABLE (ART $131^{\text {ST }}$ PARA - RD 13/07/2014)¹ | Notes | 2020 | 2019 |
| :---: | :---: | :---: | :---: |
| Net result for the financial period |  | 9006491 | 9946016 |
| + Depreciation |  | - | - |
| + Reductions in value |  | 1439104 | 314471 |
| - Reversals of reductions in value |  | -2 760 | -180 638 |
| - Reversals of rents transferred and discounted |  | - | - |
| +/- Other non-monetary items |  | -140902 | 420327 |
| +/- Result on sale of property |  | - | -46980 |
| +/- Changes in the fair value of property |  | -135 690 | 1650967 |
| = Corrected result (A) |  | 10166243 | 12104164 |
| +/- Capital gains and losses realised on property during the financial period |  | - | 46980 |
| Capital gains realised on property during the financial period, exempt from the distribution obligation subject to their reinvestment within 4 years |  | - | -46980 |
| + Capital gains realised on property previously, exempt from the distribution obligation and not having been reinvested within 4 years |  | - | - |
| = Net Capital gains on disposals of property not exempt from the distribution obligation (B) |  | - | - |
| (A) + (B) |  | 10166243 | 12104164 |
| 80\% of (A) + (B) |  | 8132994 | 9683331 |
| Debt reduction |  | - | - |
| Distribution obligation ${ }^{2}$ |  | 8132994 | 9683331 |

[^27]
## PROPOSAL FOR ALLOCATION OF THE RESULT FOR THE FINANCIAL PERIOD (IN €) ${ }^{1,2}$

|  | 2020 | 2019 |
| :---: | :---: | :---: |
| A. NET RESULT | 9006491 | 9946016 |
| B. TRANSFER TO/FROM RESERVES (-/+) | 967470 | 1136163 |
| 1. Transfer to/from the balance reserve (positive or negative) of changes in fair value of property (-/+) | -1 165372 | 2423231 |
| - accounting period | -1565372 | 1423780 |
| - prior periods | - |  |
| - disposals of property | 400000 | 999451 |
| 2. Transfer to/from the reserve for estimated costs and transfer rights arising from the hypothetical disposal of investment properties (-/+) | 817340 | 48031 |
| - accounting period | 867340 | 227187 |
| - prior periods |  |  |
| - disposals of property | -50 000 | -179 156 |
| 3. Transfer to the reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is applied (-) | - | - |
| - accounting period | - | - |
| - prior periods | - |  |
| 4. Transfer from the reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is applied (+) | - | - |
| - accounting period | - | - |
| - prior periods | - | - |
| 5. Transfer to the reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is not applied (-) | -140902 | - |
| - accounting period | -140902 | - |
| - prior periods | - | - |
| 6. Transfer from the reserve for the balance of changes in fair value of authorised hedging instruments to which hedge accounting as defined in IFRS is not applied (+) | - | 420327 |
| - accounting period |  | 420327 |
| - prior periods |  | - |
| 7. Transfer to/from the reserve for the balance of foreign exchange conversion differences on monetary assets and liabilities (-/+) | - | - |
| 8. Transfer to/from the reserve for fiscal timing differences relating to property located abroad (-/+) | - | - |
| 9. Transfer to/from the reserve for dividends received intended for the reimbursement of financial debts (-/+) | - | - |
| 10. Transfer to/from other reserves (-/+) (capital gains > 5 years) |  |  |
| 11. Transfer to/from retained earnings (-/+) | 1456404 | -1755426 |
| C. REMUNERATION OF CAPITAL AS PROVIDED FOR IN ART. 13, $1^{\text {ST }}$ PARA., $1^{\text {ST }}$ LINE (BALANCE) | -5 541090 | -3957921 |
| Interim dividend paid in December 2019 | -4 432872 | -7 124258 |
| D. REMUNERATION OF CAPITAL - OTHER THAN C | - | - |

## ANNEXES

## Alternative Performance Measures Glossary ${ }^{1}$

| AVERAGE COST OF FINANCE |  |
| :--- | :--- |
| Definition | Interest paid，including credit margin，cost of hedging instruments and cost of liquidity <br> divided by the nominal financial debt for the period． |
| Utility | Enables the measurement of the average cost of the Company＇s financial debt． |
| FINANCIAL RESULT（EXCLUDING CHANGES IN THE FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES） |  |
| Definition | ＂Financial result＂，from which item XXIII＂Changes in the fair value of financial assets and <br> liabilities＂is subtracted． |
| Utilité | Enables the comparability of the financial result excluding changes in fair value． |
| LOAN－TO－VALUE（LTV） | The nominal financial debts minus heading II．F．＂Cash and cash equivalents＂，divided by the <br> sum of balance sheet headings I．C＂Investment properties＂and II．A．＂Assets held for sale＂． <br> Nominal financial debts are accounting financial debts excluding IFRS adjustments，i．e． <br> excluding the revaluation at fair value of financial assets and liabilities． |
| Definition | Enables the presentation of the debt ratio，calculated on the basis of the fair value of <br> the property portfolio． |
| Utility | ＂Net result＂from which heading XVIII＂Changes in the fair value of investment properties＂ <br> and heading XXIII＂Changes in the fair value of financial assets and liabilities＂are subtracted． |
| NET RESULT BEFORE CHANGES IN FAIR VALUE |  |
| Definition | Enables the identification of the net result before changes in the fair value of investment <br> properties and financial assets and liabilities． |
| Utility | The sum of property charges，net of amounts recovered from tenants，corresponds to <br> the sum of headings IV to XIII of the comprehensive income statement． |
| NET PROPERTY CHARGES | Enables the provision of a summary view of all net property charges． |
| Definition | Operating result before portfolio result，to which is added the heading XVI Result on sale <br> of investment property． |
| Utility | Enables the identification of the operating result before changes in the fair value <br> of investment properties． |
| NET PROPERTY RESULT | Operating result before portfolio result divided by net rental income． |
| Definition | Enables the assessment of the operational performance of the company． |
| Utility | OPERATING MARGIN |
| Definition |  |

## Reconciliation table（s）

## AVERAGE FINANCING COST（IN €）

| Net interest charges |  | 2020 | 2019 |
| :--- | ---: | ---: | ---: | ---: |
| Nominal financial debts | （A） | 2148136 | 1645835 |
| AVERAGE COST OF FINANCE | （B） | 137099203 | 112061711 |

[^28]
## Glossary ${ }^{1}$

## BEAMA

Belgian Asset Managers Association
(Association Belge des Asset Managers).

## BE-REIT ASSOCIATION

Professional association created by all Belgian
Regulated Property Companies
(Sociétés Immobilières Réglementées - SIRs).

## COVERAGE RATIO

(nominal debts at fixed rates + notional IRS) / total debt.

## DEBT TO EQUITY RATIO

Ratio calculated in accordance with the Royal Decree of 13 July 2014 (liabilities - provisions - other financial liabilities ((authorised hedging instruments recognised on the liabilities side of the balance sheet) - deferred tax liabilities adjustment accounts) / balance sheet total).

## ESTIMATED RENTAL VALUE (ERV)

Estimated rental value of the portfolio as reviewed by the independent property expert.

## EX-DATE

Coupon detachment date.

## FLOAT

Percentage of shares held by the public. These are shares for which WEB has not received a transparency declaration from a third party, or which are not owned by WEB.

## FSMA (FINANCIAL SERVICES AND MARKETS

 AUTHORITY)Autonomous regulatory authority for the financial and insurance markets in Belgium.

## IAS (INTERNATIONAL ACCOUNTING STANDARDS)

International accounting standards developed by the International Accounting Standards Board.

## IFRS (INTERNATIONAL FINANCIAL REPORTING STANDARDS)

International financial reporting standards issued by the International Accounting Standards Board.

## IRS (INTEREST RATE SWAP)

Interest rate swap contract (most commonly fixed against variable or vice versa) constituting a commitment entered into between two parties to exchange financial flows calculated on a notional basis, a frequency and a fixed term.

## IRS "PAYER"

An IRS "payer" ("fixed rate payer") is an IRS for which a fixed rate is paid to the counterparty in exchange for a variable rate.

## IRS "RECEIVER"

An IRS "receiver" ("fixed rate receiver") is an IRS for which a variable rate is paid to the counterparty in exchange for a fixed rate.

FAIR VALUE
According to the press release of 8 February 2006 by the Belgian Association of Asset Managers (BEAMA), and according to the confirmation by the press release of the BE-REIT Association of 10 November 2016, the fair value of properties over $€ 2,500,000$ can be obtained by deducting transaction costs of $2.5 \%$ from the investment value. For properties with a deed-in- hand value of less than $€ 2,500,000$, the fees to deduct are $10 \%$ or $12.5 \%$, depending on the region in which they are located

## INVESTMENT VALUE

Value defined by the property expert as being the most probable value that can be obtained under normal conditions of sale between fully informed and consenting parties on the date of the appraisal, before deduction of transfer rights.

## LAW OF 12 MAY 2014

Law on Regulated Property Companies
(Sociétés Immobilières Réglementées - SIRs).

## MARKET CAPITALISATION

Closing share price multiplied by the total number of shares representing the share capital.

## NAV (NET ASSET VALUE)

Intrinsic equity value.

## OCCUPANCY RATE

Current rents / (current rents + estimated rental value for unoccupied space).

## PAY-OUT RATIO (PERCENTAGE OF DISTRIBUTION)

Percentage calculated by dividing the dividend by the distributable result.

## PROPERTY MANAGEMENT

Consists of the supervision of maintenance activities, the accounting for rents and the accounting for costs related to properties, to be recovered from tenants.

## RECORD DATE

Fixed date on which a shareholder must hold securities in order to be entitled to the payment of the dividend in accordance with the securities held on that date.

## REIT (REAL-ESTATE INVESTMENT TRUST)

Closed-end investment company (USA).

## RENT IN PROGRESS

Annual rent in progress on the closing date, increased by future rent on signed contracts, as reviewed by the independent property expert.

## RETURN ON ASSET

Indicator of the profitability of a company in relation to its assets

## ROYAL DECREE OF 14 NOVEMBER 2007

Royal Decree relating to the obligations of issuers of financial instruments admitted to trading on a regulated market.

## ROYAL DECREE OF 13 JULY 2014

Royal Decree relating to Regulated Property Companies

## WITHHOLDING TAX (PRÉCOMPTE MOBILIER)

Dividends are considered as taxable movable income in Belgium. The withholding tax normally deducted at source from this income constitutes, in most situations, the final tax on this income.

## GROSS RETURN ON THE ANNUAL AVERAGE MARKET PRICE

Return equal to the gross dividend divided by the annual average share price for the financial period.

## NET RESULT

Result established in accordance with IFRS accounting standards. It represents the profit or the loss of the financial period.

## RPM

Register of Legal Entities (Registre des Personnes Morales).

## SIR (SOCIÉTÉ IMMOBILIÈRE RÉGLEMENTÉE "REGULATED PROPERTY COMPANY")

The SIR system was created in 2014, and pursues the same objectives as the structures of Real-Estate Investment Trusts (REIT) set up in certain countries, such as REIT
(USA), SIIC (France) and FBI (Netherlands). In addition, the legislator wanted a SIR to guarantee high transparency and to allow the distribution of a large part of its cash flow, while benefiting from certain advantages. It is controlled by the Financial Services and Markets Authority (FSMA), and subject to specific regulations.

## VELOCITY

Indicator of the speed of circulation of shares on a regulated market and calculated by dividing the total number of shares traded during the financial period by the average number of shares in circulation during this period.


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[^0]:    1 Note that the percentage at 12/31/2020 would be $90.24 \%$ if the Group applied the transparency or look-through approach with therefore the consolidation of the distribution obligation

[^1]:    1 on consolidated basis, assets held for sale included, unless otherwise stated

[^2]:    Note that the percentage at 12/31/2020 would be $90.24 \%$ if the Group applied the transparency or look-through approach with therefore the consolidation of the distribution obligation
    2 This is the daily closing price divided by the number of quotes for the period
    3 The gross return is calculated by dividing the gross amount of the dividendby the annual average market price.
    4 Note that the percentage at 12/31/2020 would be $90.24 \%$ if the Group applied the transparency or look-through approach with therefore the consolidation of the distribution obligation
    5 The 2018 financial period covered 15 months afin d'aligner l'exercice avec l'année civile.

[^3]:    1 Subject to modification. In the event of a modification, the shareholder's agenda will be updated accordingly and the information will be published on the Company's website www.w-e-b.be. A press release will also be published via the agency Belga.
    2 unless otherwise stated, publication after the Stock Market closes
    3 publication before the Stock Market opens
    4 The 2018 fiscal year had 15 months in order to align the fiscal year with the calendar year. The total dividend distributed was $€ 4.15$ gross / share.

[^4]:    1 Assets held for sale included
    2 Assets held for sale included
    3 Based on the investment value
    4 The insured value of the buildings was determined according to the quality of the buildings, the cost of construction, fittings, equipment, etc. and does not take into account the rental value of the building, which is the case of the fair value of the portfolio as determined by the Expert. In addition, for certain multi-tenant sites (Rhode-Saint-Genèse), the insured value also includes the accommodation and the content of the tenants, the premium then being distributed in thousandths, as is the practice in co-ownerships. There is therefore no pure correlation between these 2 values.
    5 On the basis of the insured values taken over, WEB SCA paid a total premium of $€ 178279.59$ for the period under review.
    6 Excluding capital insured for property in co-ownership and certain property insured by the tenant (long lease)
    7 The potential yield is calculated by dividing the sum of the passing rent (PR) on the rented surface areas and the estimated rental value (ERV) on the vacant surface areas by the Investment Value. [(PR on rented surfaces) + (ERV on empty surfaces)] / (Investment Value).

[^5]:    Non-executive director. This is his $5^{\text {th }}$ mandate if we count the mandate exercised by SCA DESSEILLE as the $1^{\text {st }}$ mandate
    2 Direcotr meeting the independence criteria defined in Article 7:87 of the Companies and Assocations Code. This is his third term and therefore his last as an independant Directpr.
    3 Direcotr meeting the independence criteria defined in Article 7:87 of the Companies and Assocations Code. This is his first term.
    4 Direcotr meeting the independence criteria defined in Article 7:87 of the Companies and Assocations Code. This is his second term.
    5 This is his first term. As of 18/12/2019, the Board of Directors of WEPS SA approved the appointment of Mr Laurent WAGNER as CEO.
    6 This is her sixth term.
    7 This is her first term.

[^6]:    1 Decision of the General Meeting of WEPS SA of 16/12/2019

[^7]:    1 The latter are detailed in WEB SCA's Governance Charter.

[^8]:    The Company did not make any investments in transferable securities during the year under review.

[^9]:    ERV is the Estimated Rental Value, as assessed by the Independent Property Expert.
    2 Rent: see income statement, Heading 1.A. Rents and 1.C. Free rental in the Financial Statements
    3 Rent: see income statement, Heading 1.A. Rents and 1.C. Free rental in the Financial Statements

[^10]:    1 The ESG criteria (Environment, Social and Governance) make it possible to assess the inclusion of sustainable development and long-term issues in the strategy of economic stakeholders (companies, communities, etc.). These criteria can for example be:

    - Pillar E: CO2 emissions, electricity consumption, waste recycling
    - Pillar S: the quality of social dialogue, employment of disabled people, training of employees Pillar G: transparency of executive compensation, the fight against corruption, the feminisation of boards of directors.

[^11]:    1 Calculation method = (Total equity and liabilities - Total equity) / Total equity and liabilities.
    2 Calculation method, see Financial Report, Statement of Financial Position as at 31 December.

[^12]:    1 based on the final expiry date of ongoing rental contracts at 31/12/2018, only taking into account the contracts relating to the rental surface areas (buildings and land excluding signage)

[^13]:    1 based on values at the end of the financial year
    2 The potential return is calculated by dividing the sum of the passing rent (PR) on the rented surface areas and the estimated rental value (ERV) on the vacant surface areas by the Investment Value. [(PR on leased surfaces) + (ERV on empty surfaces)] / (Investment Value).

[^14]:    1 based on values at the end of the financial year
    2 The potential return is calculated by dividing the sum of the passing rent (PR) on the rented surface areas and the estimated rental value (ERV) on the vacant surface areas by the Investment Value. [(PR on leased surfaces) + (ERV on empty surfaces)] / (Investment Value).
    3 based on values at the end of the financial year

[^15]:    Estimated rental value determined by the Real Estate Expert
    2 The potential return is calculated by dividing the sum of the passing rent (PR) on the rented surface areas and the estimated rental value (ERV) on the vacant surface areas by the Investment Value44. [(PR on leased surfaces) + (ERV on empty surfaces)] / (Investment Value).

[^16]:    based on the investment value determined by the Property Expert
    2 until final expiry date
    2 until final expiry date

[^17]:    1 until final expiry date

[^18]:    1 Source: CBRE

[^19]:    $\rightarrow$ Shopping streets
    $\rightarrow$ Commercial warehouses, retail park
    $\rightarrow$ Shopping centers

[^20]:    1 The remuneration amounts to $€ 50,000$ excluding VAT, costs, disbursements, IRE and fixed contributions per financial period for the examination of the annual accounts. An additional fee of $€ 4,000$ excluding VAT is provided for each additional audit report in the event that the Company is required to prepare consolidated accounts. WEB SCA's statutory annual accounts prepared under IFRS are summarised below in accordance with Article 3.117 of the Companies and Associations code. The complete version of WEB SCA's statutory annual accounts, the management report and the statutory auditor's report relating thereto will be filed with the National Bank of Belgium within the legal deadlines. The statutory auditor has issued an unqualified report on these statutory annual accounts.
    2 WEB SCA : $€ 50000$, SPI La Louvière SA: $€ 5000$, Business Park Alleur SA: $€ 5000$

[^21]:    1 The comprehensive result is equal to the net result from key activities for the financial period. No other item should be taken into account.
    2 The "Basic earnings per share" is obtained by dividing the "Comprehensive result" by the number of shares representing the Company's share capital. IAS 33.73 and 33.73 A : Dilution is a reduction in earnings per share or an increase in loss per share resulting from the hypothesis of the conversion of convertible instruments, the exercise of options or warrants, or issuance of common shares if certain specified conditions are met. For the calculation of diluted earnings per share, an entity must adjust the net result attributable to ordinary shareholders of the parent entity, as well as the weighted average number of shares in circulation, with the effects of all potentially dilutive ordinary shares. As the Company has not issued any dilution instrument, the basic earnings per share and the diluted earnings per share are therefore identical.

[^22]:    1 These amounts correspond to these presented in the consolidated cash flow statement.

[^23]:    1 These amounts correspond to these presented in the consolidated cash flow statement
    2 These amounts correspond to these presented in the consolidated cash flow statement.

[^24]:    1 see Note 30．Changes in fair value of investment properties

[^25]:    1 The transactions covered by this note are also covered by Art. 37 of the RD of 13/07/2014 relating to SIRs. During the two accounting periods, none of these operations were entered into under conditions outside of the normal business framework of the SIR.
    2 The positive amounts correspond to payables or charges of the SIR, while the negative amounts correspond to receivables or income.

[^26]:    1 The difference between the "net result for the financial period" in the financial position statement and the "net result" in the comprehensive income statement represents the 2020 interim dividend.

[^27]:    1 This is calculated in accordance with Art. 23 of the RD of 13/07/2014 relating to SIRs
    2 The distribution obligation provided for in Art. 13 of the RD of 13/07/2014 mentioned above only applies in the event of a positive result.

[^28]:    1 not reviewed by PWC

